# EVLI

# **EXEL COMPOSITES**

Chemicals/Finland, April 26, 2024 Company update

### Positioning for volume recovery

Exel's Q1 results remained quite weak, although q/q improvement continued. Exel has been finding efficiency gains and positioning itself for a recovery in volumes. We expect EBIT to climb back to black soon, but more significant gains may not arrive before H2.

#### Demand likely to have bottomed out, H2 to see gains

Exel Q1 revenue fell 19% y/y to EUR 23.4m, compared to our EUR 24.9m estimate, as Europe declined by 29%. Declines were seen quite evenly across Exel's customer industries. Certain issues like the political strikes in Finland as well as the Red Sea crisis caused some logistical challenges while order intake continued to increase y/y and q/q. We believe the worst is over as many indicators suggest different types of industrial demand have bottomed out, however Q2 may still be a bit soft and we estimate its revenue to decrease by another 3% y/y yet see EBIT improve slightly y/y to EUR 0.3m. H2 comparison figures are low enough so that Exel could achieve some 25-30% revenue recovery then, which would bring annual growth to 6%.

#### Rights offering to accelerate strategy implementation

Energy and Transportation have many secular growth drivers thanks to investments in green transition, electrification, and public transportation, while Buildings and infrastructure also has additional prospects. Exel disclosed its plans to raise EUR 23m in equity through a rights offering. The proceeds' use is less driven by deleveraging needs than we would have expected as only EUR 6.5m is to be used for debt repayments; the remaining portion is to be split roughly equally between growth investments (a factory in India), factory network optimization and working capital needs.

#### Volume recovery and efficiency gains to bring EUR 8m EBIT

We estimate FY '24 EBIT at EUR 2.9m, still low due to a soft H1. We estimate H2 recovery to lift EBIT margin close to 7% by the year's end and so further high single-digit growth next year could help FY '25 EBIT close to EUR 8m, which would be in line with historical averages while Exel has already achieved production efficiency gains. Current valuation plus the money raised through the issue mean EBIT recovery is expected, and we estimate the new capitalization implies ca. 8x EV/EBIT on our FY '25 estimates. Our new TP is EUR 1.8 (2.2) as we retain our HOLD rating.



| No. of shares fully diluted, '000's | 11,897                  |
|-------------------------------------|-------------------------|
| Market cap, EURm                    | 21                      |
| Free float, %                       | 100.0                   |
| Exchange rate EUR/USD               | 1.07                    |
| Reuters code                        | EXL1V.HE                |
| Bloomberg code                      | EXL1V FH                |
| Average daily volume, EURm          | 0.1                     |
| Next interim report                 | 15-Aug-24               |
| Web site                            | www.exelcomposites.com  |
| Analyst                             | Joonas Ilvonen          |
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| KEY FIGURES |               |              |           |  |            |            |                 |                |                |            |
|-------------|---------------|--------------|-----------|--|------------|------------|-----------------|----------------|----------------|------------|
|             | Sales<br>EURm | EBIT<br>EURm | EBIT<br>% | FCF<br>EURm                                | EPS<br>EUR | P/E<br>(x) | EV/Sales<br>(x) | EV/EBIT<br>(x) | FCF yield<br>% | DPS<br>EUR |
| 2022        | 137.0         | 3.0          | 2.2%      | 7.8  | 0.18       | 30.1       | 0.7             | 31.4           | 12.0           | 0.20       |
| 2023        | 96.8          | -4.9         | -5.0%     | -1.0                                       | -0.78      | -3.2       | 0.6             | -12.6          | -3.3           | 0.00       |
| 2024E       | 102.4         | 2.9          | 2.9%      | 2.3  | 0.06       | 29.8       | 0.5             | 17.0           | 10.9           | 0.10       |
| 2025E       | 110.6         | 7.7          | 7.0%      | 6.9  | 0.36       | 4.9        | 0.4             | 5.7            | 33.3           | 0.20       |
| 2026E       | 116.1         | 9.3          | 8.0%      | 7.4  | 0.44       | 4.0        | 0.3             | 4.2            | 35.9           | 0.25       |
| Market cap  | ), EURm       |              | 21 Ge     | Gearing 2024E, % 159.4 CAGR EPS 2023-26, % |            |            |                 | , %            | 0.0            |            |
| Net debt 2  | 024E, EURm    |              | 29 Pr     | ice/book 2024                              | E          |            | 1.1 CAGR s      | ales 2023-2    | 6, %           | 6.2        |
| Enterprise  | value, EURm   |              | 50 Di     | vidend yield 2                             | 024E, %    |            | 5.7 ROE 20      | 24E, %         |                | 3.8        |
| Total asset | s 2024E, EURn | n            | 85 Ta     | x rate 2024E, o                            | %          |            |                 | 3.3            |                |            |
| Goodwill 2  | 024E, EURm    |              | 13 Eq     | uity ratio 202                             | 4E, %      |            | 21.6 PEG, P/    | E 24/CAGR      |                | 0.2        |



## EXEL COMPOSITES

Chemicals/Finland, April 26, 2024 Company update

#### Estimates and valuation

| Exel Composites       | 2019  | 2020         | 2021  | 2022  | Q1'23  | Q2'23  | Q3'23  | Q4'23        | 2023         | Q1'24  | Q2'24e | Q3'24e      | Q4'24e      | 2024e        |
|-----------------------|-------|--------------|-------|-------|--------|--------|--------|--------------|--------------|--------|--------|-------------|-------------|--------------|
| Revenue               | 103.8 | 108.6        | 134.4 | 137.0 | 28.8   | 25.4   | 20.5   | 22.1         | 96.8         | 23.4   | 24.7   | 26.4        | 27.9        | 102.4        |
| y/y change, %         | 7%    | 5%           | 24 %  | 2%    | -16 %  | -33 %  | -39 %  | <i>-29 %</i> | <i>-29 %</i> | -19%   | -3 %   | <i>29 %</i> | <i>26 %</i> | 6 %          |
| Adjusted EBIT         | 7.2   | 9.7          | 6.0   | 8.0   | 0.0    | 0.1    | -1.2   | -1.3         | -2.4         | -0.6   | 0.3    | 1.3         | 1.9         | 2.9          |
| EBIT                  | 5.1   | 9.4          | 3.7   | 3.0   | -0.3   | -0.2   | -0.7   | -3.7         | -4.9         | -0.6   |        |             |             |              |
| -margin, %            | 6.9 % | <i>8.9 %</i> | 4.5 % | 5.9 % | 0.0 %  | 0.3 %  | -5.9 % | -5.9 %       | -2.5 %       | -2.4 % | 1.2 %  | 4.9 %       | 6.8 %       | <i>2.9 %</i> |
| -margin (reported), % | 4.9 % | 8.7 %        | 2.8 % | 2.2 % | -1.0 % | -1.0 % | -3.2 % | -16.7 %      | -5.0 %       | -2.4 % |        |             |             |              |
| Source: Evli Research |       |              |       |       |        |        |        |              |              |        |        |             |             |              |

MCAP EV/EBITDA EV/EBIT EBIT-% EXEL COMPOSITES PEER GROUP MEUR 24 8.4x 5.9x 33.5x 15.6x 8.9x 4.2 % 5.9 % 8.9 % Hexagon Composites 289 16.4x Hexcel 4918 19.6x 14.9x 12.5x 31.5x 22.4x 17.7x 12.1 % 13.6 % 15.5 % Avient 3690 10.8x 10.6x 9.7x 20.2x 17.1x 14.8x 8.6 % 10.1 % 11.1 % SGL Carbon 10.1 % 845 6.9x 5.9x 4.8x 8.4x 9.8x 7.0x 8.9 % 11.4 % -10.9 % **TPI Composites** 110 30.6x 6.0x -2.5 % 3.0 % 11.1x Gurit Holding 6.8 % 291 4.3 % 8.4 % 12.7x 5.6x 22.2x 10.4x 7.3x 7.5x Peer Group Average 1690 13.3x 12.9x 7.4x 23.1x 15.1x 11.2x 4.7 % 7.2 % 9.7 % Peer Group Median 22.2x 6.4 % 7.9 % 10.0 % 568 12.7x 9.5x 5.9x 15.6x 10.0x 3.1x 2.9 % Exel Composites (Evli est.) 21 15.9x 5.6x -12.6x 17.0x 5.7x -5.0 % 7.0 % Exel Composites prem./disc. to peer median 25 % -41% -47% -157% 9% -43 % -178% -63 % -30 %

Source FactSet, Evli Research

# **EXEL COMPOSITES**

| VALUATION RESULTS        | BASE CASE DETAILS           | VALUATION ASSUMPTIONS  | ASSUMPTIONS FOR WACC           |      |
|--------------------------|-----------------------------|------------------------|--------------------------------|------|
| Current share price      | 1.74 PV of Free Cash Flow   | 61 Long-term growth, % | 1.5 Risk-free interest rate, % | 2.25 |
| DCF share value          | 8.35 PV of Horizon value    | 69 WACC, %             | 8.5 Market risk premium, %     | 5.8  |
| Share price potential, % | 379.7 Unconsolidated equity | 0 Spread, %            | 0.5 Debt risk premium, %       | 3.3  |
| Maximum value            | 9.2 Marketable securities   | 11 Minimum WACC, %     | 8.0 Equity beta coefficient    | 1.00 |
| Minimum value            | 7.6 Debt - dividend         | -43 Maximum WACC, %    | 9.0 Target debt ratio, %       | 10   |
| Horizon value, %         | 53.0 Value of stock         | 99 Nr of shares, Mn    | 11.9 Effective tax rate, %     | 21   |

| DCF valuation, EURm        | 2023  | 2024E | 2025E | 2026E | 2027E | 2028E | 2029E | 2030E | 2031E | 2032E | 2033E | Horizon |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| Net sales                  | 97    | 102   | 111   | 116   | 118   | 121   | 123   | 126   | 128   | 131   | 133   | 135     |
| Sales growth, %            | -29.3 | 5.7   | 8.0   | 5.0   | 2.0   | 2.0   | 2.0   | 2.0   | 2.0   | 2.0   | 1.5   | 1.5     |
| Operating income (EBIT)    | -5    | 3     | 8     | 9     | 12    | 13    | 14    | 14    | 15    | 15    | 15    | 15      |
| Operating income margin, % | -5.0  | 2.9   | 7.0   | 8.0   | 10.5  | 11.0  | 11.5  | 11.5  | 11.5  | 11.5  | 11.5  | 11.5    |
| + Depreciation+amort.      | 9     | 6     | 6     | 6     | 4     | 4     | 3     | 3     | 3     | 3     | 3     |         |
| EBITDA                     | 4     | 9     | 14    | 15    | 17    | 17    | 17    | 17    | 17    | 18    | 18    |         |
| - Paid taxes               | 0     | -1    | -2    | -3    | -4    | -4    | -4    | -4    | -4    | -5    | -5    |         |
| - Change in NWC            | 3     | -2    | -1    | -1    | 0     | 0     | 0     | 0     | 0     | 0     | 0     |         |
| NWC / Sales, %             | 11.7  | 13.3  | 13.3  | 13.4  | 13.4  | 13.4  | 13.4  | 13.4  | 13.4  | 13.4  | 13.4  |         |
| + Change in other liabs    | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     |         |
| - Operative CAPEX          | -3    | -2    | -2    | -2    | -2    | -2    | -2    | -2    | -2    | -2    | -2    |         |
| opCAPEX / Sales, %         | 4.3   | 2.1   | 2.3   | 2.2   | 1.9   | 1.9   | 1.9   | 1.9   | 1.9   | 1.9   | 1.9   |         |
| - Acquisitions             | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     |         |
| + Divestments              | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     |         |
| - Other items              | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     | 0     |         |
| = FCFF                     | 4     | 4     | 9     | 9     | 11    | 10    | 11    | 10    | 10    | 10    | 11    | 153     |
| = Discounted FCFF          |       | 3     | 8     | 7     | 8     | 7     | 7     | 6     | 6     | 5     | 5     | 69      |
|                            |       |       |       |       |       |       |       |       |       |       |       |         |
| = DFCF min WACC            |       | 4     | 8     | 7     | 8     | 7     | 7     | 6     | 6     | 5     | 5     | 78      |
| = DFCF max WACC            |       | 3     | 8     | 7     | 8     | 7     | 6     | 6     | 5     | 5     | 5     | 62      |

# EXEL COMPOSITES

| INTERIM FIGURES                      |        |        |        |        |       |        |         |         |         |       |       |       |
|--------------------------------------|--------|--------|--------|--------|-------|--------|---------|---------|---------|-------|-------|-------|
| EVLI ESTIMATES, EURm                 | 2023Q1 | 2023Q2 | 2023Q3 | 2023Q4 | 2023  | 2024Q1 | 2024Q2E | 2024Q3E | 2024Q4E | 2024E | 2025E | 2026E |
| Net sales                            | 28.8   | 25.4   | 20.5   | 22.1   | 96.8  | 23.4   | 24.7    | 26.4    | 27.9    | 102.4 | 110.6 | 116.1 |
| EBITDA                               | 1.5    | 1.5    | 1.1    | -0.3   | 3.8   | 0.9    | 1.8     | 2.8     | 3.4     | 8.9   | 14.1  | 14.9  |
| EBITDA margin (%)                    | 5.3    | 5.7    | 5.6    | - 1.2  | 4.0   | 3.9    | 7.3     | 10.6    | 12.2    | 8.7   | 12.8  | 12.8  |
| EBIT                                 | -0.3   | -0.2   | -0.7   | -3.7   | -4.9  | -0.6   | 0.3     | 1.3     | 1.9     | 2.9   | 7.7   | 9.3   |
| EBIT margin (%)                      | -1.0   | -1.0   | -3.2   | -16.7  | -5.0  | -2.4   | 1.2     | 4.9     | 6.8     | 2.9   | 7.0   | 8.0   |
| Net financial items                  | -1.2   | -0.4   | 0.2    | -2.0   | -3.4  | 0.0    | -0.7    | -0.6    | -0.6    | -1.9  | -1.9  | -1.9  |
| Pre-tax profit                       | -1.5   | -0.7   | -0.4   | -5.7   | -8.3  | -0.6   | -0.4    | 0.7     | 1.3     | 1.0   | 5.9   | 7.4   |
| Tax                                  | -0.6   | -0.2   | -0.2   | 0.1    | -1.0  | 0.0    | -0.1    | -0.1    | -0.1    | -0.3  | -1.6  | -2.2  |
| Tax rate (%)                         | -43.8  | -36.3  | -48.2  | 1.8    | -12.1 | 0.0    | -22.2   | 14.3    | 7.7     | 30.2  | 27.3  | 30.2  |
| Net profit                           | -2.1   | -0.9   | -0.6   | -5.6   | -9.3  | -0.6   | -0.5    | 0.6     | 1.2     | 0.7   | 4.3   | 5.2   |
| EPS                                  | -0.18  | -0.08  | -0.05  | -0.47  | -0.78 | -0.05  | -0.05   | 0.05    | 0.10    | 0.06  | 0.36  | 0.44  |
| EPS adjusted (diluted no. of shares) | -0.18  | -0.08  | -0.05  | -0.47  | -0.78 | -0.05  | -0.05   | 0.05    | 0.10    | 0.06  | 0.36  | 0.44  |
| Dividend per share                   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00  | 0.00   | 0.00    | 0.00    | 0.00    | 0.10  | 0.20  | 0.25  |
| SALES, EURm                          |        |        |        |        |       |        |         |         |         |       |       |       |
| Exel Composites                      | 28.8   | 25.4   | 20.5   | 22.1   | 96.8  | 23.4   | 24.7    | 26.4    | 27.9    | 102.4 | 110.6 | 116.1 |
| Total                                | 28.8   | 25.4   | 20.5   | 22.1   | 96.8  | 23.4   | 24.7    | 26.4    | 27.9    | 102.4 | 110.6 | 116.1 |
| SALES GROWTH, Y/Y %                  |        |        |        |        |       |        |         |         |         | ·     | ·     |       |
| Exel Composites                      | -15.7  | -33.3  | -39.2  | -28.8  | -29.3 | -18.9  | -2.8    | 28.5    | 26.4    | 5.7   | 8.0   | 5.0   |
| Total                                | -15.7  | -33.3  | -39.2  | -28.8  | -29.3 | -18.9  | -2.8    | 28.5    | 26.4    | 5.7   | 8.0   | 5.0   |
| EBIT, EURm                           |        |        |        |        |       |        |         |         |         |       |       |       |
| Exel Composites                      | -0.3   | -0.2   | -0.7   | -3.7   | -4.9  | -0.6   | 0.3     | 1.3     | 1.9     | 2.9   | 7.7   | 9.3   |
| Total                                | -0.3   | -0.2   | -0.7   | -3.7   | -4.9  | -0.6   | 0.3     | 1.3     | 1.9     | 2.9   | 7.7   | 9.3   |
| EBIT margin, %                       |        |        |        |        |       |        |         |         |         |       |       |       |
| Exel Composites                      | -1.0   | -1.0   | -3.2   | -16.7  | -5.0  | -2.4   | 1.2     | 4.9     | 6.8     | 2.9   | 7.0   | 8.0   |
| Total                                | -1.0   | -1.0   | -3.2   | -16.7  | -5.0  | -2.4   | 1.2     | 4.9     | 6.8     | 2.9   | 7.0   | 8.0   |

# EXEL COMPOSITES

| INCOME STATEMENT, EURm                   | 2019    | 2020     | 2021  | 2022  | 2023  | 2024E | 2025E | 2026E |
|--|---------|----------|-------|-------|-------|-------|-------|-------|
| Sales                                    | 103.8   | 108.6    | 134.4 | 137.0 | 96.8  | 102.4 | 110.6 | 116.1 |
| Sales growth (%)                         | 7.5     | 4.6      | 23.7  | 2.0   | -29.3 | 5.7   | 8.0   | 5.0   |
| EBITDA                                   | 10.7    | 15.3     | 11.9  | 10.1  | 3.8   | 8.9   | 14.1  | 14.9  |
| EBITDA margin (%)                        | 10.3    | 14.1     | 8.9   | 7.4   | 4.0   | 8.7   | 12.8  | 12.8  |
| Depreciation                             | -5.6    | -5.8     | -8.2  | -7.1  | -8.7  | -6.0  | -6.4  | -5.6  |
| EBITA                                    | 5.1     | 9.4      | 3.7   | 3.0   | -4.9  | 2.9   | 7.7   | 9.3   |
| Goodwill amortization / writedown        | 0.0     | 0.0      | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| EBIT                                     | 5.1     | 9.4      | 3.7   | 3.0   | -4.9  | 2.9   | 7.7   | 9.3   |
| EBIT margin (%)                          | 4.9     | 8.7      | 2.8   | 2.2   | -5.0  | 2.9   | 7.0   | 8.0   |
| Reported EBIT                            | 5.1     | 9.4      | 3.7   | 3.0   | -4.9  | 2.9   | 7.7   | 9.3   |
| EBIT margin (reported) (%)               | 4.9     | 8.7      | 2.8   | 2.2   | -5.0  | 2.9   | 7.0   | 8.0   |
| Net financials                           | -1.2    | -2.3     | 0.4   | 0.6   | -3.4  | -1.9  | -1.9  | -1.9  |
| Pre-tax profit                           | 3.9     | 7.1      | 4.2   | 3.6   | -8.3  | 1.0   | 5.9   | 7.4   |
| Taxes                                    | -1.5    | -1.7     | -2.5  | -1.5  | -1.0  | -0.3  | -1.6  | -2.2  |
| Minority shares                          | 0.0     | 0.0      | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Net profit                               | 2.4     | 5.4      | 1.7   | 2.1   | -9.3  | 0.7   | 4.3   | 5.2   |
| Cash NRIs                                | 0.0     | 0.0      | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Non-cash NRIs                            | 0.0     | 0.0      | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| BALANCE SHEET, EURm                      | 0.0     | 0.0      | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Assets                                   |         |          |       |       |       |       |       |       |
| Fixed assets                             | 23      | 30       | 34    | 31    | 25    | 21    | 17    | 14    |
| Goodwill                                 | 13      | 13       | 13    | 13    | 13    | 13    | 13    | 13    |
| Right of use assets                      | 5       | 3        | 3     | 2     | 1     | 1     | 2     | 2     |
| Inventory                                | 17      | 16       | 24    | 23    | 17    | 19    | 21    | 22    |
| Receivables                              | 20      | 21       | 26    | 23    | 18    | 19    | 20    | 21    |
| Liquid funds                             | 7       | 12       | 16    | 17    | 11    | 12    | 13    | 13    |
| Total assets                             | 85      | 97       | 118   | 113   | 85    | 85    | 85    | 85    |
| Liabilities                              | 00      | 07       | 110   | 115   | 00    | 00    | 00    | 00    |
| Shareholder's equity                     | 26      | 29       | 31    | 30    | 18    | 18    | 21    | 24    |
| Minority interest                        | 0       | 0        | 0     | 0     | 0     | 0     | 0     | 0     |
| Convertibles                             | 0       | 0        | 0     | 0     | 0     | 0     | 0     | 0     |
| Lease liabilities                        | 4       | 2        | 2     | 1     | 0     | 1     | 2     | 2     |
| Deferred taxes                           | 4       | 2        | 2     | 1     | 0     | 0     | 2     | 2     |
| Interest bearing debt                    | 32      | 40       | 50    | 46    | 42    | 39    | 35    | 30    |
| -  | 21      | 40<br>24 | 30    |       | 42    | 23    |       |       |
| Non-interest bearing current liabilities |         |          |       | 26    |       |       | 25    | 26    |
| Other interest-free debt                 | 2<br>85 | 2<br>97  | 3     | 9     | 3     | 3     | 3     | 3     |
| Total liabilities<br>CASH FLOW, EURm     | 60      | 97       | 118   | 113   | 85    | 85    | 85    | 85    |
| + EBITDA                                 | 11      | 15       | 10    | 10    | 4     | 0     | 14    | 10    |
|  | 11      | 15       | 12    | 10    | 4     | 9     | 14    | 15    |
| - Net financial items                    | -1      | -2       | 0     | 1     | -3    | -2    | -2    | -2    |
| - Taxes                                  | -2      | -2       | -3    | -1    | 0     | 0     | -2    | -2    |
| - Increase in Net Working Capital        | 1       | 3        | -5    | 3     | 3     | -2    | -1    | -1    |
| +/- Other                                | 0       | 0        | 0     | 0     | 0     | 0     | 0     | 0     |
| = Cash flow from operations              | 8       | 13       | 5     | 13    | 3     | 4     | 9     | 10    |
| - Capex                                  | -8      | -13      | -11   | -5    | -4    | -2    | -3    | -3    |
| - Acquisitions                           | 0       | 0        | 0     | 0     | 0     | 0     | 0     | 0     |
| + Divestments                            | 0       | 0        | 0     | 0     | 0     | 0     | 0     | 0     |
| = Free cash flow                         | 1       | 0        | -6    | 8     | -1    | 2     | 7     | 7     |
| +/- New issues/buybacks                  | 0       | -1       | 3     | -1    | -1    | 0     | 0     | 0     |
| - Paid dividend                          | -2      | -2       | -2    | -2    | -2    | 0     | -1    | -2    |
| +/- Other                                | 3       | 7        | 9     | -3    | -2    | -2    | -5    | -4    |
| Change in cash                           | 2       | 5        | 4     | 2     | -6    | 1     | 1     | 1     |

# **EXEL COMPOSITES**

| KEY FIGURES  | 2020  | 2021   | 2022  | 2023   | 2024E   | 2025E   | 2026E   |
|--|---|--|---|--|---|---|---|
| M-cap  | 88  | 94   | 64  | 30   | 21  | 21  | 21  |
| Net debt (excl. convertibles)  | 30  | 36   | 30  | 32   | 29  | 24  | 19  |
| Enterprise value   | 118   | 131  | 94  | 61   | 50  | 44  | 39  |
| Sales  | 109   | 134  | 137   | 97   | 102   | 111   | 116   |
| EBITDA   | 15  | 12   | 10  | 4  | 9   | 14  | 15  |
| EBIT   | 9   | 4  | 3   | -5   | 3   | 8   | 9   |
| Pre-tax  | 7   | 4  | 4   | -8   | 1   | 6   | 7   |
| Earnings   | 5   | 2  | 2   | -9   | 1   | 4   | 5   |
| Equity book value (excl. minorities)   | 29  | 31   | 30  | 18   | 18  | 21  | 24  |
| Valuation multiples  |   |  |   |  |   |   |   |
| EV/sales   | 1.1   | 1.0  | 0.7   | 0.6  | 0.5   | 0.4   | 0.3   |
| EV/EBITDA  | 7.7   | 10.9   | 9.3   | 15.9   | 5.6   | 3.1   | 2.6   |
| EV/EBITA   | 12.5  | 34.9   | 31.4  | -12.6  | 17.0  | 5.7   | 4.2   |
| EV/EBIT  | 12.5  | 34.9   | 31.4  | -12.6  | 17.0  | 5.7   | 4.2   |
| EV/OCF   | 8.8   | 27.2   | 7.4   | 19.2   | 11.5  | 4.7   | 3.9   |
| EV/FCFF  | 52.9  | -26.0  | 12.5  | 17.2   | 13.5  | 5.1   | 4.3   |
| P/FCFE   | 179.1   | -15.3  | 8.3   | -30.6  | 9.2   | 3.0   | 2.8   |
| P/E  | 16.4  | 57.0   | 30.1  | -3.2   | 29.8  | 4.9   | 4.0   |
| P/B  | 3.1   | 3.0  | 2.1   | 1.7  | 1.1   | 1.0   | 0.9   |
| ,<br>Target EV/EBITDA  | 0.0   | 0.0  | 0.0   | 0.0  | 5.7   | 3.2   | 2.7   |
| Target EV/EBIT   | 0.0   | 0.0  | 0.0   | 0.0  | 17.2  | 5.8   | 4.3   |
| Target EV/FCF  | 0.0   | 0.0  | 0.0   | 0.0  | 22.5  | 6.5   | 5.4   |
| Target P/B   | 0.0   | 0.0  | 0.0   | 0.0  | 1.2   | 1.0   | 0.9   |
| Target P/E   | 0.0   | 0.0  | 0.0   | 0.0  | 30.8  | 5.0   | 4.1   |
| Per share measures   |   |  |   |  |   |   |   |
| Number of shares   | 11,897  | 11,897   | 11,897  | 11,897   | 11,897  | 11,897  | 11,897  |
| Number of shares (diluted)   | 11,897  | 11,897   | 11,897  | 11,897   | 11,897  | 11,897  | 11,897  |
| EPS  | 0.45  | 0.14   | 0.18  | -0.78  | 0.06  | 0.36  | 0.44  |
| Operating cash flow per share  | 1.12  | 0.40   | 1.06  | 0.27   | 0.37  | 0.80  | 0.84  |
| Free cash flow per share   | 0.04  | -0.52  | 0.65  | -0.08  | 0.19  | 0.58  | 0.62  |
| Book value per share   | 2.41  | 2.62   | 2.56  | 1.49   | 1.55  | 1.81  | 2.04  |
| Dividend per share   |   |  |   |  |   | 1.01  | 2.04  |
|  | 0.20  | 0.20   | 0.20  | 0.00   | 0.10  | 0.20  | 0.25  |
|  |   |  |   | 0.00   |   |   |   |
| Dividend payout ratio, %   | 0.20  | 0.20   | 0.20  |  | 0.10  | 0.20  | 0.25  |
| Dividend payout ratio, %<br>Dividend yield, %  | 0.20<br>44.3  | 0.20<br>143.7  | 0.20<br>110.9   | 0.0  | 0.10<br>171.2   | 0.20<br>55.8  | 0.25<br>57.3<br>14.4  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %  | 0.20<br>44.3<br>2.7   | 0.20<br>143.7<br>2.5   | 0.20<br>110.9<br>3.7  | 0.0<br>0.0   | 0.10<br>171.2<br>5.7  | 0.20<br>55.8<br>11.5  | 0.25<br>57.3  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures   | 0.20<br>44.3<br>2.7<br>0.6  | 0.20<br>143.7<br>2.5<br>-6.5   | 0.20<br>110.9<br>3.7<br>12.0  | 0.0<br>0.0<br>-3.3   | 0.10<br>171.2<br>5.7<br>10.9  | 0.20<br>55.8<br>11.5<br>33.3  | 0.25<br>57.3<br>14.4<br>35.9  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5  | 0.20<br>110.9<br>3.7<br>12.0<br>7.0   | 0.0<br>0.0<br>-3.3<br>-38.5  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8   | 0.20<br>55.8<br>11.5<br>33.3<br>21.4  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE  | 0.20<br>44.3<br>2.7<br>0.6  | 0.20<br>143.7<br>2.5<br>-6.5   | 0.20<br>110.9<br>3.7<br>12.0  | 0.0<br>0.0<br>-3.3   | 0.10<br>171.2<br>5.7<br>10.9  | 0.20<br>55.8<br>11.5<br>33.3  | 0.25<br>57.3<br>14.4<br>35.9  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3  | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales   | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1<br>17.8   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0  | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1<br>17.8<br>19.6   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1  | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1<br>17.8<br>19.6<br>23.8   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7  | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7  | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3  | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4  |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9  | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2   | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6   | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3                                     | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1                                     | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3                                     | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2                                     |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %   | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9                                      | 0.20<br>143.7<br>2.5<br>-6.5<br>5.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2                               | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6  | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3                              | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1                              | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3                              | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2                              |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %<br>FCFF/EBITDA  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9<br>11.9<br>0.1                       | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2<br>8.2<br>-0.4                       | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6<br>3.6<br>0.7                              | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3<br>0.9                       | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1<br>2.1<br>0.4                | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3<br>2.3<br>0.6                | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2<br>0.6                       |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %<br>FCFF/EBITDA<br>Net debt/EBITDA, book-weighted  | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9<br>11.9<br>0.1<br>2.0                | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2<br>8.2<br>-0.4<br>3.0                | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6<br>0.7<br>2.9                              | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3<br>0.9<br>8.2                | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1<br>2.1<br>0.4<br>3.3         | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3<br>0.6<br>1.7                | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2<br>0.6<br>1.3                |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %<br>FCFF/EBITDA<br>Net debt/EBITDA, book-weighted<br>Debt/equity, market-weighted                                | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9<br>11.9<br>0.1<br>2.0<br>0.5         | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2<br>-0.4<br>3.0<br>0.5                | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6<br>0.7<br>2.9<br>0.7                       | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3<br>0.9<br>8.2<br>1.4         | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1<br>0.4<br>3.3<br>1.9         | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3<br>2.3<br>0.6<br>1.7<br>1.7  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2<br>0.6<br>1.3<br>1.5         |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %<br>FCFF/EBITDA<br>Net debt/EBITDA, book-weighted<br>Debt/equity, market-weighted<br>Equity ratio, book-weighted | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9<br>11.9<br>0.1<br>2.0<br>0.5<br>29.7 | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2<br>8.2<br>-0.4<br>3.0<br>0.5<br>26.5 | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6<br>0.7<br>2.9<br>0.7<br>2.9<br>0.7<br>26.9 | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3<br>0.9<br>8.2<br>1.4<br>20.8 | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1<br>0.4<br>3.3<br>1.9<br>21.6 | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3<br>0.6<br>1.7<br>1.7<br>25.1 | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2<br>0.6<br>1.3<br>1.5<br>28.5 |
| Dividend payout ratio, %<br>Dividend yield, %<br>FCF yield, %<br>Efficiency measures<br>ROE<br>ROCE<br>Financial ratios<br>Inventories as % of sales<br>Receivables as % of sales<br>Non-interest bearing liabilities as % of sales<br>NWC/sales, %<br>Operative CAPEX/sales, %<br>CAPEX/sales (incl. acquisitions), %<br>FCFF/EBITDA<br>Net debt/EBITDA, book-weighted<br>Debt/equity, market-weighted                                | 0.20<br>44.3<br>2.7<br>0.6<br>19.5<br>14.4<br>14.9<br>19.2<br>22.0<br>11.2<br>11.9<br>11.9<br>11.9<br>0.1<br>2.0<br>0.5         | 0.20<br>143.7<br>2.5<br>-6.5<br>5.1<br>17.8<br>19.6<br>23.8<br>12.7<br>8.2<br>8.2<br>-0.4<br>3.0<br>0.5                | 0.20<br>110.9<br>3.7<br>12.0<br>7.0<br>4.0<br>17.1<br>17.8<br>19.1<br>10.3<br>3.6<br>3.6<br>0.7<br>2.9<br>0.7                       | 0.0<br>0.0<br>-3.3<br>-38.5<br>-8.8<br>17.4<br>18.1<br>22.7<br>11.7<br>4.3<br>4.3<br>0.9<br>8.2<br>1.4         | 0.10<br>171.2<br>5.7<br>10.9<br>3.8<br>3.3<br>19.0<br>18.1<br>22.7<br>13.3<br>2.1<br>2.1<br>0.4<br>3.3<br>1.9         | 0.20<br>55.8<br>11.5<br>33.3<br>21.4<br>11.5<br>19.0<br>18.1<br>22.7<br>13.3<br>2.3<br>2.3<br>2.3<br>0.6<br>1.7<br>1.7  | 0.25<br>57.3<br>14.4<br>35.9<br>22.7<br>14.4<br>19.0<br>18.0<br>22.7<br>13.4<br>2.2<br>2.2<br>0.6<br>1.3<br>1.5         |

### EXEL COMPOSITES Chemicals/Finland, April 26, 2024 Company update

COMPANY DESCRIPTION: Exel Composites manufactures composites profiles for various demanding, mainly industrial end-use, applications. Exel's customer base includes companies operating in industries such as wind energy, transportation and telecommunications. Exel Composites is one of the largest manufacturers of pultruded composites profiles globally and currently operates eight manufacturing plants on three continents.

INVESTMENT CASE: Our positive view is based on good long-term composites demand outlook, coupled with the fact that Exel Composites' current manufacturing footprint could support annual revenue in the EUR 150m ballpark i.e. there's still plenty of room to improve delivery volumes. Exel's rather high fixed cost base translates to meaningful operating leverage, and thus higher revenues should lead to improving operating margins. The company is also progressing well with its cost savings program. Operating profit could further significantly improve if good execution continues. Recently the wind energy sector has provided great lift for volumes; other attractive applications include e.g. transportation industry profiles.

| OWNERSHIP STRUCTURE                       | SHARES     | EURm   | 0/0  |
|---|------------|--------|------|
| Erikoissijoitusrahasto Aktia Mikro Markka | 762,984    | 1.328  | 6.4% |
| OP-Finland Small Firms Fund               | 752,993    | 1.310  | 6.3% |
| Ilmarinen Mutual Pension Insurance        | 496,547    | 0.864  | 4.2% |
| Phoebus Fund                              | 420,000    | 0.731  | 3.5% |
| Säästöpankki Pienyhtiöt                   | 288,710    | 0.502  | 2.4% |
| Sumato Oy                                 | 231,821    | 0.403  | 1.9% |
| Nelimarkka Heikki Antero                  | 213,545    | 0.372  | 1.8% |
| Veritas Pension Insurance Company Ltd.    | 199,946    | 0.348  | 1.7% |
| Suutarinen Timo                           | 160,000    | 0.278  | 1.3% |
| Säästöpankki Kotimaa                      | 132,680    | 0.231  | 1.1% |
| Ten largest                               | 3,659,226  | 6.367  | 31%  |
| Residual                                  | 8,237,617  | 14.333 | 69%  |
| Total                                     | 11,896,843 | 20.701 | 100% |
|   |            |        |      |

| EARNINGS CALENDAR |
|-------------------|
| August 15, 2024   |

October 31, 2024

Q2 report Q3 report

#### OTHER EVENTS

| ĺ | COMPANY MISCELLANEOUS |  |
|---|-----------------------|--|
|   |                       |  |

CEO: Paul Sohlberg CFO: Mikko Rummukainen IR: Mäkituvantie 5 01510 Vantaa Tel: +358 20 7541 200

# EXEL COMPOSITES

### Chemicals/Finland, April 26, 2024 Company update

#### DEFINITIONS

| P/E   | EPS  |
|---|--|
| 112   |  |
| Price per share   | Profit before extraord. items and taxes- income taxes + minority interest            |
| Earnings per share  | Number of shares   |
|   |  |
| P/BV  | DPS  |
| Price per share   | Dividend for the financial period per share  |
| Shareholders' equity + taxed provisions per share   | bividenti for the financial period per share   |
|   |  |
| Market cap  | OCF (Operating cash flow)  |
|   |  |
| Price per share * Number of shares  | EBITDA – Net financial items – Taxes – Increase in working                           |
|   | capital – Cash NRIs ± Other adjustments  |
|   |  |
| EV (Enterprise value)   | FCF (Free cash flow)   |
|   |  |
| Market cap + net debt + minority interest at market value -   | Operating cash flow – operative CAPEX – acquisitions + divestments                   |
| share of associated companies at market value   |  |
|   |  |
| EV/Sales  | FCF yield, %   |
| _Enterprise value_  | <b>F 1 7</b>   |
| Sales   | Free cash flow<br>Market cap   |
|   | Warket Cap   |
| EV/EBITDA   | Operative CAPEX/sales  |
|   |  |
| Enterprise value  | Capital expenditure – divestments – acquisitions                                     |
| Earnings before interest, tax, depreciation and amortization  | Sales  |
| EV/EBIT   | Net working capital  |
|   |  |
| Enterprise value  | Current assets – current liabilities   |
| Operating profit  |  |
| N   |  |
| Net debt  | Capital employed/Share   |
| Interest bearing debt – financial assets  | Total assets – non-interest bearing debt   |
|   | Number of shares   |
| T - 1   |  |
| Total assets  | Gearing  |
| Balance sheet total   | Net debt   |
|   | Equity   |
|   |  |
| Div yield, %  | Debt/Equity, %   |
| Divideo J h   |  |
| Dividend per share<br>Price per share   | Interest bearing debt<br>Shareholders' equity + minority interest + taxed provisions |
| The perside   | Shareholders equity + minority interest + taxed provisions                           |
|   |  |
| Payout ratio, %   | Equity ratio, %  |
|   |  |
| Total dividends<br>Earnings before extraordinary items and taxes – income taxes + minority interest | Shareholders' equity + minority interest + taxed provisions                          |
| במווווושים טכוטוכ בגנומטוטווומיץ ונכוווים מווע נמצפיל – ווונטווופ נמצפיל + וווווטוונץ וחנפופצנ      | Total assets – interest-free loans   |
|   |  |
| ROCE, %   | CAGR, %  |
|   |  |
| Profit before extraordinary items + interest expenses+ other financial costs                        | Cumulative annual growth rate = Average growth per year                              |
| Balance sheet total – non-interest bearing debt (average)   |  |
|   |  |

# EXEL COMPOSITES

| ROE, %  |  |
|---|--|
| Profit before extraordinary items and taxes – income taxes<br>Shareholder's equity + minority interest + taxed provisions (average) |  |
|   |  |

### EXEL COMPOSITES Chemicals/Finland, April 26, 2024 Company update

#### Important Disclosures

Evli Research Partners Plc ("ERP") uses 12-month target prices. Target prices are defined by utilizing analytical techniques based on financial theory including (but not limited to) discounted cash flow analysis and comparative valuation. The selection of valuation methods depends on different circumstances. Target prices may be altered on the basis of new information coming to light in the underlying company or changes in interest rates, changes in foreign exchange rates, other securities prices or market indices or outlook for the aforementioned factors or other factors that may change the conditions of financial markets. Recommendations and changes by analysts are available at Analysts' recommendations and ratings revisions. Investment recommendations are defined as follows: Recommendation Target price compared to share price < -10 % SELL -10 - (+10) % HOLD > 10 % BUY ERP's investment recommendation of the analyzed company is updated at least 2 times per year. 58% 60% 50% 40% 27% 30% 20% 15% 10% 0% Hold Sell Buy

The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Ilvonen

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Contact information SALES, TRADING AND RESEARCH

# **EXEL COMPOSITES**

Chemicals/Finland, April 26, 2024 Company update

| Equity, ETF and Derivatives Sales            |  | Trading   |  |
|--|--|---|--|
| Joachim Dannberg<br>Ari Laine<br>Kimmo Lilja | +358 9 4766 9123<br>+358 9 4766 9115<br>+358 9 4766 9130 | Lauri Vehkaluoto (Head)<br>Pasi Väisänen<br>Antti Kässi<br>Miika Ronkanen | +358 9 4766 9120<br>+358 9 4766 9120<br>+358 9 4766 9120<br>+358 9 4766 9120 |
| Structured Investments                       |  | Equity Research   |  |
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