



# Tougher times ahead

SRV's Q3 was rather uneventful and construction profitability remained at reasonable levels. Near-term upside remains limited in the challenging market, and we lower our TP to EUR 4.3 (5.0), HOLD-rating intact.

#### Reasonable profitability given market conditions

SRV's Q3 results were largely rather uneventful. Revenue in Q3 was EUR 186.8m (EUR 176.7m/194.0m Evli/Cons.), near previous year levels. The operating profit amounted to EUR 5.5m (EUR 3.1m/2.7m Evli/cons.). The difference was due to capital gains from the sale of a commercial centre and the operating profit margin in construction was slightly below our expectations (2.6%/2.9% act./Evli). Profitability was supported by improved controllability of projects, successful inflation control and ensuring the availability of materials. The order backlog at the end of the review period stood at EUR 717.1m, down some 30% y/y. SRV announced the initiation of change negotiations to meet the current market demand situation.

#### Heading into challenging market conditions

SRV is heading into a quite tough market, with construction material costs and inflation continuing to cause some hassle along with expectations of a decline in new building construction volumes. The pipeline for business construction appears to be somewhat fruitful but we see little support for the generally more profitable housing construction volumes. The visibility into 2023 is weak and currently we expect a sales decline of some 6%. There is still some potential for margin improvement potential, although we see the current headwinds limiting that in the short-term, and the completed financing arrangements will support bottom-line figures.

#### HOLD with a TP of EUR 4.3 (5.0)

Although valuation looks cheap, with the market challenges we see little potential for materialization of valuation upside compared with peers in the near-term. In the mid-term, improved margins and initiation of dividend payments could act as a catalyst, again however limited by current uncertainties. We retain our HOLD-rating with a TP of EUR 4.3 (5.0).



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KEY FIGU	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2020	975.5	1.5	0.2%	72.0	-2.88	-5.7	0.5	304.1	46.4	0.00
2021	932.5	-1.8	-0.2%	122.9	-2.27	-6.5	0.3	-180.4	88.2	0.00
2022E	800.9	-66.5	-8.3%	-27.7	-4.45	-0.9	0.2	-2.2	-40.5	0.00
2023E	754.0	21.1	2.8%	31.7	0.68	5.9	0.2	5.6	46.3	0.00
2024E	778.3	25.1	3.2%	20.2	0.92	4.4	0.1	3.9	29.4	0.27
Market cap	o, EURm		68 G	earing 2022E,	%		4, %	0.0		
Net debt 2	022E, EURm		80 P	rice/book 2022	?E		24, %	-5.8		
Enterprise	value, EURm		149 D	ividend yield 2	022E, %			-49.1		
Total assets	s 2022E, EURn	n	533 Ta	ax rate 2022E,	0/0			-18.2		
Goodwill 2	022E, EURm		2 E	quity ratio 202	2E, %			0.0		

All the important disclosures can be found on the last pages of this report.

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SRV	2020	Q1/'21	02/'21	Q3/'21	Q4/'21	2021	Q1/'22	02/'22	03/'22	Q4/'22E	2022E	2023E	2024E
Revenue	975.6	187.1	218.0	191.1	336.3	932.6	190.7	211.4	186.8	211.9	8.008	754.0	778.3
change, %	-8.0%	-10.1%	-17.8%	-9.0%	15.0%	-4.4%	1.9%	-3.0%	-2.3%	-37.0%	-14.1%	-5.8%	3.2%
Operative operating profit	15.8	4.8	5.7	-1.5	-4.5	5.3	4.9	9.8	3.9	3.6	22.2	21.1	25.1
-margin	1.6%	2.6%	2.6%	-0.8%	-1.3%	0.6%	2.6%	4.6%	2.1%	1.7%	2.8%	2.8%	3.2%
Operating profit	1.5	5.2	6.3	-1.6	-11.5	-1.7	-85.7	10.1	5.5	3.6	-66.5	21.1	25.1
-margin	0.2%	2.8%	2.9%	-0.8%	-3.4%	-0.2%	-44.9%	4.8%	2.9%	1.7%	-8.3%	2.8%	3.2%
Net financials	-29.4	-4.1	-3.7	-2.8	-8.0	-18.6	-42.8	43.6	0.3	-0.4	0.7	-1.6	-1.6
Pre-tax profit	-28.0	1.1	2.6	-4.4	-19.6	-20.3	-128.5	53.7	5.8	3.2	-65.8	19.5	23.5
Income taxes	2.9	0.5	-0.5	0.4	0.1	0.5	-4.8	-2.4	-0.4	-0.6	-8.2	-3.9	-4.7
Non-controlling interest	2.3	-0.1	-0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	-22.8	1.5	2.0	-4.0	-19.3	-19.9	-133.3	51.3	5.3	2.5	-74.2	15.6	18.8
EPS*	-0.15	0.12	0.17	-0.46	-2.09	-2.26	-14.02	5.36	0.29	0.13	-8.24	0.84	1.03
Construction	2020	Q1/'21	02/'21	Q3/'21	Q4/'21	2021	Q1/'22	02/'22	Q3/'22	Q4/'22E	2022E	2023E	2024E
Revenue	970.0	187.8	218.5	188.0	335.9	930.1	175.2	206.8	183.9	211.9	777.8	752.2	776.5
change, %	-8.3%	-8.3%	-17.3%	-10.1%	15.0%	-4.1%	-6.7%	-5.4%	-2.2%	-36.9%	-16.4%	-3.3%	3.2%
Business construction	680.7	140.5	140.9	115.2	184.8	581.4	98.7	120.9	95.3	136.6	451.5	465.0	483.6
change, %	0.1%	-8.8%	-22.7%	-27.0%	-1.0%	-14.6%	-29.8%	-14.2%	-17.3%	-26.1%	-22.3%	3.0%	4.0%
Housing construction	289.3	47.3	77.6	72.8	151.1	348.8	76.5	85.9	88.6	75.3	326.3	287.1	292.9
change, %	-23.4%	-6.9%	-5.3%	41.9%	43.5%	20.6%	61.7%	10.7%	21.7%	-50.2%	-6.5%	-12.0%	2.0%
Operative operating profit	25.1	6.9	7.0	1.6	-1.3	14.1	6.3	9.9	4.7	5.3	26.2	27.1	31.1
-margin	2.6%	3.7%	3.2%	0.9%	-0.4%	1.5%	3.6%	4.8%	2.6%	2.5%	3.4%	3.6%	4.0%
Adjustment items	2.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating profit	27.4	6.9	7.0	1.6	-1.3	14.1	6.3	9.9	4.7	5.3	26.2	27.1	31.1
-margin	2.8%	3.7%	3.2%	0.9%	-0.4%	1.5%	3.6%	4.8%	2.6%	2.5%	3.4%	3.6%	4.0%
Investments	2020	Q1/'21	02/'21	Q3/'21	Q4/'21	2021	Q1/'22	02/'22	Q3/'22	Q4/'22E	2022E	2023E	2024E
Revenue	4.8	1.0	1.0	4.2	0.6	6.8	1.1	4.8	3.2	1.1	10.3	3.0	3.0
change, %	-18.6%	-37.5%	-16.7%	281.8%	-33.3%	41.7%	12.5%	380.0%	-23.8%	87.5%	50.7%	-70.7%	0.0%
Operative operating profit	-5.7	-0.8	-0.9	-2.5	-1.7	-4.6	-0.2	1.1	0.4	-0.6	0.7	-1.5	-1.5
Adjustment items	-16.8	0.4	1.0	-0.1	-6.9	-7.0	-105.2	0.3	1.5	0.0	-103.4	0.0	0.0
Operating profit	-22.5	-0.4	0.1	-2.6	-8.6	-11.6	-105.4	1.4	1.9	-0.6	-102.7	-1.5	-1.5
Other operations and elim.	2020	Q1/'21	Q2/'21	Q3/'21	Q4/'21	2021	Q1/'22	Q2/'22	Q3/'22	Q4/'22E	2022E	2023E	2024E
Revenue	0.8	-1.7	-1.5	-1.1	-0.2	-4.5	14.4	-0.2	-0.3	-1.1	12.8	-1.2	-1.2
Operating profit	-3.5	-1.3	-0.8	-0.6	-1.5	-4.2	13.4	-1.2	-1.2	-1.1	9.9	-4.5	-4.5
Operative operating profit	-3.5	-1.3	-0.8	-0.6	-1.5	-4.2	-1.2	-1.2	-1.2	-1.1	-4.7	-4.5	-4.5

<sup>\*</sup>incl. tax adjusted hybrid interest



VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	4.03 PV of Free Cash Flow	114 Long-term growth, %	2.0 Risk-free interest rate, %	2.25
DCF share value	6.93 PV of Horizon value	189 WACC, %	8.3 Market risk premium, %	5.8
Share price potential, %	71.9 Unconsolidated equity	0 Spread, %	0.5 Debt risk premium, %	3.5
Maximum value	8.6 Marketable securities	68 Minimum WACC, %	7.8 Equity beta coefficient	1.30
Minimum value	5.5 Debt – dividend	-253 Maximum WACC, %	8.8 Target debt ratio, %	40
Horizon value, %	62.2 Value of stock	118 Nr of shares, Mn	17.0 Effective tax rate, %	20

DCF valuation, EURm	2021	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	Horizon
Net sales	933	801	754	778	794	810	826	842	859	877	894	913
Sales growth, %	-4.4	-14.1	-5.9	3.2	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Operating income (EBIT)	-2	-67	21	25	26	26	27	27	28	28	29	30
Operating income margin, %	-0.2	-8.3	2.8	3.2	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3
+ Depreciation+amort.	6	6	5	5	5	5	5	5	5	5	5	
EBITDA	5	-61	26	30	30	31	32	32	33	33	34	
- Paid taxes	-3	-8	-4	<b>-</b> 5	-5	<b>-</b> 5	-5	-5	-6	-6	-6	
- Change in NWC	98	21	14	5	-2	-2	-2	-2	-2	-2	-2	
NWC / Sales, %	<i>13.7</i>	13.3	12.3	11.3	11.3	11.3	11.3	11.3	11.3	11.3	11.3	
+ Change in other liabs	<b>-</b> 5	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	0	13	-2	-2	-2	-2	-2	-2	-2	-2	-2	
opCAPEX / Sales, %	-4.6	-2.6	-0.2	0.6	0.5	0.5	0.5	0.5	0.5	0.5	0.5	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	-1	-1	-1	-1	0	0	0	0	0	0	0	
= FCFF	93	-36	33	26	22	22	22	23	23	24	24	391
= Discounted FCFF		-36	30	22	17	16	15	14	13	12	12	189
= DFCF min WACC		-36	30	22	17	16	15	14	14	13	12	214
= DFCF max WACC		-36	30	22	17	16	15	14	13	12	11	167

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INTERNIVITIONIES												
EVLI ESTIMATES, EURm	2021Q1	2021Q2	2021Q3	2021Q4	2021	2022Q1	2022Q2	2022Q3	2022Q4E	2022E	2023E	2024E
Net sales	187.1	218.0	191.1	336.3	932.5	190.7	211.4	186.9	211.9	800.9	754.0	778.3
EBITDA	6.7	8.2	-0.6	-9.8	4.5	-84.4	11.4	6.8	5.5	-60.7	26.1	29.7
EBITDA margin (%)	3.6	3.8	-0.3	-2.9	0.5	-44.3	5.4	3.6	2.6	-7.6	3.5	3.8
EBIT	5.2	6.3	-1.6	-11.7	-1.8	-85.7	10.1	5.5	3.6	-66.5	21.1	25.1
EBIT margin (%)	2.8	2.9	-0.8	-3.5	-0.2	-44.9	4.8	2.9	1.7	-8.3	2.8	3.2
Net financial items	-4.1	-3.7	-2.8	-8.0	-18.6	-42.8	43.6	0.3	-0.4	0.7	-5.0	-4.0
Pre-tax profit	1.1	2.6	-4.4	-19.7	-20.4	-128.5	53.7	5.8	3.2	-65.8	16.1	21.1
Tax	0.5	-0.5	0.4	0.1	0.5	-4.8	-2.4	-0.5	-0.6	-8.3	-3.2	-4.2
Tax rate (%)	-45.5	20.0	9.1	0.5	2.4	-3.7	4.5	8.6	20.0	-12.7	20.0	20.0
Net profit	1.2	1.7	-4.6	-19.8	-21.4	-133.6	50.8	5.0	2.2	-75.6	11.6	15.6
EPS	0.13	0.18	-0.48	-2.10	-2.27	-7.87	2.99	0.29	0.13	-4.45	0.68	0.92
EPS adjusted (diluted no. of shares)	0.13	0.18	-0.48	-2.10	-2.27	-7.87	2.99	0.29	0.13	-4.45	0.68	0.92
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.27
SALES, EURm												
Construction	187.8	218.5	188.0	335.9	930.2	175.2	206.8	183.9	211.9	777.8	752.2	776.5
Investments	1.0	1.0	4.2	0.6	6.8	1.1	4.8	3.2	1.1	10.2	3.0	3.0
Other	-1.7	-1.5	-1.1	-0.2	-4.5	14.4	-0.2	-0.2	-1.1	12.9	-1.2	-1.2
Total	187.1	218.0	191.1	336.3	932.5	190.7	211.4	186.9	211.9	800.9	754.0	778.3
SALES GROWTH, Y/Y %												
Construction	-8.3	-17.3	-10.0	15.0	-4.1	-6.7	-5.4	-2.2	-36.9	-16.4	-3.3	3.2
Investments	-37.5	-16.7	281.8	-33.3	41.7	12.5	380.0	-24.4	<i>87.5</i>	50.4	-70.7	0.0
Other	-206.2	650.0	266.7	-50.0	-742.9	-947.1	-86.7	-81.8	462.5	-386.1	-109.3	0.0
Total	-10.1	-17.8	-8.9	15.0	-4.4	1.9	-3.0	-2.2	-37.0	-14.1	-5.9	3.2
EBIT, EURm												
Construction	6.9	7.0	1.6	-1.4	14.1	6.3	9.9	4.8	5.3	26.3	27.1	31.1
Investments	-0.4	0.1	-2.6	-8.7	-11.6	-105.4	1.4	1.9	-0.6	-102.7	-1.5	-1.5
Other	-1.3	-0.8	-0.6	-1.6	-4.3	13.4	-1.2	-1.2	-1.1	9.9	-4.5	-4.5
Total	5.2	6.3	-1.6	-11.7	-1.8	-85.7	10.1	5.5	3.6	-66.5	21.1	25.1
EBIT margin, %											·	
Construction	3.7	3.2	0.9	-0.4	1.5	3.6	4.8	2.6	2.5	3.4	3.6	4.0
Investments	-40.0	10.0	-61.9	-1,450.0	-170.6	-9,368.9	29.2	59.8	-53.3	-1,004.4	-50.0	-50.0
Other	76.5	53.3	54.5	800.0	95.6	93.1	600.0	600.0	97.8	76.9	375.0	375.0
Total	2.8	2.9	-0.8	-3.5	-0.2	-44.9	4.8	2.9	1.7	-8.3	2.8	3.2

Sales growth (No)	INCOME STATEMENT, EURm	2017	2018	2019	2020	2021	2022E	2023E	2024E
BBITIDA   1.14   -1.46   -3.1   20.4   4.5   -6.07   26.1   2.5	Sales	1,114.1	959.9	1,061.0	975.5	932.5	800.9	754.0	778.3
BB/DA margin (9k)	Sales growth (%)	26.0	-13.8	10.5	-8.1	-4.4	-14.1	-5.9	3.2
Depreciation	EBITDA	21.1	-14.6	-3.1	20.4	4.5	-60.7	26.1	29.7
BBITA   15.4   -19.9   -9.31   1.5   -1.8   -66.5   21.1   2.2   2.5	EBITDA margin (%)	1.9	- 1.5	-0.3	2.1	0.5	-7.6	3.5	3.8
Soodwill amortization / writedown	Depreciation	-5.7	-5.3	-90.0	-18.9	-6.3	-5.8	-5.0	-4.6
BBIT   15.4   -19.9   -93.1   1.5   -1.8   -66.5   21.1   2.1	EBITA	15.4	-19.9	-93.1	1.5	-1.8	-66.5	21.1	25.1
BBIT	Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BBT margin (Re)	EBIT	15.4	-19.9	-93.1	1.5	-1.8	-66.5	21.1	25.1
BBIT margin (reported) (%)	EBIT margin (%)	1.4	-2.1	-8.8	0.2	-0.2	-8.3	2.8	3.2
Net financials	Reported EBIT	15.4	-19.9	-14.7	1.5	-1.8	-66.5	21.1	25.1
Pre-tax profit         4.7         -37.4         -122.4         -27.9         -20.4         -65.8         16.1         2           Taxes         1.2         6.1         18.7         2.9         0.5         8-3         3-2	EBIT margin (reported) (%)	1.4	-2.1	-1.4	0.2	-0.2	-8.3	2.8	3.2
Taxes	Net financials	-10.7	-17.5	-29.3	-29.4	-18.6	0.7	-5.0	-4.0
Minority shares   0.2	Pre-tax profit	4.7	-37.4	-122.4	-27.9	-20.4	-65.8	16.1	21.1
Net profit   2.2   -34.1   -28.8   -27.1   -21.4   -75.6   11.6   1   1.6   1.5	Taxes	1.2	6.1	18.7	2.9	0.5	-8.3	-3.2	-4.2
Cash NRIs   0.0	Minority shares	0.2	1.1	0.7	2.3	0.0	0.0	0.0	0.0
Cash NRIs   0.0	Net profit	2.2	-34.1	-28.8	-27.1	-21.4	-75.6	11.6	15.6
BALANCE SHEFI, FURM	•	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEFI, FURM	Non-cash NRIs	0.0	0.0	78.4	0.0	0.0	0.0	0.0	0.0
Fixed assets	BALANCE SHEET, EURm								
Goodwill         2         1         64         4         4         4         1									
Right of use assets   0									57
Inventory	Goodwill		2	2	2		2	2	2
Receivables	Right of use assets	0	173	149	130	82	71	64	65
Liquid funds         24         93         28         97         68         46         49           Total assets         889         1,120         913         899         686         533         504         55           Liabilities         889         1,120         913         899         686         533         504         55           Shareholder's equity         240         191         95         170         150         158         170         170           Minority interest         -2         -3         -2         -4         0         0         0         0           Convertibles         45         45         45         83         15         15         34         34           Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         5         3         3         1         1         1         1           Interest bearing debt         321         375         300         250         149         0         0         0           Non-interest bearing current liabilities         252         304         244         <	Inventory	419	438	372	355	227	195	184	190
Total assets         889         1,120         913         899         686         533         504         55           Liabilities         240         191         95         170         150         158         170         1           Minority interest         -2         -3         -2         -4         0         0         0         0           Convertibles         45         45         83         15         15         34         34           Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         5         3         3         1	Receivables	146	122	204	155	143	120	106	101
Liabilities   Shareholder's equity   240   191   95   170   150   158   170	Liquid funds	24	93	28	97	68	46	49	70
Shareholder's equity         240         191         95         170         150         158         170         1           Minority interest         -2         -3         -2         -4         0         0         0         0           Convertibles         45         45         83         15         15         34         34           Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         3         3         1         1         1         1           Interest bearing debt         321         375         300         250         149         0 <td>Total assets</td> <td>889</td> <td>1,120</td> <td>913</td> <td>899</td> <td>686</td> <td>533</td> <td>504</td> <td>526</td>	Total assets	889	1,120	913	899	686	533	504	526
Minority interest         -2         -3         -2         -4         0         0         0           Convertibles         45         45         45         83         15         15         34         34           Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         3         3         1         1         1           Interest bearing debt         321         375         300         250         149         0         0           Non-interest bearing current liabilities         252         304         244         285         243         209         197         2           Other interest-free debt         18         9         21         21         15         15         15           Total liabilities         889         1,120         914         899         686         533         504         E           CASH FLOW, EURm         4         21         -15         -3         20         5         -61         26           - Net financial items         -11         -17         -29         -29         -19         1         -5	Liabilities								
Convertibles         45         45         83         15         15         34         34           Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         5         3         3         1         1         1           Interest bearing debt         321         375         300         250         149         0         0           Non-interest bearing current liabilities         252         304         244         285         243         209         197         2           Other interest-free debt         18         9         21         21         15         15         15           Total liabilities         889         1,120         914         899         686         533         504         5           CASH FLOW, EURm         4         21         -15         -3         20         5         -61         26           - Net financial items         -11         -17         -29         -29         -19         1         -5           - Taxes         0         -1         -1         -2         -2         -8         -3	Shareholder's equity	240	191	95	170	150	158	170	185
Lease liabilities         0         174         150         136         89         93         64           Deferred taxes         5         5         5         3         3         1         1         1           Interest bearing debt         321         375         300         250         149         0         0           Non-interest bearing current liabilities         252         304         244         285         243         209         197         2           Other interest-free debt         18         9         21         21         15 <td< td=""><td>Minority interest</td><td>-2</td><td>-3</td><td>-2</td><td>-4</td><td>0</td><td>0</td><td>0</td><td>0</td></td<>	Minority interest	-2	-3	-2	-4	0	0	0	0
Deferred taxes	Convertibles	45	45	83	15	15	34	34	34
Interest bearing debt   321   375   300   250   149   0   0   0     Non-interest bearing current liabilities   252   304   244   285   243   209   197   27     Other interest-free debt   18   9   21   21   15   15   15     Total liabilities   889   1,120   914   899   686   533   504   58     CASH FLOW, EURM	Lease liabilities	0	174	150	136	89	93	64	65
Non-interest bearing current liabilities         252         304         244         285         243         209         197         22           Other interest-free debt         18         9         21         21         15         15         15           Total liabilities         889         1,120         914         899         686         533         504         5           CASH FLOW, EURM         4         -15         -3         20         5         -61         26           - Net financial items         -11         -17         -29         -29         -19         1         -5           - Taxes         0         -1         -1         -2         -2         -8         -3           - Increase in Net Working Capital         -44         56         -75         107         98         21         14           +/- Other         2         2         98         -49         -1         -	Deferred taxes	5	5	3	3	1	1	1	1
Other interest-free debt         18         9         21         21         15         15         15           Total liabilities         889         1,120         914         899         686         533         504         5           CASH FLOW, EURM           + EBITDA         21         -15         -3         20         5         -61         26           - Net financial items         -11         -17         -29         -29         -19         1         -5           - Taxes         0         -1         -1         -2         -2         -8         -3           - Increase in Net Working Capital         -44         56         -75         107         98         21         14           +/- Other         2         2         98         -49         -1         -1         -1	Interest bearing debt	321	375	300	250	149	0	0	0
Total liabilities         889         1,120         914         899         686         533         504         5           CASH FLOW, EURM           + EBITDA         21         -15         -3         20         5         -61         26           - Net financial items         -11         -17         -29         -29         -19         1         -5           - Taxes         0         -1         -1         -2         -2         -8         -3           - Increase in Net Working Capital         -44         56         -75         107         98         21         14           +/- Other         2         2         98         -49         -1         -1         -1	Non-interest bearing current liabilities	252	304	244	285	243	209	197	203
CASH FLOW, EURm       + EBITDA     21     -15     -3     20     5     -61     26       - Net financial items     -11     -17     -29     -29     -19     1     -5       - Taxes     0     -1     -1     -2     -2     -8     -3       - Increase in Net Working Capital     -44     56     -75     107     98     21     14       +/- Other     2     2     98     -49     -1     -1     -1     -1	Other interest-free debt	18	9	21	21	15	15	15	15
+ EBITDA     21     -15     -3     20     5     -61     26       - Net financial items     -11     -17     -29     -29     -19     1     -5       - Taxes     0     -1     -1     -2     -2     -8     -3       - Increase in Net Working Capital     -44     56     -75     107     98     21     14       +/- Other     2     2     98     -49     -1     -1     -1     -1	Total liabilities	889	1,120	914	899	686	533	504	526
- Net financial items     -11     -17     -29     -29     -19     1     -5       - Taxes     0     -1     -1     -2     -2     -8     -3       - Increase in Net Working Capital     -44     56     -75     107     98     21     14       +/- Other     2     2     98     -49     -1     -1     -1     -1									
- Taxes 0 -1 -1 -2 -2 -8 -3 -1 lncrease in Net Working Capital -44 56 -75 107 98 21 14 +/- Other 2 2 98 -49 -1 -1 -1 -1									30
- Increase in Net Working Capital -44 56 -75 107 98 21 14 +/- Other 2 2 98 -49 -1 -1 -1									-4
+/- Other 2 2 98 -49 -1 -1 -1									-4
	= :								5
= Cash flow from operations -33 26 -11 46 80 -49 30	+/- Other	2		98	-49	-1			-1
·	= Cash flow from operations								25
- Capex -24 -15 -26 1 43 21 1	•								-5
- Acquisitions 0 0 0 -5 0 0 0	•								0
+ Divestments 0 0 0 29 0 0 0							-		0
= Free cash flow -57 11 -37 72 123 -28 32									20
+/- New issues/buybacks -8 -12 -67 100 5 84 0		-8							0
- Paid dividend -6 -4 0 0 0 0 0									0
+/- Other 40 75 39 -103 -157 -78 -28									0
Change in cash -31 70 -65 69 -29 -22 4	Change in cash	-31	70	-65	69	-29	-22	4	20

KEY FIGURES	2018	2019	2020	2021	2022E	2023E	2024E
M-cap	101	81	155	139	68	68	68
Net debt (excl. convertibles)	456	422	289	170	47	15	-5
Enterprise value	601	584	456	325	149	117	97
Sales	960	1,061	976	933	801	754	778
EBITDA	-15	-3	20	5	-61	26	30
EBIT	-20	-93	2	-2	-67	21	25
Pre-tax	-37	-122	-28	-20	-66	16	21
Earnings	-34	-107	-27	-21	-76	12	16
Equity book value (excl. minorities)	191	95	170	150	158	170	185
Valuation multiples							
EV/sales	0.6	0.6	0.5	0.3	0.2	0.2	0.1
EV/EBITDA	-41.1	-188.5	22.4	72.2	-2.5	4.5	3.3
EV/EBITA	-30.2	-6.3	304.1	-180.4	-2.2	5.6	3.9
EV/EBIT	-30.2	-6.3	304.1	-180.4	-2.2	5.6	3.9
EV/OCF	23.5	-54.5	9.9	4.1	-3.0	3.9	3.9
EV/FCFF	26.3	-15.2	5.5	3.5	-4.1	3.6	3.7
P/FCFE	0.3	-0.1	0.1	0.0	-2.5	2.2	3.4
P/E	-3.0	-0.8	-5.7	-6.5	-0.9	5.9	4.4
P/B	0.5	0.9	0.9	0.9	0.4	0.4	0.4
Target EV/EBITDA	0.0	0.0	0.0	0.0	-2.5	4.7	3.4
Target EV/EBIT	0.0	0.0	0.0	0.0	-2.3	5.8	4.0
Target EV/FCF	0.0	0.0	0.0	0.0	-2.5 -5.5	3.8	<i>5.0</i>
Target P/B	0.0	0.0	0.0	0.0	-3.5 0.5	0.4	0.4
Target P/E	0.0	0.0	0.0	0.0		6.3	
Per share measures	0.0	0.0	0.0	0.0	-1.0	0.3	4.7
Number of shares	2,136	2,136	9,429	9,429	16,982	16,982	16,982
Number of shares (diluted)	2,136	2,136	9,429	9,429	16,982	16,982	16,982
EPS	-15.97	-50.19	-2.88	-2.27	-4.45	0.68	0.92
Operating cash flow per share	11.96	-50.19	-2.86 4.91	-2.27 8.50	-4.45	1.79	
Free cash flow per share	5.02		7.64				1.47 1.19
•		-17.29		13.04	-1.63	1.87	
Book value per share	89.61	44.34	17.99	15.88	9.30	9.99	10.90
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.27
Dividend payout ratio, %	0.0	0.0	0.0	0.0	0.0	0.0	30.0
Dividend yield, %	0.0	0.0	0.0	0.0	0.0	0.0	6.8
FCF yield, %	10.6	-45.6	46.4	88.2	-40.5	46.3	29.4
Efficiency measures							
ROE	-15.8	-74.9	-20.5	-13.4	-49.1	7.1	8.8
ROCE	-2.1	-12.1	0.9	0.7	-18.2	7.6	9.1
Financial ratios							
Inventories as % of sales	45.7	35.1	36.4	24.4	24.4	24.4	24.4
Receivables as % of sales	12.7	19.2	15.8	15.4	15.0	14.0	13.0
Non-interest bearing liabilities as % of sales	31.7	23.0	29.2	26.1	26.1	26.1	26.1
NWC/sales, %	26.7	31.3	23.1	13.7	13.3	12.3	11.3
Operative CAPEX/sales, %	1.5	2.5	-0.2	-4.6	-2.6	-0.2	0.6
CAPEX/sales (incl. acquisitions), %	1.5	2.5	-0.6	-4.6	-2.6	-0.2	0.6
	1.0	12.4	4.1	20.7	0.6	1.3	0.9
FCFF/EBITDA	-1.6						
Net debt/EBITDA, book-weighted	-31.2	-136.2	14.2	37.8	-0.8	0.6	-0.2
			14.2 1.6	37.8 1.1	-0.8 0.0	0.6 0.0	-0.2 0.0
Net debt/EBITDA, book-weighted	-31.2	-136.2					

**EVLI EQUITY RESEARCH** 



### Construction & Engineering/Finland, October 28, 2022 Company update

COMPANY DESCRIPTION: SRV is a Finnish project management contractor that develops and builds commercial and business premises, residential units as well as infrastructure and logistics projects. The company is also an investor in and manager of several shopping centres. The company operates in Finland and has holdings in Russia.

INVESTMENT CASE: SRV's road has been bumpy in the past few years and earnings have been weak despite good demand. Fluctuations in construction material prices and availability have been a cause for concern. Additional woes have been brought by the geopolitical developments to the company's holdings in Russia, and the company initiated a series of measures to improve its balance sheet. Strenghtening the order backlog and improving the profitability of construction operations remain key drivers for the company's success.

OWNERSHIP STRUCTURE	SHARES	EURm	0/0
As Pontos Capital	47,306,787	190.646	278.6%
Ilmarinen Mutual Pension Insurance Company	33,295,636	134.181	196.1%
Kolpi Investments Oy	23,776,663	95.820	140.0%
OP Life Assurance Company Ltd	16,942,050	68.276	99.8%
Pohjola Insurance Ltd	15,785,996	63.618	93.0%
Havu Capital Oy	15,741,398	63.438	92.7%
Etola Group	13,373,642	53.896	78.8%
Tungelin Investments Oy	6,926,660	27.914	40.8%
Lareale Investments Oy	6,926,660	27.914	40.8%
Kokkila Lauri	6,494,422	26.173	38.2%
Ten largest	186,569,914	751.877	1,099%
Residual	-169,587,571	-683.438	-999%
Total	16,982,343	68.439	100%

EARNINGS CALENDAR	
February 02, 2023	FY 2022 Results
April 27, 2023	Q1 report
July 20, 2023	Q2 report
October 26, 2023	Q3 report
OTHER EVENTS	
March 27, 2023	AGM

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#### **DEFINITIONS**

P/E	EPS	
Price per share Earnings per share	Profit before extraord. items and taxes— income taxes + minority interest  Number of shares	
P/BV	DPS	
Price per share Shareholders' equity + taxed provisions per share	Dividend for the financial period per share	
Market cap	OCF (Operating cash flow)	
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments	
EV (Enterprise value)	FCF (Free cash flow)	
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments	
EV/Sales	FCF yield, %	
Enterprise value Sales	Free cash flow  Market cap	
EV/EBITDA	Operative CAPEX/sales	
Enterprise value Earnings before interest, tax, depreciation and amortization	Capital expenditure – divestments – acquisitions Sales	
EV/EBIT	Net working capital	
Enterprise value Operating profit	Current assets – current liabilities	
Net debt	Capital employed/Share	
Interest bearing debt – financial assets	Total assets – non-interest bearing debt  Number of shares	
Total assets	Gearing	
Balance sheet total	Net debt Equity	
Div yield, %	Debt/Equity, %	
Dividend per share Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions	
Payout ratio, %	Equity ratio, %	
Total dividends  Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions  Total assets – interest-free loans	
ROCE, %	CAGR, %	
Profit before extraordinary items + interest expenses+ other financial costs  Balance sheet total – non-interest bearing debt (average)	Cumulative annual growth rate = Average growth per year	
ROE, %		
Profit before extraordinary items and taxes – income taxes  Shareholder's equity + minority interest + taxed provisions (average)		

#### Important Disclosures

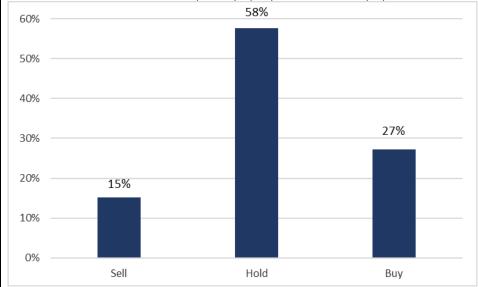
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 times per year.



The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Salokivi

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#### **EVLI EQUITY RESEARCH**



### Construction & Engineering/Finland, October 28, 2022 Company update

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