# DOVRE

Commercial Services & Supplies/Finland, August 4, 2022 Company update

# EBIT to improve this year and next

# Dovre revised its guidance up earlier than we expected. We make some estimate updates, but we don't see major news.

#### We don't see any big news behind the guidance revision

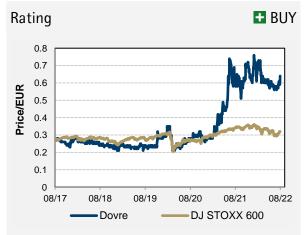
Dovre specified its guidance somewhat earlier than we would have expected. The old guidance suggested revenue above EUR 165m and EBIT of more than EUR 6.1m, whereas the new guidance is for revenue above EUR 185m and EBIT in the range of EUR 6.5-7.5m. Our previous estimates were respectively for EUR 200.9m and EUR 8.4m. Dovre sees no negative changes in demand, which we do not consider especially surprising considering the three segments' favorable positioning within energy markets as well as the Norwegian civil and infrastructure sectors. Our updated FY '22 revenue and EBIT estimates stand at EUR 199.1m and EUR 7.4m respectively.

#### Renewable Energy is operating in a busy environment

We leave our FY '22 estimates for Consulting intact ahead of the report. We make minor downward revisions for Project Personnel; the segment had a very strong Q1 thanks to its favorable positioning within the Norwegian oil & gas sector. We previously estimated 4.2% EBIT margin for FY '22, but we revise the estimate slightly down to 4.0%. We continue to expect similar levels for the coming years, although we don't consider 5% EBIT that challenging as a long-term target. Our downward revisions concern mostly Renewable Energy. We would expect the specialty construction business to proceed mostly according to plan as Suvic is set to deliver some EUR 90m in Finnish wind farm projects this year. Materials challenges, including steel availability and prices, have not come as a surprise, but there's still some uncertainty around execution and supplier networks given the current high demand. We thus revise our EBIT estimate for Renewable Energy down to EUR 2.8m from EUR 3.6m.

#### Still more earnings potential over the following years

We estimate Dovre's FY '22 EBIT margin at 3.7%, down from our previous estimate of 4.2%; in our view all three segments have further potential to improve beyond this year. Earnings growth outlook remains solid as before, while there have been no major changes in peer multiples. Dovre is valued around 9x EV/EBIT on our FY '22 estimates, and SOTP valuation still implies upside. We retain our EUR 0.70 TP and BUY rating.



Share price, EUR (Last trading day's closing price) Target price, EUR	<b>0.64</b> 0.70
Latest change in Latest report on company Research paid by issuer: No. of shares outstanding, No. of shares fully diluted, Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report Web site	20-May-22 20-May-22 YES 105,960 105,960 68 94.3 - DOV1V.HE DOV1V.HE DOV1V FH 0.1 18-Aug-22 https://www.dovregroup.com/
Analyst E-mail Telephone	Joonas Ilvonen joonas.ilvonen@evli.com +358 44 430 9071

🖪 BUY 🖸 HOLD 🗖 SELL

KEY FIGU	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2020	77.4	2.4	3.1%	0.2	0.02	17.0	0.3	11.0	0.7	0.01
2021	142.7	6.1	4.3%	0.5	0.03	19.5	0.5	11.6	0.7	0.00
2022E	199.1	7.4	3.7%	2.5	0.05	14.1	0.3	8.7	3.7	0.01
2023E	209.7	8.8	4.2%	3.3	0.04	14.3	0.3	7.0	4.9	0.01
2024E	218.4	10.5	4.8%	3.7	0.06	11.3	0.3	5.7	5.5	0.01
Market cap	o, EURm		68 G	earing 2022E,	0/0		-10.6 CAGR	EPS 2021-2	4,%	17.5
Net debt 2	022E, EURm		-4 Pi	rice/book 2022	E		2.0 CAGR	sales 2021-	24, %	15.2
Enterprise	value, EURm		64 D	ividend yield 2	022E, %		1.6 ROE 2	022E, %		15.7
Total asset	s 2022E, EURn	n	88 Ta	ix rate 2022E,	%			18.6		
Goodwill 2	022E, EURm		21 Ec	quity ratio 202	2E, %		37.9 PEG, F	P/E 22/CAGR		1.0

#### KEY FIGURES

# DOVRE Commercial Services & Supplies/Finland, August 4, 2022 Company update

Dovre	FY '20	Q1'21	02'21	Q3'21	Q4'21	FY '21	Q1'22	Q2'22e	Q3'22e	Q4'22e	FY '22e
Revenue	77.5	19.7	34.2	46.5	42.3	142.7	47.8	<i>50.5</i>	<i>53.2</i>	47.6	<i>199.1</i>
Project Personnel	62.9	15.4	18.6	19.4	22.8	76.2	22.7	22.9	23.1	23.5	92.2
y/y growth	-18 %	-21 %	16 %	44 %	62 %	21 %	47 %	23 %	19 %	3 %	21 %
Consulting	14.5	4.3	4.4	3.3	4.1	16.1	4.4	4.5	3.4	4.3	16.6
y/y growth	137 %	2 %	27 %	7 %	13 %	11 %	2 %	5 %	3 %	2 %	3 %
Renewable Energy			11.2	23.8	15.4	50.4	20.7	23.1	26.7	19.8	90.3
y/y growth								106 %	12 %	29 %	79 %
EBIT	2.4	0.8	0.9	2.5	1.9	6.1	1.7	1.2	2.5	2.0	7.4
Project Personnel	1.9	0.6	0.5	0.7	1.1	2.9	1.1	0.6	0.8	1.2	3.7
EBIT-%	3 %	4 %	3 %	4 %	5 %	4 %	5 %	3 %	4 %	5 %	4 %
Consulting	1.5	0.6	0.7	0.4	0.6	2.3	0.4	0.6	0.5	0.6	2.1
EBIT-%	10 %	14 %	16 %	12 %	14 %	14 %	9 %	13 %	15 %	14 %	13 %
Renewable Energy			-0.2	1.7	0.4	1.9	0.5	0.3	1.5	0.5	2.8
EBIT-%			-2 %	7 %	3 %	4 %	2 %	1 %	6 %	3 %	3 %
Other & Unallocated	-1.0	-0.4	-0.1	-0.3	-0.2	-1.0	-0.3	-0.3	-0.3	-0.3	-1.2
Source: Evli Research											

#### Estimates and valuation

	MCAP		EV/EBITDA			EV/EBIT			EBIT-%	
DOVRE PEER GROUP	MEUR	21	22	23	21	22	23	21	22	23
Brunel International	522	8.2x	6.7x	5.8x	11.8x	9.2x	7.6x	5.0 %	5.2 %	5.6 %
Eezy	131	10.2x	7.6x	6.6x	17.3x	11.5x	9.4x	5.6 %	6.4 %	7.2 %
Randstad	9010	8.6x	6.5x	6.8x	10.9 x	8.2x	8.7x	4.4 %	4.5 %	4.2 %
AFRY	1674	14.7x	8.7x	8.1x	22.3x	13.8x	12.0x	7.9 %	7.2 %	8.0 %
Etteplan	424	10.9x	9.7x	8.7x	18.6x	15.8x	14.1x	8.6 %	8.6 %	9.1 %
Sitowise Group	190		8.5x	8.0x		12.9 x	11.7x	10.1 %	9.8 %	10.4 %
SWECO	3749	22.9x	14.0x	13.1x	32.4x	19.7x	18.5x	9.3 %	9.3 %	9.5 %
AF Gruppen	1818	10.0x	8.4x	7.6x	13.5x	11.1x	10.0x	5.8 %	5.4 %	5.7 %
Kreate Group	80							4.2 %	3.9 %	4.3 %
Sdiptech	953	31.8x	14.8x	12.7x	47.2x	19.4x	16.6x	13.4 %	17.5 %	17.7 %
Veidekke	1346	6.5x	4.7x	4.3x	10.9 x	7.7x	6.9x	3.6 %	3.6 %	4.0 %
Peer Group Average	1809	13.8x	8.9x	8.2x	20.5x	12.9x	11.5x	7.1 %	7.4 %	7.8 %
Peer Group Median	953	10.2x	8.5x	7.8x	17.3x	12.2x	10.9x	5.8 %	6.4 %	7.2 %
Dovre (Evli est.)	67	10.2x	7.8x	6.4x	11.6x	8.7x	7.0x	4.3 %	3.7 %	4.2 %
Dovre prem./disc. to peer median		0%	-8 %	-18 %	-33 %	-29 %	-35 %	-26 %	-42 %	-42 %

Dovre prem./disc. to peer median Source FactSet, Evli Research

Segment	EBIT '21	EV/EBIT '21 *	EV <sup>1)</sup>	EBIT '22e	EV/EBIT '22e *	EV <sup>1)</sup>
Project Personnel	2.9	11.8x	34	3.7	9.2x	34
Consulting	2.3	22.3x	51	2.1	14.8x	31
Renewable Energy 2)	2.4	13.5x	17	2.8	11.1x	16
Other & Unallocated	-1.0	15.9x	-16	-1.2	11.7x	-14
Total	6.6	13.1x	86	7.4	9.0x	67
Net debt (Evli YE est.)			-1			-3
Equity value			87			70
Per share			0.82			0.66

\*Peer group median (FactSet)

1) 51% stake in Renewable Energy

2) Q1'22 LTM for FY '21

3) Multiple based on the segmental average

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	0.64 PV of Free Cash Flow	53 Long-term growth, %	2.5 Risk-free interest rate, %	2.25
DCF share value	1.02 PV of Horizon value	54 WACC, %	9.2 Market risk premium, %	5.8
Share price potential, %	59.3 Unconsolidated equity	0 Spread, %	0.0 Debt risk premium, %	2.8
Maximum value	1.0 Marketable securities	10 Minimum WACC, %	9.2 Equity beta coefficient	1.20
Minimum value	1.0 Debt - dividend	-8 Maximum WACC, %	9.2 Target debt ratio, %	15
Horizon value, %	50.3 Value of stock	108 Nr of shares, Mn	106.0 Effective tax rate, %	20

DCF valuation, EURm	2021	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	Horizon
Net sales	143	199	2023L	2024L 218	20232	20202	20271	2020L	2025L	2030L 257	20312	270
Sales growth, %	84.4	<i>39.5</i>	5.3	4.2	3.9	233 2.5	230 2.5	244	230 2.5	2.5	203	270
Operating income (EBIT)	6	<i>33.3</i> 7	9.5	4.2 10	<i>3.9</i> 12	2.5	2.5 12	2.5 12	13	2.5 13	2.5	2.5
							. –					-
Operating income margin, %	4.3	3.7	4.2	4.8	5.3	5.0	5.0	5.0	5.0	5.0	5.0	5.0
+ Depreciation+amort.	1	0	0	0	0	0	0	0	0	0	0	
EBITDA	7	7	9	10	12	12	12	12	12	13	13	
- Paid taxes	- 1	- 1	-2	-2	-2	-2	-2	-2	-3	-3	-3	
- Change in NWC	-2	-1	0	0	0	0	0	0	0	0	0	
NWC / Sales, %	1.2	1.4	1.4	1.4	1.5	1.5	1.5	1.5	1.5	1.5	1.5	
+ Change in other liabs	1	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	-2	-1	-1	-2	-2	-2	-2	-2	-2	17	-2	
opCAPEX / Sales, %	1.8	0.6	0.6	0.9	0.9	0.9	0.8	0.8	0.8	-6.6	0.9	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	0	0	0	0	0	0	0	0	0	0	0	
= FCFF	2	4	6	6	7	7	7	8	8	27	8	123
= Discounted FCFF		4	5	5	5	5	5	4	4	13	4	54
= DFCF min WACC		4	5	5	5	5	5	4	4	13	4	54
= DFCF max WACC		4	5	5	5	5	5	4	4	13	4	54

EVLI ESTIMATES, EURm	202101	202102	202103	2021Q4	2021	2022Q1	2022Q2E	2022Q3E	2022Q4E	2022E	2023E	2024E
Net sales	19.7	34.2	46.4	42.4	142.7	47.8	50.5	53.2	47.6	199.1	209.7	218.4
EBITDA	1.0	1.1	2.7	2.2	7.0	1.9	1.4	2.7	2.2	7.4	8.8	10.4
EBITDA margin (%)	5.1	3.3	5.8	5.1	4.9	4.0	2.8	5.1	4.6	3.7	4.2	4.8
EBIT	0.8	0.9	2.5	1.9	6.1	1.7	1.2	2.5	2.0	7.4	8.8	10.5
EBIT margin (%)	4.1	2.6	5.4	4.5	4.3	3.6	2.4	4.7	4.2	3.7	4.2	4.8
Net financial items	-0.1	-0.1	-0.1	-0.2	-0.5	-0.1	-0.1	-0.1	-0.1	-0.4	-0.4	0.0
Pre-tax profit	0.7	0.8	2.4	1.7	5.6	1.6	1.1	2.4	1.9	7.0	8.4	10.5
Тах	-0.2	-0.2	-0.5	-0.5	-1.3	-0.2	-0.2	-0.5	-0.4	-1.3	-1.7	-2.1
Tax rate (%)	22.9	23.5	20.7	26.1	23.0	12.5	20.0	20.0	20.0	18.3	20.0	20.0
Net profit	0.5	0.6	1.9	0.6	3.7	1.4	0.6	1.6	1.2	4.8	4.7	6.0
EPS	0.01	0.01	0.02	0.01	0.03	0.01	0.01	0.02	0.01	0.05	0.04	0.06
EPS adjusted (diluted no. of shares)	0.01	0.01	0.02	0.01	0.03	0.01	0.01	0.02	0.01	0.05	0.04	0.06
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.01	0.01
SALES, EURm												
Project Personnel	15.4	18.7	19.3	22.8	76.2	22.7	22.9	23.1	23.5	92.2	95.9	99.2
Consulting	4.3	4.3	3.3	4.2	16.1	4.4	4.5	3.4	4.3	16.6	17.2	17.7
Renewable Energy	0.0	11.2	23.8	15.4	50.4	20.7	23.1	26.7	19.8	90.3	96.6	101.5
Total	19.7	34.2	46.4	42.4	142.7	47.8	50.5	53.2	47.6	199.1	209.7	218.4
SALES GROWTH, Y/Y %												
Project Personnel	-20.6	16.1	44.0	62.9	21.1	47.4	22.5	19.7	3.1	21.0	4.0	3.5
Consulting	2.4	22.9	6.5	13.5	11.0	2.3	4.7	3.0	2.4	3.1	3.5	3.0
Renewable Energy	0.0	0.0	0.0	0.0	0.0		106.3	12.2	28.6	79.2	7.0	5.0
Total	-16.5	74.5	181.2	139.5	84.4	142.6	47.7	14.7	12.3	39.5	5.3	4.2
EBIT, EURm												
Project Personnel	0.6	0.5	0.7	1.1	2.9	1.1	0.6	0.8	1.2	3.7	3.8	4.0
Consulting	0.6	0.7	0.4	0.6	2.3	0.4	0.6	0.5	0.6	2.1	2.3	2.7
Other functions	-0.3	-0.1	-0.2	-0.1	-0.7	-0.2	-0.2	-0.2	-0.2	-0.8	-0.8	-0.8
Unallocated	-0.1	0.0	-0.1	-0.1	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4	-0.4	-0.4
Renewable Energy	0.0	-0.2	1.7	0.4	1.9	0.5	0.3	1.5	0.5	2.8	3.9	5.1
Total	0.8	0.9	2.5	1.9	6.1	1.7	1.2	2.5	2.0	7.4	8.8	10.5
EBIT margin, %												
Project Personnel	3.9	2.7	3.6	4.8	3.8	4.8	2.6	3.5	5.1	4.0	4.0	4.0
Consulting	14.0	16.3	12.1	14.3	14.3	9.1	13.3	14.7	14.0	12.7	13.5	15.0
Unallocated		0.0			-75,000.0							
Renewable Energy	0.0	-1.8	7.1	2.6	-	2.4	1.3	5.6	2.5	3.1	4.0	5.0
Total	4.1	2.6	5.4	4.5		3.6	2.4	4.7	4.2	3.7	4.2	4.8

INCOME STATEMENT, EURm	2017	2018	2019	2020	2021	2022E	2023E	2024E
Sales	62.7	65.5	83.1	77.4	142.7	199.1	209.7	218.4
Sales growth (%)	-25.2	4.5	26.9	-6.9	84.4	39.5	5.3	4.2
EBITDA	0.5	1.0	3.5	3.2	7.0	7.4	8.8	10.4
EBITDA margin (%)	0.8	1.6	4.2	4.2	4.9	3.7	4.2	4.8
Depreciation	-0.5	-0.4	-0.9	-0.8	-0.9	0.0	0.0	0.1
EBITA	0.0	0.6	2.6	2.4	6.1	7.4	8.8	10.5
Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	0.0	0.6	2.6	2.4	6.1	7.4	8.8	10.5
EBIT margin (%)	0.0	0.9	3.1	3.1	4.3	3.7	4.2	4.8
Reported EBIT	-0.3	0.6	2.6	2.4	6.1	7.4	8.8	10.5
EBIT margin (reported) (%)	-0.5	0.9	3.1	3.1	4.3	3.7	4.2	4.8
Net financials	-0.4	0.5	-0.1	-0.2	-0.5	-0.4	-0.4	0.0
Pre-tax profit	-0.4	1.1	2.5	2.2	5.6	7.0	8.4	10.5
Taxes	-0.1	-0.2	-0.6	-0.5	-1.3	-1.3	-1.7	-2.1
Minority shares	0.0	0.0	0.0	0.0	-0.6	-0.9	-2.0	-2.4
Net profit	-0.9	0.9	2.0	1.7	3.7	4.8	4.7	6.0
Cash NRIs	-0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	4	4	3	3	3	5	6	8
Goodwill	15	15	15	16	21	21	21	21
Right of use assets	0	0	0	0	0	0	0	0
Inventory	0	0	0	0	1	1	1	1
Receivables	12	12	15	14	32	45	47	49
Liquid funds	5	5	7	9	10	13	14	15
Total assets	36	37	41	44	70	88	92	97
Liabilities								
Shareholder's equity	23	23	24	24	28	33	37	42
Minority interest	0	0	0	0	0	0	0	0
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	0	0	0	0	0	0	0	0
Deferred taxes	1	1	1	1	1	1	1	1
Interest bearing debt	3	3	3	6	8	10	8	6
Non-interest bearing current liabilities	10	10	13	13	30	42	44	46
Other interest-free debt	0	0	0	0	1	1	1	1
Total liabilities	36	37	41	44	70	88	92	97
CASH FLOW, EURm								
+ EBITDA	0	1	3	3	7	7	9	10
- Net financial items	-3	1	0	0	0	0	0	0
- Taxes	0	0	-1	0	-1	-1	-2	-2
- Increase in Net Working Capital	-1	0	-1	2	-2	-1	0	0
+/- Other	3	0	0	0	-1	-1	-2	-2
= Cash flow from operations	-1	1	2	5	3	4	4	6
- Capex	0	0	0	-5	-2	-1	-1	-2
- Acquisitions	0	0	0	0	0	0	0	0
+ Divestments	0	0	0	0	0	0	0	0
= Free cash flow	-1	1	2	0	1	3	3	4
+/- New issues/buybacks	-1	0	0	0	2	0	0	0
- Paid dividend	-1	-1	-1	-1	-1	0	-1	-1
+/- Other	1	0	0	3	0	1	-2	-2

KEY FIGURES	2018	2019	2020	2021	2022E	2023E	2024E
M-cap	21	30	29	72	68	68	68
Net debt (excl. convertibles)	-2	-3	-2	-1	-4	-6	-8
Enterprise value	19	26	26	71	64	62	59
Sales	66	83	77	143	199	210	218
EBITDA	1	3	3	7	7	9	10
EBIT	1	3	2	6	7	9	10
Pre-tax	1	3	2	6	7	8	10
Earnings	1	2	2	4	5	5	6
Equity book value (excl. minorities)	23	24	24	28	33	37	42
Valuation multiples							
EV/sales	0.3	0.3	0.3	0.5	0.3	0.3	0.3
EV/EBITDA	17.8	7.5	8.2	10.2	8.7	7.1	5.7
EV/EBITA	31.1	10.0	11.0	11.6	8.7	7.0	5.7
EV/EBIT	31.1	10.0	11.0	11.6	8.7	7.0	5.7
EV/OCF	14.7	11.1	5.5	23.6	17.3	13.8	10.3
EV/FCFF	21.2	12.3	81.0	33.1	17.2	11.0	9.7
P/FCFE	16.2	14.2	153.8	143.0	27.0	20.4	18.1
P/E	23.2	14.9	17.0	19.5	14.1	14.3	11.3
P/B	0.9	1.3	1.2	2.5	2.0	1.8	1.6
Target EV/EBITDA	0.0	0.0	0.0	0.0	9.5	7.8	6.3
Target EV/EBIT	0.0	0.0	0.0	0.0	9.5	7.8	6.3
Target EV/FCF	0.0	0.0	0.0	0.0	28.1	20.5	17.5
Target P/B	0.0	0.0	0.0	0.0	2.2	2.0	1.8
Target P/E	0.0	0.0	0.0	0.0	15.4	15.7	12.4
Per share measures							
Number of shares	100,169	101,950	102,960	105,960	105,960	105,960	105,960
Number of shares (diluted)	100,169	101,950	102,960	105,960	105,960	105,960	105,960
EPS	0.01	0.02	0.02	0.03	0.05	0.04	0.06
Operating cash flow per share	0.01	0.02	0.05	0.03	0.04	0.04	0.05
Free cash flow per share	0.01	0.02	0.00	0.00	0.02	0.03	0.04
Book value per share	0.22	0.23	0.23	0.27	0.31	0.35	0.39
Dividend per share	0.01	0.01	0.01	0.00	0.01	0.01	0.01
Dividend payout ratio, %	110.7	51.3	60.9	0.0	22.0	22.4	17.7
Dividend yield, %	4.8	3.4	3.6	0.0	1.6	1.6	1.6
FCF yield, %	6.2	7.0	0.7	0.7	3.7	4.9	5.5
Efficiency measures							
ROE	4.0	8.6	7.1	14.1	15.7	13.5	15.2
		0.0	7.1				
ROCE	2.2	9.9	8.4	18.3	18.6	20.1	22.6
ROCE Financial ratios				18.3	18.6	20.1	22.6
				0.5	0.5	0.5	0.5
Financial ratios	2.2	9.9	8.4				
Financial ratios Inventories as % of sales	0.0	9.9	0.0	0.5	0.5	0.5	0.5
Financial ratios Inventories as % of sales Receivables as % of sales	2.2 0.0 18.5	9.9 0.0 18.5	0.0 17.7	0.5 22.5	0.5 22.5	0.5 22.5	0.5 22.5
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	2.2 0.0 18.5 15.5	9.9 0.0 18.5 15.5	8.4 0.0 17.7 17.1	0.5 22.5 21.1	0.5 22.5 21.1	0.5 22.5 21.1	0.5 22.5 21.1
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	2.2 0.0 18.5 15.5 2.7	9.9 0.0 18.5 15.5 2.7	8.4 0.0 17.7 17.1 0.2	0.5 22.5 21.1 1.2	0.5 22.5 21.1 1.4	0.5 22.5 21.1 1.4	0.5 22.5 21.1 1.4
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, %	2.2 0.0 18.5 15.5 2.7 0.0	9.9 0.0 18.5 15.5 2.7 0.3	8.4 0.0 17.7 17.1 0.2 6.0	0.5 22.5 21.1 1.2 1.8	0.5 22.5 21.1 1.4 0.6	0.5 22.5 21.1 1.4 0.6	0.5 22.5 21.1 1.4 0.9
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), %	2.2 0.0 18.5 15.5 2.7 0.0 0.0	9.9 0.0 18.5 15.5 2.7 0.3 0.3	8.4 0.0 17.7 17.1 0.2 6.0 6.0	0.5 22.5 21.1 1.2 1.8 1.8	0.5 22.5 21.1 1.4 0.6 0.6	0.5 22.5 21.1 1.4 0.6 0.6	0.5 22.5 21.1 1.4 0.9 0.9
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	2.2 0.0 18.5 15.5 2.7 0.0 0.0 0.0 0.8	9.9 0.0 18.5 15.5 2.7 0.3 0.3 0.3 0.6	8.4 0.0 17.7 17.1 0.2 6.0 6.0 0.1	0.5 22.5 21.1 1.2 1.8 1.8 0.3	0.5 22.5 21.1 1.4 0.6 0.6 0.5	0.5 22.5 21.1 1.4 0.6 0.6 0.6	0.5 22.5 21.1 1.4 0.9 0.9 0.9 0.6
Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	2.2 0.0 18.5 15.5 2.7 0.0 0.0 0.0 0.8 -2.3	9.9 0.0 18.5 15.5 2.7 0.3 0.3 0.3 0.6 -1.0	8.4 0.0 17.7 17.1 0.2 6.0 6.0 0.1 -0.7	0.5 22.5 21.1 1.2 1.8 1.8 0.3 -0.2	0.5 22.5 21.1 1.4 0.6 0.6 0.5 -0.5	0.5 22.5 21.1 1.4 0.6 0.6 0.6 -0.7	0.5 22.5 21.1 1.4 0.9 0.9 0.6 -0.8

### DOVRE Commercial Services & Supplies/Finland, August 4, 2022 Company update

COMPANY DESCRIPTION: Dovre Group is a global provider of project management services. The Group's parent Dovre Group Plc is domiciled in Finland and is listed on Nasdaq Helsinki (symbol DOV1V).

Dovre Group has three business areas: Project Personnel, Consulting and Renewable Energy.

INVESTMENT CASE: The three segments' organic development has been strong in recent years, while outlook for the key markets, namely the Norwegian oil and gas industry, the Norwegian public sector and the Finnish wind power construction market, remains favorable in the short and long-term. We believe Dovre is therefore likely to reach a healthy 5% organic CAGR in the coming years, which would also help EBIT margin to improve to around 5%.

OWNERSHIP STRUCTURE	SHARES	EURm	0/0
ETRA CAPITAL OY	20,000,000	12.800	18.9%
JOENSUUN KAUPPA JA KONE OY	10,955,791	7.012	10.3%
KOSKELO ILARI	6,000,000	3.840	5.7%
SKANDINAVISKA ENSKILDA BANKEN AB (PUBL) HELSINKI BRANCH	2,836,216	1.815	2.7%
SIIK SEPPO SAKARI	2,033,243	1.301	1.9%
K22 FINANCE OY	2,000,000	1.280	1.9%
MÄKELÄ PEKKA MIKAEL	1,775,713	1.136	1.7%
PAASI KARI	1,631,048	1.044	1.5%
SIIK RAUNI MARJUT	1,512,029	0.968	1.4%
KAKKONEN KARI HEIKKI ILMARI	1,500,000	0.960	1.4%
Ten largest	50,244,040	32.156	47%
Residual	55,715,960	35.658	53%
Total	105,960,000	67.814	100%

 EARNINGS CALENDAR
 Q2 report

 August 18, 2022
 Q2 report

 October 26, 2022
 Q3 report

COMPANY MISCELLANEOUS		
CEO: Arve Jensen	Ahventie 4 B	
CFO: Sirpa Haavisto	Tel: +358 20 436 2000	
IR:		

# DOVRE Commercial Services & Supplies/Finland, August 4, 2022 Company update

DEFINITIONS

r	
P/E	EPS
Price per share Earnings per share	Profit before extraord. items and taxes- income taxes + minority interest
Lannings per snare	Number of shares
P/BV	DPS
Price per share	Dividend for the financial period per share
Shareholders' equity + taxed provisions per share	
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working
	capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Manlation , and date , minarity interact at manhation by	
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
share of associated companies at market value	
EV/Sales	FCF yield, %
Enterprise value	Even each flow
Sales	Free cash flow Market cap
	Warket Cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value	Capital expenditure – divestments – acquisitions
Earnings before interest, tax, depreciation and amortization	Sales
EV/EBIT	Net working capital
Enterprise value	Current assets – current liabilities
Operating profit	
Net debt	Capital employed/Share
	Total accete
Interest bearing debt – financial assets	Total assets – non-interest bearing debt Number of shares
Total assets	Gearing
Balance sheet total	
	<u>Net debt</u> Equity
	· · /
Div yield, %	Debt/Equity, %
Dividend per share	Interest bearing debt
Price per share	Shareholders' equity + minority interest + taxed provisions
Devout retia 04	Equity notion 0/
Payout ratio, %	Equity ratio, %
Total dividends	
Earnings before extraordinary items and taxes – income taxes + minority interest	<u>Shareholders' equity + minority interest + taxed provisions</u> Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs	Cumulative annual growth rate = Average growth per year
Balance sheet total – non-interest bearing debt (average)	
ROE, %	
Profit before extraordinary items and taxes – income taxes	
Shareholder's equity + minority interest + taxed provisions (average)	

### DOVRE Commercial Services & Supplies/Finland, August 4, 2022 Company update

#### Important Disclosures

Evli Research Partners Plc ("ERP") uses 12-month target prices. Target prices are defined by utilizing analytical techniques based on financial theory including (but not limited to) discounted cash flow analysis and comparative valuation. The selection of valuation methods depends on different circumstances. Target prices may be altered on the basis of new information coming to light in the underlying company or changes in interest rates, changes in foreign exchange rates, other securities prices or market indices or outlook for the aforementioned factors or other factors that may change the conditions of financial markets. Recommendations and changes by analysts are available at Analysts' recommendations and ratings revisions. Investment recommendations are defined as follows: Target price compared to share price Recommendation < -10 % SELL HOLD -10 - (+10) % > 10 % BUY ERP's investment recommendation of the analyzed company is updated at least 2 times per year. 58% 60% 50% 40% 27% 30% 20% 15% 10% 0% Sell Hold Buy

The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Ilvonen

This research report has been prepared by Evli Research Partners Plc ("ERP" or "Evli Research"). ERP is a subsidiary of Evli Plc. Production of the investment recommendation has been concluded on [4.8.2022, 9:15]. This report has been published on [4.8.2022, 9:30].

None of the analysts contributing to this report, persons under their guardianship or corporations under their control have a position in the shares of the company or related securities.

The date and time for any price of financial instruments mentioned in the recommendation refer to the previous trading day's closing price(s) unless otherwise stated in the report.

Each analyst responsible for the content of this report assures that the expressed views accurately reflect the personal views of each analyst on the covered companies and securities. Each analyst assures that (s)he has not been, nor are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

Companies in the Evli Group, affiliates or staff of companies in the Evli Group, may perform services for, solicit business from, hold long or short positions in, or otherwise be interested in the investments (including derivatives) of any company mentioned in the publication or report.

Neither ERP nor any company within the Evli Group have managed or co-managed a public offering of the company's securities during the last 12 months prior to, received compensation for investment banking services from the company during the last 12 months prior to the publication of the research report.

ERP has signed an agreement with the issuer of the financial instruments mentioned in the recommendation, which includes production of research reports. This assignment has a limited economic and financial impact on ERP and/or Evli. Under the assignment ERP performs services including, but not limited to, arranging investor meetings or –events, investor relations communication advisory and production of research material.

ERP or another company within the Evli Group does not have an agreement with the company to perform market making or liquidity providing services.

For the prevention and avoidance of conflicts of interests with respect to this report, there is an information barrier (Chinese wall) between Investment

### DOVRE Commercial Services & Supplies/Finland, August 4, 2022 Company update

Research and Corporate Finance units concerning unpublished investment banking services to the company. The remuneration of the analyst(s) is not tied directly or indirectly to investment banking transactions or other services performed by Evli Plc or any company within Evli Group.

This report has not been disclosed to the company prior to its dissemination.

This report is provided and intended for informational purposes only and may not be used or considered under any circumstances as an offer to sell or buy any securities or as advice to trade any securities.

This report is based on sources ERP considers to be correct and reliable. The sources include information providers Reuters and Bloomberg, stock-exchange releases from the companies and other company news, Statistics Finland and articles in newspapers and magazines. However, ERP does not guarantee the materialization, correctness, accuracy or completeness of the information, opinions, estimates or forecasts expressed or implied in the report. In addition, circumstantial changes may have an influence on opinions and estimates presented in this report. The opinions and estimates presented are valid at the moment of their publication and they can be changed without a separate announcement. Neither ERP nor any company within the Evli Group are responsible for amending, correcting or updating any information, opinions or estimates contained in this report. Neither ERP nor any company within the Evli Group will compensate any direct or consequential loss caused by or derived from the use of the information represented in this publication.

All information published in this report is for the original recipient's private and internal use only. ERP reserves all rights to the report. No part of this publication may be reproduced or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, or stored in any retrieval system of any nature, without the written permission of ERP.

This report or its copy may not be published or distributed in Australia, Canada, Hong Kong, Japan, New Zealand, Singapore or South Africa. The publication or distribution of this report in certain other jurisdictions may also be restricted by law. Persons into whose possession this report comes are required to inform themselves about and to observe any such restrictions.

Evli Plc is not registered as a broker-dealer with the U. S. Securities and Exchange Commission ("SEC"), and it and its analysts are not subject to SEC rules on securities analysts' certification as to the currency of their views reflected in the research report. Evli is not a member of the Financial Industry Regulatory Authority ("FINRA"). It and its securities analysts are not subject to FINRA's rules on Communications with the Public and Research Analysts and Research Reports and the attendant requirements for fairness, balance and disclosure of potential conflicts of interest. This research report is only being offered in U.S. by Auerbach Grayson & Company, LLC (Auerbach Grayson) to Major U.S. Institutional Investors and is not available to, and should not be used by, any U.S. person or entity that is not a Major U.S. Institutional Investor. Auerbach Grayson is a broker-dealer registered with the U.S. Securities and Exchange Commission and is a member of the FINRA. U.S. entities seeking more information about any of the issuers or securities discussed in this report should contact Auerbach Grayson. The securities of non-U.S. issuers may not be registered with or subject to SEC reporting and other requirements.

ERP is not a supervised entity but its parent company Evli Plc is supervised by the Finnish Financial Supervision Authority.

**Contact information** 

SALES, TRADING AND RESEARCH			
Equity, ETF and Derivatives Sales		Trading	
Joachim Dannberg Ari Laine Kimmo Lilja	+358 9 4766 9123 +358 9 4766 9115 +358 9 4766 9130	Lauri Vehkaluoto (Head) Pasi Väisänen Antti Kässi Miika Ronkanen	+358 9 4766 9120 +358 9 4766 9120 +358 9 4766 9120 +358 9 4766 9120 +358 9 4766 9120
Structured Investments		Equity Research	
Heikki Savijoki Aki Lakkisto	+358 9 4766 9726 +358 9 4766 9123	Jonas Forslund Joonas Ilvonen Jerker Salokivi Teemu Reiman	+358 9 4766 9314 +358 44 430 9071 +358 9 4766 9149 +358 40 352 6175
Evli Investment Solutions			
Evil Investment Solutions			



EVLI BANK PLC Aleksanterinkatu 19 A P.O. Box 1081 FIN-00101 Helsinki, FINLAND Phone +358 9 476 690 Fax +358 9 634 382 Internet www.evli.com E-mail firstname.lastname@evli.com

EVLI BANK PLC, STOCKHOLMSFILIAL Regeringsgatan 67 P.O. Box 16354 SE-103 26 Stockholm Sverige stockholm@evli.com Tel +46 (0)8 407 8000 Fax +46 (0)8 407 8001