FELLOW BANK

Banks/Finland, August 25, 2022

News Flash

Operations launch burdened figures

EVLI

Fellow Bank started its banking operations in April and financial figures were accordingly burdened. Lending volumes showed positive signs aided by the new, more competitive business model. Fellow Bank started actions to strengthen the capital adequacy to support growth after the reporting period.

- Total income during H1/22 amounted to EUR 2.3m (Evli EUR 2.8m). Net interest income amounted to EUR 2.5m (Evli EUR 2.0m) and net fee and commission income to EUR 0.0m (Evli EUR 0.8m).
- After starting the banking operations, business lending and consumer lending volumes increased by 49% and 35% respectively compared with the beginning of the year
- The loan portfolio at the end H1 amounted to EUR 114.5m and the deposit portfolio was EUR 223.4m.
- The pre-tax profit during H1 amounted to EUR -7.4m (Evli EUR -2.3m). The difference compared with our estimates was mainly due to a larger than estimated ECL change due to growth in the loan book, total OPEX also slightly above our estimates at EUR 5.6m (Evli EUR 5.1m). Profitability was burdened by non-recurring costs relating to the launch of banking growth investments.
- Earnings per share amounted to EUR -0.1 compared with our estimate of EUR -0.02.
- CET1 and the CET1 ratio amounted to EUR 19.6m and 19.4%. After the reporting period, Fellow Bank started actions aiming at the issue of a Tier 2 debenture in the early autumn.
- The cost / income ratio amounted to 235%.

PRE-REPORT KEY FIGURES

Rating

🖸 HOLD

| Share price, EUR(Last trading day's closing price) | 0.43 |
|--|--|
| Target price, EUR | 0.42 |
| Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report Web site | 07-Jun-22 07-Jun-22 YES 87,157 87,157 37 - 0.000 FELLOW.HE FELLOW.HE FELLOW FH - 25-Aug-22 www.fellowbank.com |
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BUY CREDUCE SELL

| | Revenues EURm | Op. profit EURm | Net profit EURm | EPS EUR | P/E (x) | P/B (x) | Cost/income % | ROE % | Div. yield % | DPS EUR |
|-------------------------------|------------------|--------------------|--------------------|------------------------|------------|------------|---------------------------------|----------|-----------------|------------|
| 2020 | 0 | 0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.00 |
| 2021 | 0 | 0 | 0 | 0.00 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.00 |
| 2022E | 8 | -4 | -3 | -0.03 | -14.1 | 1.2 | 96.1 | -9.9 | 0.0 | 0.00 |
| 2023E | 17 | 3 | 2 | 0.03 | 17.1 | 1.1 | 53.6 | 6.9 | 0.0 | 0.00 |
| 2024E | 23 | 6 | 5 | 0.05 | 8.1 | 1.0 | 46.0 | 13.2 | 0.0 | 0.00 |
| Market cap, EURm 37 BV per sh | | | per share 20 | 022E, EUR | | 0.3 CAGR E | PS 2021-2 | 24, % | 0.0 | |
| Equity 2022E, EURm | | | 30 Loa | Loan losses 2022E, % | | | 3.20 CAGR op. profit 2021-24, % | | | 0.0 |
| Total assets, 2022E, EURm 281 | | | 281 Tax | Tax rate 2022E, % | | | 18.9 CAGR revenues 2021-24, % | | | 0.0 |
| Lending 2022E, EURm 1 | | | 155 Tie | Tier 1 ratio 2022E, % | | | 20.2 CAGR DPS 2021-24, % | | | 0.0 |
| RWA 2022E, EURm 13 | | | 139 Ca | Capital ratio 2022E, % | | | 20.2 PEG, P/E 22/CAGR | | | 0.0 |

All the important disclosures can be found on the last pages of this report.

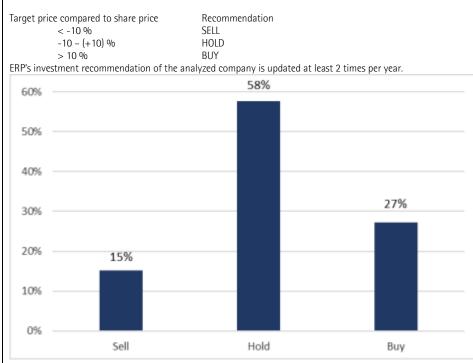


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Investment recommendations are defined as follows:



The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi

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