## DOVRE

Commercial Services & Supplies/Finland, July 4, 2023 Company update

## Well-positioned despite headwinds

# Dovre revised guidance down due to larger-than-expected challenges in the Finnish wind power construction market.

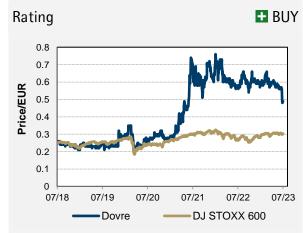
#### We cut our FY '23 EBIT estimate by EUR 1.4m

Dovre downgraded guidance due to headwinds already to some extent visible in the Q1 report but which have since proved more pronounced. Dovre previously expected FY '23 top line to improve and EBIT to stay about the same compared to FY '22, however the new guidance hints revenue to decline by a roughly mid-single digit rate while EBIT may be down by more than EUR 1m. We revise our FY '23 revenue estimate down by 8% to EUR 190.8m and estimate EBIT at EUR 7.3m (prev. EUR 8.7m). We make only marginal revisions for Project Personnel and Consulting; we cut our FY '23 revenue estimate for Renewable Energy by 16%, now estimating the segmental EBIT at EUR 1.5m (prev. EUR 2.8m). Our estimates for the coming years are likewise down for Renewable Energy (we trim some EUR 1m in terms of EBIT) but remain intact for Project Personnel and Consulting.

#### Strong resilient Norwegian results

No softness was to be seen in the performance of Project Personnel and Consulting last year and Q1 showed high growth even in EUR terms despite weak NOK; we expect the Norwegian businesses' performance to translate to flattish or slightly positive y/y development. Suvic's long-term demand drivers remain intact as countries like Finland are still far from done building up their wind power capacity, however the lack of transmission capacity may in places limit demand in the shortterm. In our view such challenges should be relatively easy to solve in countries like Finland (compared to e.g. the US where there are many other complicating factors besides long distances). We hence believe Renewable Energy is likely to grow again next year; our respective EUR 84m top line and 3% EBIT margin estimates are more likely to be on the conservative side.

#### **Finnish wind power market to add earnings again next year** We expect Renewable Energy EBIT to improve again to EUR 2.5m next year, which would help Dovre EBIT to EUR 8.2m. Dovre is valued no more than 7x EV/EBIT on our FY '23 estimates (excl. 49% of Suvic), an undemanding level considering the resilient Norwegian performance and temporary softness in Finland. Our new TP is EUR 0.77 (0.82); we retain BUY rating.



Share price, EUR (Last trading day's closing price)	0.49
Target price, EUR	0.77
Latest change in Latest report on company Research paid by issuer: No. of shares outstanding, No. of shares fully diluted, Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report	20-May-22 28-Apr-23 YES 105,960 105,960 52 94.3 - DOV1V.HE DOV1V.HE DOV1V FH 0.1 17-Aug-23
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BUY HOLD SELL

KEY FIGU	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2021	142.7	6.1	4.3%	0.5	0.03	19.5	0.5	11.6	0.7	0.00
2022	203.0	8.5	4.2%	0.9	0.05	11.9	0.3	6.9	1.5	0.00
2023E	190.8	7.3	3.8%	3.4	0.04	12.7	0.2	6.2	6.6	0.01
2024E	200.5	8.2	4.1%	2.4	0.04	13.4	0.2	5.4	4.5	0.01
2025E	208.1	9.3	4.5%	2.7	0.05	10.5	0.2	4.6	5.1	0.01
Market cap	o, EURm		52 G	earing 2023E,	0/0		-16.9 CAGR	EPS 2022-2	5, %	-1.8
Net debt 2	023E, EURm		-6 Pr	rice/book 2023	E		1.4 CAGR	sales 2022-	25, %	0.8
Enterprise	value, EURm		45 Di	ividend yield 2	023E, %		2.0 ROE 2	023E, %		11.3
Total asset	s 2023E, EURn	n	80 Ta	ix rate 2023E,	% 0/0		20.0 ROCE	2023E, %		17.2
Goodwill 2	023E, EURm		21 Ec	quity ratio 202	3E, %		47.8 PEG, F	P/E 23/CAGR		0.4

#### KEY FIGURES

## DOVRE Commercial Services & Supplies/Finland, July 4, 2023 Company update

#### Estimates and valuation

Dovre	FY '20	FY '21	Q1'22	Q2'22	Q3'22	Q4'22	FY '22	Q1'23	Q2'23e	Q3'23e	Q4'23e	FY '23e
Revenue	77.5	142.7	47.8	<i>47.3</i>	<i>59.8</i>	<i>48.0</i>	203.0	45.8	44.4	<i>53.8</i>	<i>46.8</i>	190.8
Project Personnel	62.9	76.2	22.7	22.4	22.5	23.0	90.6	24.8	22.7	23.1	23.3	93.9
y/y growth	-18 %	21 %	47 %	20 %	16 %	1 %	19 %	9 %	1 %	3 %	1 %	4 %
Consulting	14.5	16.1	4.4	4.6	4.4	4.8	18.2	5.1	4.6	4.5	4.8	19.0
y/y growth	137 %	11 %	2 %	5 %	33 %	15 %	13 %	17 %	0 %	2 %	0 %	4 %
Renewable Energy		50.4	20.7	20.3	32.9	20.2	94.2	15.9	17.1	26.2	18.7	77.9
y/y growth				82 %	38 %	32 %	87 %	-23 %	-16 %	-20 %	-7 %	-17 %
EBIT	2.4	6.1	1.7	1.7	3.0	2.1	8.5	1.7	1.4	2.2	2.0	7.3
Project Personnel	1.9	2.9	1.1	0.9	1.1	1.1	4.3	1.2	1.0	1.1	1.1	4.4
EBIT-%	3 %	4 %	5 %	4 %	5 %	5 %	5 %	5 %	4 %	5 %	5 %	5 %
Consulting	1.5	2.3	0.4	0.6	0.7	0.9	2.5	0.6	0.5	0.7	0.8	2.6
EBIT-%	10 %	14 %	9 %	13 %	16 %	19 %	14 %	12 %	11 %	16 %	17 %	14 %
Renewable Energy		1.9	0.5	0.4	1.4	0.4	2.7	0.2	0.2	0.7	0.4	1.5
EBIT-%		4 %	2 %	2 %	4 %	2 %	3 %	1 %	1 %	3 %	2 %	2 %
Other & Unallocated	-1.0	-1.0	-0.3	-0.2	-0.3	-0.2	-1.0	-0.3	-0.3	-0.3	-0.3	-1.2
Source: Evli Research												

	MCAP		EV/EBITDA			EV/EBIT			EBIT-%	
DOVRE PEER GROUP	MEUR	22	23	24	22	23	24	22	23	24
Brunel International	600	6.2x	6.3x	5.3x	8.0x	8.3x	6.8x	5.1 %	5.2 %	5.7 %
Eezy	70	7.2x	6.2x	5.9x	12.2x	10.1x	9.1x	4.4 %	5.2 %	5.5 %
Randstad	8907	7.6x	7.1x	6.9x	9.3x	9.2x	8.9x	4.6 %	4.0 %	4.1 %
AFRY	1515	10.4x	7.7x	7.2x	16.5x	11.1x	10.1x	6.7 %	7.8 %	8.2 %
Etteplan	398	8.9x	9.2x	8.6x	15.0x	15.2x	13.8x	8.3 %	8.2 %	8.6 %
Sitowise Group	142	10.7x			16.7x			7.9 %	8.7 %	10.0 %
SWECO	3411	13.3x	13.6x	12.7x	17.5x	17.7x	16.2x	9.3 %	9.4 %	9.8 %
AF Gruppen	1224	8.8x	9.3x	7.4x	12.1x	13.5x	9.7x	4.5 %	3.8 %	5.2 %
Kreate Group	69	7.9x	7.5x	6.7x	12.5x	12.1x	10.1x	3.1 %	3.1 %	3.6 %
Sdiptech	798	11.7x	11.6x	10.4x	16.0x	15.5x	13.8x	18.0 %	17.3 %	17.6 %
Veidekke	1334	4.6x			7.4x			3.9 %	3.3 %	4.0 %
Peer Group Average	1679	8.8x	8.7x	7.9x	13.0x	12.5x	10.9x	6.9 %	6.9 %	7.5 %
Peer Group Median	798	8.8x	7.7x	7.2x	12.5x	12.1x	10.1x	5.1 %	5.2 %	5.7 %
Dovre (Evli est.)	52	6.2x	5.6x	4.9x	6.9x	6.3x	5.4x	4.2 %	3.8 %	4.1 %
Dovre prem./disc. to peer median		-29 %	-27 %	-32 %	-45 %	-48 %	-46 %	-18%	-27 %	-28 %

Source FactSet, Evli Research

Segment	EBIT '22	EV/EBIT '22 *	EV <sup>1)</sup>	EBIT '23e	EV/EBIT '23e *	EV <sup>1)</sup>	EBIT '24e	EV/EBIT '24e *	EV <sup>1)</sup>
Project Personnel	4.3	9.3x	40	4.4	9.2x	40	4.1	8.9x	36
Consulting	2.5	16.6x	42	2.6	15.2x	40	2.8	13.8x	39
Renewable Energy	2.7	12.3x	17	1.5	13.5x	10	2.5	10.1x	13
Other & Unallocated 2)	-1.0	12.7x	-13	-1.2	12.6x	-15	-1.2	10.9x	-13
Total	8.5	10.1x	86	7.3	10.3x	75	8.2	9.1x	75
Net debt (Evli YE est.)			-3			-6			-8
Equity value			89			81			83
Per share			0.84			0.77			0.78
EV/EBIT <sup>3)</sup>			12.0x			11.5x			10.8x

\*Peer group median (FactSet)

1) 51% stake in Renewable Energy

2) Multiple based on the weighted segmental average

3) Excluding 49% of Renewable Energy EBIT

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	0.49 PV of Free Cash Flow	51 Long-term growth, %	2.5 Risk-free interest rate, %	2.25
DCF share value	1.04 PV of Horizon value	56 WACC, %	9.2 Market risk premium, %	5.8
Share price potential, %	112.7 Unconsolidated equity	0 Spread, %	0.0 Debt risk premium, %	2.8
Maximum value	1.0 Marketable securities	11 Minimum WACC, %	9.2 Equity beta coefficient	1.20
Minimum value	1.0 Debt - dividend	-8 Maximum WACC, %	9.2 Target debt ratio, %	15
Horizon value, %	52.3 Value of stock	110 Nr of shares, Mn	106.0 Effective tax rate, %	20

DCF valuation, EURm	2022	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	Horizon
Net sales	203	191	200	208	214	219	225	230	236	242	248	254
Sales growth, %	42.3	-6.0	5.1	3.8	2.7	2.5	2.5	2.5	2.5	2.5	2.5	2.5
Operating income (EBIT)	9	7	8	9	12	11	11	12	12	12	12	13
Operating income margin, %	4.2	3.8	4.1	4.5	5.8	5.0	5.0	5.0	5.0	5.0	5.0	5.0
+ Depreciation+amort.	1	0	0	0	0	0	0	0	0	0	0	
EBITDA	10	7	8	9	12	11	11	12	12	12	12	
- Paid taxes	-2	-1	-2	-2	-2	-2	-2	-2	-2	-2	-2	
- Change in NWC	-5	0	0	0	0	0	0	0	0	0	0	
NWC / Sales, %	3.2	3.1	3.2	3.2	3.2	3.2	3.3	3.3	3.3	3.3	3.3	
+ Change in other liabs	1	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	0	-1	-1	-2	-2	-2	-2	-2	-2	15	-1	
opCAPEX / Sales, %	0.1	0.6	0.6	1.0	0.9	0.9	0.9	0.9	0.8	-6.2	0.4	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	0	0	0	0	0	0	0	0	0	0	0	
= FCFF	4	5	5	5	8	7	7	7	7	25	9	130
= Discounted FCFF		5	4	4	6	4	4	4	4	12	4	56
= DFCF min WACC		5	4	4	6	4	4	4	4	12	4	56
= DFCF max WACC		5	4	4	6	4	4	4	4	12	4	56

INTERIM FIGURES												
EVLI ESTIMATES, EURm	2022Q1	202202	202203	2022Q4	2022	2023Q1	2023Q2E	2023Q3E	2023Q4E	2023E	2024E	2025E
Net sales	47.8	47.3	59.7	48.2	203.0	45.8	44.4	53.8	46.8	190.8	200.5	208.1
EBITDA	1.9	1.9	3.1	2.6	9.5	1.9	1.6	2.4	2.2	7.4	8.3	9.3
EBITDA margin (%)	4.0	4.0	5.2	5.4	4.7	4.1	3.6	4.5	4.7	3.9	4.1	4.5
EBIT	1.7	1.7	2.9	2.2	8.5	1.7	1.4	2.2	2.0	7.3	8.2	9.3
EBIT margin (%)	3.6	3.6	4.9	4.6	4.2	3.7	3.2	4.1	4.3	3.8	4.1	4.5
Net financial items	-0.2	0.0	0.0	-0.7	-1.0	-0.2	-0.2	-0.2	-0.2	-0.8	-0.4	0.0
Pre-tax profit	1.5	1.7	2.9	1.5	7.5	1.5	1.2	2.0	1.8	6.5	7.8	9.3
Tax	-0.3	-0.4	-0.6	-0.3	-1.6	-0.3	-0.2	-0.4	-0.4	-1.3	-1.6	-1.9
Tax rate (%)	20.7	26.1	19.5	20.5	21.4	20.0	20.0	20.0	20.0	20.0	20.0	20.0
Net profit	1.1	1.1	1.9	1.1	5.2	1.0	0.7	1.3	1.1	4.1	3.9	4.9
EPS	0.01	0.01	0.02	0.01	0.05	0.01	0.01	0.01	0.01	0.04	0.04	0.05
EPS adjusted (diluted no. of shares)	0.01	0.01	0.02	0.01	0.05	0.01	0.01	0.01	0.01	0.04	0.04	0.05
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.01
SALES, EURm												
Project Personnel	22.7	22.4	22.5	23.0	90.6	24.8	22.7	23.1	23.3	93.9	97.2	100.1
Consulting	4.4	4.6	4.3	4.9	18.2	5.1	4.6	4.5	4.8	19.0	19.6	20.1
Renewable Energy	20.7	20.3	32.9	20.3	94.2	15.9	17.1	26.2	18.7	77.9	83.7	87.9
Total	47.8	47.3	59.7	48.2	203.0	45.8	44.4	53.8	46.8	190.8	200.5	208.1
SALES GROWTH, Y/Y %												
Project Personnel	47.4	19.8	16.6	0.9	18.9	9.3	1.3	2.7	1.3	3.6	3.5	3.0
Consulting	2.3	7.0	30.3	16.7	13.0	15.9	0.0	4.7	-2.0	4.4	3.0	2.5
Renewable Energy	0.0	81.3	38.2	31.8	86.9	-23.2	-15.8	-20.4	-7.9	-17.3	7.5	5.0
Total	142.6	38.3	28.7	13.7	42.3	-4.2	-6.1	-9.9	-2.9	-6.0	5.1	3.8
EBIT, EURm												
Project Personnel	1.1	1.0	1.1	1.1	4.3	1.2	1.0	1.1	1.1	4.4	4.1	4.5
Consulting	0.4	0.5	0.7	0.9	2.5	0.6	0.5	0.7	0.8	2.6	2.8	2.9
Other functions	-0.2	-0.1	-0.2	-0.2	-0.7	-0.2	-0.2	-0.2	-0.2	-0.8	-0.8	-0.8
Unallocated	-0.1	-0.1	-0.1	0.0	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4	-0.4	-0.4
Renewable Energy	0.5	0.4	1.4	0.4	2.7	0.2	0.2	0.7	0.4	1.5	2.5	3.1
Total	1.7	1.7	2.9	2.2	8.5	1.7	1.4	2.2	2.0	7.3	8.2	9.3
EBIT margin, %												
Project Personnel	4.8	4.5	4.9	4.8	4.7	4.8	4.4	4.8	4.7	4.7	4.3	4.5
Consulting	9.1	10.9	16.3	18.4	13.7	11.8	10.9	15.6	16.7	13.7	14.3	14.5
Unallocated				0.0	-75,000.0							
Renewable Energy	2.4	2.0	4.3	2.0	2.9	1.3	1.2	2.7	2.1	1.9	3.0	3.5
Total	3.6	3.6	4.9	4.6	4.2	3.7	3.2	4.1	4.3	3.8	4.1	4.5

INCOME STATEMENT, EURm	2018	2019	2020	2021	2022	2023E	2024E	2025E
Sales	65.5	83.1	77.4	142.7	203.0	190.8	200.5	208.1
Sales growth (%)	4.5	26.9	-6.9	84.4	42.3	-6.0	5.1	3.8
EBITDA	1.0	3.5	3.2	7.0	9.5	7.4	8.3	9.3
EBITDA margin (%)	1.6	4.2	4.2	4.9	4.7	3.9	4.1	4.5
Depreciation	-0.4	-0.9	-0.8	-0.9	-1.0	-0.1	0.0	0.0
EBITA	0.6	2.6	2.4	6.1	8.5	7.3	8.2	9.3
Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	0.6	2.6	2.4	6.1	8.5	7.3	8.2	9.3
EBIT margin (%)	0.9	3.1	3.1	4.3	4.2	3.8	4.1	4.5
Reported EBIT	0.6	2.6	2.4	6.1	8.5	7.3	8.2	9.3
EBIT margin (reported) (%)	0.9	3.1	3.1	4.3	4.2	3.8	4.1	4.5
Net financials	0.5	-0.1	-0.2	-0.5	-1.0	-0.8	-0.4	0.0
Pre-tax profit	1.1	2.5	2.2	5.6	7.5	6.5	7.8	9.3
Taxes	-0.2	-0.6	-0.5	-1.3	-1.6	-1.3	-1.6	-1.9
Minority shares	0.0	0.0	0.0	-0.6	-0.7	-1.1	-2.4	-2.5
Net profit	0.9	2.0	1.7	3.7	5.2	4.1	3.9	4.9
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	4	3	3	3	4	5	6	8
Goodwill	15	15	16	21	21	21	21	21
Right of use assets	0	0	0	0	0	0	0	0
Inventory	0	0	0	1	2	1	1	2
Receivables	12	15	14	32	42	40	42	43
Liquid funds	5	7	9	10	11	11	11	12
Total assets	37	41	44	70	82	80	84	88
Liabilities	0,			, 0	02	00	0.	
Shareholder's equity	23	24	24	28	34	38	41	45
Minority interest	0	0	0	0	0	0	0	0
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	0	0	0	0	0	0	0	0
Deferred taxes	1	1	1	1	1	1	1	1
Interest bearing debt	3	3	6	8	8	4	3	2
Non-interest bearing current liabilities	10	13	13	30	36	33	35	36
Other interest-free debt	0	0	0	1	2	2	2	2
Total liabilities	37	41	44	70	82	80	84	88
CASH FLOW, EURm								
+ EBITDA	1	3	3	7	10	7	8	9
- Net financial items	1	0	0	0	-1	-1	0	0
- Taxes	0	-1	0	-1	-2	-1	-2	-2
- Increase in Net Working Capital	0	-1	2	-2	-5	0	0	0
+/- Other	0	0	0	-1	-1	-1	-2	-2
= Cash flow from operations	1	2	5	3	1	5	4	5
- Capex	0	0	-5	-2	0	-1	-1	-2
- Acquisitions	0	0	0	0	0	0	0	0
+ Divestments	0	0	0	0	0	0	0	0
= Free cash flow	1	2	0	1	1	3	2	3
+/- New issues/buybacks	0	0	0	2	1	0	0	0
- Paid dividend	-1	-1	-1	-1	0	0	-1	-1
+/- Other	0	0	-1	0	0	-4	-1	-1
Change in cash	0	1	2	1	2	-1	-1	-1
change in cash	U	i	2	1	2	- 1	I	0

KEY FIGURES	2019	2020	2021	2022	2023E	2024E	2025E
M-cap	30	29	72	62	52	52	52
Net debt (excl. convertibles)	-3	-2	-1	-3	-6	-8	-9
Enterprise value	26	26	71	59	45	44	43
Sales	83	77	143	203	191	200	208
EBITDA	3	3	7	10	7	8	9
EBIT	3	2	6	9	7	8	9
Pre-tax	3	2	6	7	7	8	9
Earnings	2	2	4	5	4	4	5
Equity book value (excl. minorities)	24	24	28	34	38	41	45
Valuation multiples							
EV/sales	0.3	0.3	0.5	0.3	0.2	0.2	0.2
EV/EBITDA	7.5	8.2	10.2	6.2	6.2	5.3	4.6
EV/EBITA	10.0	11.0	11.6	6.9	6.2	5.4	4.6
EV/EBIT	10.0	11.0	11.6	6.9	6.2	5.4	4.6
EV/OCF	11.1	5.5	23.6	51.2	9.8	12.6	9.1
EV/FCFF	12.3	81.0	33.1	16.3	8.8	8.7	8.2
P/FCFE	14.2	153.8	143.0	65.2	15.1	22.0	19.5
P/E	14.9	17.0	19.5	11.9	12.7	13.4	10.5
P/B	1.3	1.2	2.5	1.8	1.4	1.3	1.2
Target EV/EBITDA	0.0	0.0	0.0	0.0	10.2	8.9	7.7
Target EV/EBIT	0.0	0.0	0.0	0.0	10.3	9.0	7.8
Target EV/FCF	0.0	0.0	0.0	0.0	21.9	31.3	27.1
Target P/B	0.0	0.0	0.0	0.0	2.1	2.0	1.8
Target P/E	0.0	0.0	0.0	0.0	19.9	21.1	16.5
Per share measures							
Number of shares	101,950	102,960	105,960	105,960	105,960	105,960	105,960
Number of shares (diluted)	101,950	102,960	105,960	105,960	105,960	105,960	105,960
EPS	0.02	0.02	0.03	0.05	0.04	0.04	0.05
Operating cash flow per share	0.02	0.05	0.03	0.01	0.04	0.03	0.04
Free cash flow per share	0.02	0.00	0.00	0.01	0.03	0.02	0.03
Book value per share	0.23	0.23	0.27	0.32	0.36	0.39	0.43
Dividend per share	0.01	0.01	0.00	0.00	0.01	0.01	0.01
Dividend payout ratio, %	51.3	60.9	0.0	0.0	25.8	27.4	21.5
Dividend vield, %	3.4	3.6	0.0	0.0	2.0	2.0	2.0
FCF yield, %	7.0	0.7	0.7	1.5	6.6	4.5	5.1
Efficiency measures							
ROE	8.6	7.1	14.1	16.6	11.3	9.7	11.4
ROCE	9.9	8.4	18.3	21.4	17.2	18.9	20.2
Financial ratios		-					
Inventories as % of sales	0.0	0.0	0.5	0.7	0.7	0.7	0.7
Receivables as % of sales	18.5	17.7	22.5	20.8	20.8	20.8	20.8
Non-interest bearing liabilities as % of sales	15.5	17.1	21.1	17.5	17.5	17.5	17.5
NWC/sales, %	2.7	0.2	1.2	3.2	3.1	3.2	3.2
Operative CAPEX/sales, %	0.3	6.0	1.2	0.1	0.6	0.6	1.0
CAPEX/sales (incl. acquisitions), %	0.3	6.0	1.8	0.1	0.6	0.6	1.0
		0.0	0.3	0.1	0.0	0.6	0.6
			0.5				
FCFF/EBITDA	0.6		-0.2	-03	_0.9	-0.9	
FCFF/EBITDA Net debt/EBITDA, book-weighted	-1.0	-0.7	-0.2	-0.3	-0.9	-0.9	-1.0
FCFF/EBITDA Net debt/EBITDA, book-weighted Debt/equity, market-weighted	-1.0 0.1	-0.7 0.2	0.1	0.1	0.1	0.1	0.0
FCFF/EBITDA Net debt/EBITDA, book-weighted	-1.0	-0.7					

## DOVRE Commercial Services & Supplies/Finland, July 4, 2023 Company update

COMPANY DESCRIPTION: Dovre Group is a global provider of project management services. The Group's parent Dovre Group Plc is domiciled in Finland and is listed on Nasdaq Helsinki (symbol DOV1V).

Dovre Group has three business areas: Project Personnel, Consulting and Renewable Energy.

INVESTMENT CASE: The three segments' organic development has been strong in recent years, while outlook for the key markets, namely the Norwegian oil and gas industry, the Norwegian public sector and the Finnish wind power construction market, remains favorable in the short and long-term. We believe Dovre is therefore likely to reach a healthy 5% organic CAGR in the coming years, which would also help EBIT margin to improve to around 5%.

OWNERSHIP STRUCTURE	SHARES	EURm	%
ETRA CAPITAL OY	20,000,000	9.800	18.9%
JOENSUUN KAUPPA JA KONE OY	10,955,791	5.368	10.3%
KOSKELO ILARI	6,000,000	2.940	5.7%
SKANDINAVISKA ENSKILDA BANKEN AB (PUBL) HELSINKI BRANCH	2,836,216	1.390	2.7%
SIIK SEPPO SAKARI	2,033,243	0.996	1.9%
K22 FINANCE OY	2,000,000	0.980	1.9%
MÄKELÄ PEKKA MIKAEL	1,775,713	0.870	1.7%
PAASI KARI	1,631,048	0.799	1.5%
SIIK RAUNI MARJUT	1,512,029	0.741	1.4%
KAKKONEN KARI HEIKKI ILMARI	1,500,000	0.735	1.4%
Ten largest	50,244,040	24.620	47%
Residual	55,715,960	27.301	53%
Total	105,960,000	51.920	100%

 EARNINGS CALENDAR
 Q2 report

 August 17, 2023
 Q2 report

 October 26, 2023
 Q3 report

 OTHER EVENTS
 UTHER SUPPORT

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IR:	

## DOVRE Commercial Services & Supplies/Finland, July 4, 2023 Company update

DEFINITIONS

	- FDC
P/E	EPS
Price per share	Drafit hafara autoard itama and tours income tours a minorit in the
Earnings per share	Profit before extraord. items and taxes- income taxes + minority interest Number of shares
P/BV	DPS
Price per share Shareholders' equity + taxed provisions per share	Dividend for the financial period per share
Shareholders equity + taxed provisions per share	
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working
	capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value -	
share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
El/Salas	
EV/Sales	FCF yield, %
Enterprise value	Eren nach flaur
Sales	Free cash flow Market cap
	munice cup
EV/EBITDA	Operative CAPEX/sales
Enterprise value	Capital expenditure – divestments – acquisitions
Earnings before interest, tax, depreciation and amortization	Sales
EV/EBIT	Net working capital
	······································
Enterprise value	Current assets – current liabilities
Operating profit	
Net debt	Capital employed/Share
	Total accete
Interest bearing debt – financial assets	Total assets – non-interest bearing debt Number of shares
Total assets	Gearing
Balance sheet total	N - 1
Balance sneet total	<u>Net debt</u> Equity
Div yield, %	Debt/Equity, %
Dividend per share	Interest bearing debt
Price per share	Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividande	
Total dividends Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions
	Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs	Cumulative annual growth rate = Average growth per year
Balance sheet total – non-interest bearing debt (average)	
ROE, %	
Profit before extraordinary items and taxes – income taxes Shareholder's equity + minority interest + taxed provisions (average)	
Snarenoluer's equity + minority interest + taxed provisions (average)	

## DOVRE Commercial Services & Supplies/Finland, July 4, 2023 Company update

#### Important Disclosures

Evli Research Partners Plc ("ERP") uses 12-month target prices. Target prices are defined by utilizing analytical techniques based on financial theory including (but not limited to) discounted cash flow analysis and comparative valuation. The selection of valuation methods depends on different circumstances. Target prices may be altered on the basis of new information coming to light in the underlying company or changes in interest rates, changes in foreign exchange rates, other securities prices or market indices or outlook for the aforementioned factors or other factors that may change the conditions of financial markets. Recommendations and changes by analysts are available at Analysts' recommendations and ratings revisions. Investment recommendations are defined as follows: Target price compared to share price Recommendation < -10 % SELL HOLD -10 - (+10) % > 10 % BUY ERP's investment recommendation of the analyzed company is updated at least 2 times per year. 58% 60% 50% 40% 27% 30% 20% 15% 10% 0% Sell Hold Buy

The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Ilvonen

This research report has been prepared by Evli Research Partners Plc ("ERP" or "Evli Research"). ERP is a subsidiary of Evli Plc. Production of the investment recommendation has been concluded on [4.7.2023, 9:15]. This report has been published on [4.7.2023, 9:30].

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