Commercial Services & Supplies/Finland, October 26, 2023

News Flash

Earnings clearly above our estimates

Dovre's Q3 revenue was close to our estimate as Project Personnel landed significantly higher while Consulting and Renewable Energy were soft. Meanwhile earnings came in clearly above our estimates, driven by Project Personnel's performance.

- Dovre Q3 revenue declined by 11.6% y/y to EUR 52.8m, compared to our EUR 53.5m estimate. The figure would have decreased 6.4% at fixed exchange rates as weak NOK had an impact. Project Personnel was EUR 28.8m vs our EUR 23.3m estimate, while Consulting landed at EUR 3.5m vs our EUR 4.1m estimate. Renewable Energy was EUR 20.5m, compared to our EUR 26.1m estimate.
- EBITDA came in at EUR 2.9m vs our EUR 2.4m estimate, while EBIT was EUR 2.7m vs our EUR 2.2m estimate. Project Personnel EBIT amounted to EUR 1.7m, compared to our EUR 1.1m estimate, whereas Consulting was EUR 0.4m vs our EUR 0.6m estimate. Renewable Energy was EUR 0.9m, compared to our EUR 0.8m estimate.
- New activities include a major biodiesel refinery project in Canada (Project Personnel), a new multi-year framework agreement with the Ministry of Finance (Consulting), and a Fortum heat-exchange power plant in Finland as well as an "early works contract" for two large wind farms in Sweden (Renewable Energy).
- A ransom attack on Norwegian operations in late September impacted systems. Dovre has recovered from the incident without interruption to its services and has used the opportunity to transfer to cloud-based financial systems. The move will yield lower costs for the financial function in Norway starting from Q4'23.
- Dovre guides FY '23 revenue in the range of EUR 185-195m and EBIT at above EUR 7.0m (unchanged).

| Rating | | | | ■ BUY | | | |
|--|---|------|---|--|--|--|--|
| Q3'23 | Actual | Evli | Year ago | 02'23 | | | |
| Revenue | 52.8 | 53.5 | 59.7 | 47.3 | | | |
| EBITDA | 2.9 | 2.4 | 3.2 | 1.8 | | | |
| EBIT | 2.7 | 2.2 | 3.0 | 1.5 | | | |
| Deviation | Actual | Evli | Year ago | Q2'23 | | | |
| Revenue | | -1 % | -12 % | 12 % | | | |
| EBITDA | | 21 % | -9 % | 61 % | | | |
| EBIT | | 23 % | -10 % | 80 % | | | |
| Share price day's closing pr | , EUR (Last tradii rice) | ng | | 0.41 | | | |
| Target price, | EUR | | | 0.80 | | | |
| Research pa No. of share No. of share Market cap, Free float, % Exchange ra Reuters code Bloomberg of | t on company id by issuer: s outstanding, s fully diluted, EURm o te e code ly volume, EUR | Rm | os://www.dovi | 20-May-22 18-Aug-23 YES 105,960 105,960 43 94.3 - DOV1V.HE DOV1V FH 0.1 26-Oct-23 | | | |
| Analyst E-mail Telephone | | | Joonas Ilvonen joonas.ilvonen@evli.com +358 44 430 9071 | | | | |

■ BUY □ HOLD ■ SELL

| PRE-REPORT KEY FIGURES | | | | | | | | | | | | |
|-----------------------------|---------------|--------------|-------------------------|-----------------------|------------------|---------------------------|-----------------------|----------------|----------------|------------|--|--|
| | Sales EURm | EBIT EURm | EBIT % | FCF EURm | EPS EUR | P/E (x) | EV/Sales (x) | EV/EBIT (x) | FCF yield % | DPS EUR | | |
| 2021 | 142.7 | 6.1 | 4.3% | 0.5 | 0.03 | 19.5 | 0.5 | 11.6 | 0.7 | 0.00 | | |
| 2022 | 203.0 | 8.5 | 4.2% | 0.9 | 0.05 | 11.9 | 0.3 | 6.9 | 1.5 | 0.00 | | |
| 2023E | 193.3 | 7.3 | 3.8% | 3.5 | 0.04 | 10.3 | 0.2 | 5.1 | 8.1 | 0.01 | | |
| 2024E | 204.6 | 8.1 | 4.0% | 2.2 | 0.04 | 11.5 | 0.2 | 4.4 | 5.1 | 0.01 | | |
| 2025E | 212.3 | 9.2 | 4.4% | 2.6 | 0.05 | 8.9 | 0.2 | 3.7 | 6.0 | 0.01 | | |
| Market cap, EURm 43 | | 43 B | V per share 20 | 23E, EUR | | -17.1 CAGR | EPS 2022-2 | 5, % | -2.0 | | | |
| Net debt 2023E, EURm -7 | | -7 P | Price/book 2023E | | | 1.1 CAGR sales 2022-25, % | | | 1.5 | | | |
| Enterprise value, EURm 37 | | 37 D | Dividend yield 2023E, % | | 2.4 ROE 2023E, % | | | 11.5 | | | | |
| Total assets 2023E, EURm 81 | | 81 T | Tax rate 2023E, % | | | 23.5 ROCE 2023E, % | | | 17.1 | | | |
| Goodwill 2023E, EURm 21 | | | 21 E | Equity ratio 2023E, % | | | 47.6 PEG, P/E 23/CAGR | | | 0.3 | | |

All the important disclosures can be found on the last pages of this report.

Important Disclosures

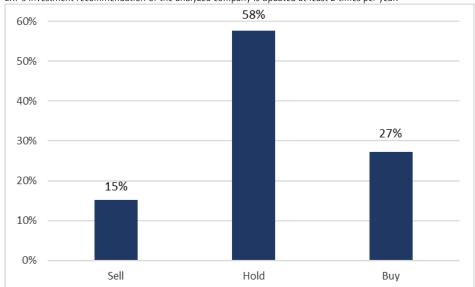
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Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

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Name(s) of the analyst(s): Ilvonen

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Contact information SALES, TRADING AND RESEARCH

Equity, ETF and Derivatives Sales

+358 9 4766 9123 +358 9 4766 9115 +358 9 4766 9130

Trading

 Lauri Vehkaluoto (Head)
 +358 9 4766 9120

 Pasi Väisänen
 +358 9 4766 9120

 Antti Kässi
 +358 9 4766 9120

 Miika Ronkanen
 +358 9 4766 9120

Structured Investments

Joachim Dannberg Ari Laine Kimmo Lilja

 Heikki Savijoki
 +358 9 4766 9726

 Aki Lakkisto
 +358 9 4766 9123

Equity Research

Arttu Heikura +358 40 082 8098 Joonas Ilvonen +358 44 430 9071 Jerker Salokivi +358 9 4766 9149

Evli Investment Solutions

Johannes Asuja +358 9 4766 9205



EVLI PLC
Aleksanterinkatu 19 A
P.O. Box 1081
FIN-00101 Helsinki, FINLAND
Phone +358 9 476 690
Internet www.evli.com
E-mail firstname.lastname@evli.com

EVLI PLC, STOCKHOLMSFILIAL Regeringsgatan 67 P.O. Box 16354 SE-103 26 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000