

Electronic Equipment & Instruments/Finland, July 31, 2023
Preview

### The group will grow, EBIT yet limited

DT reports its Q2 results on Thursday, July 3rd. We expect the medical business to bring strong revenue growth while Q2 EBIT is yet limited by cost inflation and stagnant market of China. With moderate valuation, we raise our rating to BUY (HOLD). With adjusted estimates, TP is set at 16.0 (17.5).

### Strong MBU, EBIT limited by several factors

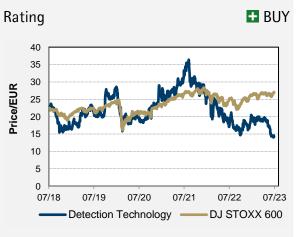
Despite the continued strength of the medical markets, the security market in China has shown stagnation following the reopening of COVID-19 restrictions. In addition, the inventory corrections seen in Q1 are expected to continue also in Q2 among industrial customers. For Q2, we project a solid 11% y/y growth in group net sales, reaching EUR 25.2 million, primarily driven by MBU. Meanwhile, SBU and IBU are expected to remain relatively flat compared to the comparison figures, mainly due to soft market demand. Our view is that Q2 EBIT is yet limited by soft net sales development in SBU and IBU as well as cost inflation stemming from fixed costs. Our EBIT estimate for Q2 amounts to EUR 1.6m. Third quarter may pose additional challenges as DT faces a strong comparison period in the medical sector. However, we remain optimistic about Q4, with a promising outlook for security demand as we anticipate an increase in TSA aviation orders towards the year-end.

### Haobo acquisition to bring new growth opportunities

The acquisition of Haobo Imaging was confirmed at the beginning of July, and has no impact on DT's Q2 figures yet. Haobo's revenue impact is yet small but the integration of new technologies into DT's portfolio has the potential to unlock substantial growth potential also within medical customers. Over the next few years, DT plans to make investments in Haobo to foster its growth, aiming to achieve positive EBIT by 2025. Haobo caters mostly to industrial customers, and we foresee the company accelerating IBU's H2'23 growth.

### Low market expectations for the next two years

Although our EBIT estimates decreased by over 10%, DT's valuation doesn't appear very expensive. By considering 24E EBIT, DT trades below its historical valuation, and the discount to its peer group is notable. We adjust our TP to EUR 16.0 (17.5) with estimate adjustments. However, moderate valuation and expected earnings growth provides us a spot to take a positive view in DT. Our rating is now BUY (HOLD).



Share price, EUR (Last trading day's	14.25
closing price) Target price, EUR	16.0
Latest change in recommendation Latest report on company Research paid by issuer: No. of shares outstanding, '000's No. of shares fully diluted, '000's Market cap, EURm Free float, % Exchange rate Reuters code Bloomberg code Average daily volume, EURm Next interim report Web site	31-Jul-23 22-Jun-23 YES 14,656 15,156 209 0.0 0.000 DETEC.HE DETEC FH 0.0 03-Aug-23 deetee.com/investors/
Analyst	Arttu Heikura

■ BUY □ HOLD ■ SELL

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KEY FIGU	RES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2021	89.8	10.6	11.8%	5.8	0.63	46.4	4.5	38.0	1.3	0.35
2022	98.6	5.8	5.9%	-1.9	0.34	46.0	2.3	39.2	-0.8	0.20
2023E	109.1	10.3	9.4%	2.1	0.54	25.3	1.7	18.3	1.0	0.30
2024E	124.5	17.1	13.7%	9.3	0.91	15.7	1.5	10.8	4.5	0.50
2025E	135.9	20.8	15.3%	24.2	1.12	12.7	1.2	8.0	11.6	0.62
Market cap	o, EURm		209 G	earing 2023E,	0/0		-25.4 CAGR	EPS 2022-2	5, %	45.1
Net debt 2	023E, EURm		-20 Pi	rice/book 2023	BE		2.7 CAGR	sales 2022-	25, %	11.3
Enterprise	value, EURm		189 D	ividend yield 2	2023E, %		2.1 ROE 2	023E, %		10.6
Total asset	s 2023E, EURn	n	106 Ta	ax rate 2023E,	0/0		20.0 ROCE	2023E, %		12.7
Goodwill 2	023E, EURm		0 Ed	quity ratio 202	23E, %		74.1 PEG, P	P/E 23/CAGR		0.9

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DETECTION TECHNOLOGY	MCAP		EV/EBITD <i>A</i>	١		EV/EBIT			P/E	
PEER GROUP	MEUR	23	24	25	23	24	25	23	24	25
Hamamatsu Photonics	6805	12.9x	11.9x	11.0x	16.4x	15.9x	15.3x	25.3x	24.7x	23.4x
OSI Systems	1783	10.5x	8.9x		14.6x	11.9x		17.8x	15.2x	
Varex Imaging	844	9.4x	8.3x		13.6x	11.3x		21.2x	16.3x	
ams-OSRAM	2181	6.4x	4.7x	3.9x	18.0x	10.6x	7.8x	64.8x	13.7x	7.6x
Analog Devices	90953	16.9x	17.2x		17.3x	18.1x		19.0x	19.4x	
Keysight Tech	26296	16.3x	15.6x	14.3x	17.7x	17.0x	15.5x	19.8x	18.8x	16.8x
National Instruments	7077	18.4x	16.9x	15.6x	22.3x	19.5x	18.2x	23.9x	20.3x	18.2x
Texas Instruments	146757	18.4x	16.7x	14.8x	21.3x	19.9x	18.4x	24.4x	23.2x	21.2x
Oxford Instruments	1635	14.3x	13.6x	13.0x	16.6x	15.9x	15.2x	21.9x	21.4x	20.5x
Trimble	11914	14.6x	13.3x	11.8x	15.8x	14.2x	12.6x	20.3x	18.2x	15.5x
Hexagon	24022	14.5x	13.0x	12.0x	18.5x	17.2x	15.7x	21.3x	19.1x	17.2x
Konica Minolta	1673	10.3x	6.7x	6.4x		21.5x	18.3x		15.7x	11.9x
Iray Technology	3282	29.9x	23.0x	18.3x	31.0x	23.9x	18.8x	29.9x	23.3x	18.5x
Vieworks	208	6.4x	5.4x	5.0x	7.4x	6.3x	5.5x	10.0x	7.9x	7.1x
Peer Group Average	23245	14.2x	12.5x	11.5x	17.7x	15.9x	14.7x	24.6x	18.4x	16.2x
Peer Group Median	5043	14.4x	13.1x	12.0x	17.3x	16.5x	15.5x	21.3x	18.9x	17.2x
Detection Technology (Evli est.)	209	13.7x	8.9x	6.5x	18.3x	10.8x	8.0x	25.3x	15.7x	12.7x
Detection Technology prem./disc. to peer median		-5%	-33%	-46%	6%	-35%	-48%	19%	-17%	-26%

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	14.25 PV of Free Cash Flow	101 Long-term growth, %	2.6 Risk-free interest rate, %	2.25
DCF share value	18.58 PV of Horizon value	153 WACC, %	8.5 Market risk premium, %	5.8
Share price potential, %	30.4 Unconsolidated equity	0 Spread, %	0.0 Debt risk premium, %	2.8
Maximum value	18.6 Marketable securities	24 Minimum WACC, %	8.5 Equity beta coefficient	1.10
Minimum value	18.6 Debt - dividend	-6 Maximum WACC, %	8.5 Target debt ratio, %	20
Horizon value, %	60.2 Value of stock	272 Nr of shares, Mn	14.7 Effective tax rate, %	20

DCF valuation, EURm	2022	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	Horizon
Net sales	99	109	124	136	144	151	159	167	175	180	185	190
Sales growth, %	9.8	10.7	14.1	9.2	6.0	5.0	5.0	5.0	5.0	3.0	2.6	2.6
Operating income (EBIT)	6	10	17	21	22	23	25	26	27	25	26	27
Operating income margin, %	5.9	9.4	13.7	15.3	<i>15.5</i>	15.0	15.5	15.5	15.5	14.0	14.0	14.0
+ Depreciation+amort.	3	4	4	5	3	3	4	4	4	4	4	
EBITDA	9	14	21	26	26	26	28	30	31	29	30	
- Paid taxes	-2	-2	-3	-4	-4	-5	-5	-5	-5	-5	-5	
- Change in NWC	-9	-2	-1	5	-3	-2	-2	-3	-3	-2	-2	
NWC / Sales, %	45.6	43.2	38.8	31.9	32.0	32.0	32.1	32.1	32.2	32.2	32.2	
+ Change in other liabs	0	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	-2	-7	-6	-2	-4	-4	-4	-4	-5	<b>-</b> 5	-5	
opCAPEX / Sales, %	1.7	6.6	5.1	1.5	2.7	2.7	2.7	2.7	2.7	2.6	2.5	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	2	0	0	0	0	0	0	0	0	0	0	
= FCFF	-2	2	10	24	15	15	17	17	18	18	19	329
= Discounted FCFF		2	9	20	11	11	11	10	10	9	9	153
= DFCF min WACC		2	9	20	11	11	11	10	10	9	9	153
= DFCF max WACC		2	9	20	11	11	11	10	10	9	9	153

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### INTERIM FIGURES

EVLI ESTIMATES, EURM  Net sales  EBITDA	2022Q1 20.3 2.3 11.3	2022Q2	2022Q3 27.3	2022Q4 28.2	2022 98.6	2023Q1	2023Q2E	2023Q3E	2023Q4E	2023E	2024E	2025E
EBITDA	2.3		27.3	28.2	00.0							
		_		20.2	96.6	22.8	25.2	28.7	32.5	109.1	124.5	135.9
EDITO 4 (01)	112	1.7	1.5	3.6	9.1	2.3	2.5	2.9	6.1	13.8	20.7	25.6
EBITDA margin (%)	11.3	7.3	5.5	12.7	9.2	10.2	9.8	10.0	18.9	12.7	16.6	18.9
EBIT	1.5	0.9	0.6	2.8	5.8	1.5	1.6	2.0	5.2	10.3	17.1	20.8
EBIT margin (%)	7.4	3.8	2.3	9.9	5.9	6.5	6.4	6.9	16.1	9.4	13.7	15.3
Net financial items	0.1	0.2	0.2	-0.8	-0.3	-0.3	-0.1	0.2	-0.1	-0.3	-0.4	-0.2
Pre-tax profit	1.6	1.0	0.8	2.0	5.5	1.2	1.5	2.2	5.1	10.0	16.7	20.6
Tax	-0.3	-0.3	-0.2	0.4	-0.4	-0.2	-0.3	-0.4	-1.0	-2.0	-3.3	-4.1
Tax rate (%)	20.0	30.3	20.0	-17.9	7.9	20.0	20.0	20.0	20.0	20.0	20.0	20.0
Net profit	1.3	0.7	0.7	2.4	5.1	0.9	1.2	1.7	4.1	8.0	13.3	16.5
EPS	0.09	0.05	0.05	0.16	0.34	0.06	0.08	0.12	0.28	0.54	0.91	1.12
EPS adjusted (diluted no. of shares)	0.08	0.07	0.04	0.16	0.36	0.06	0.10	0.11	0.27	0.55	0.88	1.09
Dividend per share	0.00	0.00	0.00	0.00	0.20	0.00	0.00	0.00	0.00	0.30	0.50	0.62
SALES, EURm												
MBU	10.5	10.1	14.8	12.7	48.1	12.0	12.5	14.7	14.4	53.6	58.2	61.7
SBU	6.3	8.6	8.5	10.9	34.4	7.3	8.7	9.6	13.1	38.6	47.2	53.8
IBU	3.5	4.0	3.9	4.6	16.1	3.4	4.0	4.4	5.0	16.9	19.1	20.5
Total	20.3	22.8	27.3	28.2	98.6	22.8	25.2	28.7	32.5	109.1	124.5	135.9
SALES GROWTH, Y/Y %												
MBU	4.1	-25.2	24.1	-6.6	-2.1	14.6	23.2	-1.0	13.4	11.3	8.6	6.0
SBU	8.1	25.4	14.6	41.0	23.3	16.2	0.9	12.4	19.4	12.4	22.0	14.0
IBU	47.0	29.3	2.8	34.5	26.1	-3.0	0.0	13.0	9.0	5.1	13.3	7.0
Total	11.0	-3.3	17.5	14.1	9.8	12.0	10.7	5.2	15.0	10.7	14.1	9.2
EBIT, EURm												
MBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	9.4
SBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	8.2
IBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	3.1
Group	1.5	0.9	0.6	2.8	5.8	1.5	1.6	2.0	5.2	10.3	17.1	0.0
Total	1.5	0.9	0.6	2.8	5.8	1.5	1.6	2.0	5.2	10.3	17.1	20.8
EBIT margin, %												
MBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	15.3
SBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	15.3
IBU	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	15.3
Total	7.4	3.8	2.3	9.9	5.9	6.5	6.4	6.9	16.1	9.4	13.7	15.3

INCOME STATEMENT, EURm	2018	2019	2020	2021	2022	2023E	2024E	2025E
Sales	93.9	102.5	81.6	89.8	98.6	109.1	124.5	135.9
Sales growth (%)	5.5	9.2	-20.4	10.1	9.8	10.7	14.1	9.2
EBITDA	20.9	19.9	11.9	13.9	9.1	13.8	20.7	25.6
EBITDA margin (%)	22.3	19.5	14.6	15.4	9.2	12.7	16.6	18.9
Depreciation	-2.4	-2.9	-3.2	-3.3	-3.3	-3.5	-3.6	-4.9
EBITA	18.5	17.0	8.7	10.6	5.8	10.3	17.1	20.8
Goodwill amortization / writedown	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	18.5	17.0	8.7	10.6	5.8	10.3	17.1	20.8
EBIT margin (%)	19.7	16.6	10.7	11.8	5.9	9.4	13.7	15.3
Reported EBIT	18.5	17.0	8.7	10.6	5.8	10.3	17.1	20.8
EBIT margin (reported) (%)	19.7	16.6	10.7	11.8	5.9	9.4	13.7	15.3
Net financials	-0.1	-1.0	-0.6	0.8	-0.3	-0.3	-0.4	-0.2
Pre-tax profit	18.4	16.0	8.1	11.4	5.5	10.0	16.7	20.6
Taxes	-3.6	-3.6	-1.4	-2.1	-0.4	-2.0	-3.3	-4.1
Minority shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit	14.9	12.5	6.7	9.3	5.1	8.0	13.3	16.5
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	9	10	10	9	7	11	14	11
Goodwill	0	0	0	0	0	0	0	0
Right of use assets	0	0	0	0	0	0	0	0
Inventory	13	14	16	22	25	27	30	23
Receivables	27	27	25	31	36	39	37	41
Liquid funds	22	26	25	30	24	29	29	45
Total assets	71	77	76	92	91	106	110	120
Liabilities								
Shareholder's equity	51	58	58	74	73	78	87	96
Minority interest	0	0	0	0	0	0	0	0
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	0	0	0	0	0	0	0	0
Deferred taxes	0	0	0	0	0	0	0	0
Interest bearing debt	4	6	6	2	3	9	4	4
Non-interest bearing current liabilities	15	12	11	15	14	17	17	19
Other interest-free debt	0	1 77	1	1	1	1	1	1
Total liabilities CASH FLOW, EURm	71	- //	76	92	91	106	110	120
+ EBITDA	21	20	12	1.4		1.4	21	20
- Net financial items	-4	20 4	12 -1	14 3	9 -6	14 0	21 0	26 0
- Taxes	- <del>4</del> -5	-5	-1 -3	-1	-6 -2	-2	-3	-4
- Increase in Net Working Capital	-10	-5 -2	-3 0	-1 -6	-2 -9	-2 -2	-3 -1	- <del>4</del> 5
+/- Other	-10	-2 -5	-1	-0 -3	-9 7	-2	0	0
= Cash flow from operations	6	-5 12	-1	-3 7	0	9	16	26
- Capex	-5	-4	-3		-2	-7	-6	-2
- Capex - Acquisitions	-5 0	-4	-3 0	-1 0	-2	-7	-6 0	-2
+ Divestments	0	0	0	0	0	0	0	0
= Free cash flow	1	8	4	6	-2	2	9	24
+/- New issues/buybacks	0	0	-1	10	-2 -1	0	0	0
- Paid dividend	-5	-5	-5	-4	-5	-3	-4	-7
+/- Other	0	2	1	-7	2	-5	- <del></del> -5	-7 -1
Change in cash	-4	4	-1	5	-6	5	0	16
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Mean	KEY FIGURES	2019	2020	2021	2022	2023E	2024E	2025E
Enterprise value	M-cap	368	344	429	248	209	209	209
Sales         103         82         90         99         109         124         126         26           BBIT         17         9         111         6         10         17         22           EBIT         17         9         111         6         10         17         22           Earnings         12         7         8         15         10         17         22           Earnings         12         7         8         5         10         17         22           Earnings         12         7         8         5         10         17         22           Earnings         12         4         4         3         15         18         3         16           Equity State         24         4         4         4         3         17         15         12           EVBERT         24         4         4         4         3         3         2         13         108         80           EVBERT         20         431         56         4         77.2         22         117         64         4         77.2         22         2 <td< td=""><td>Net debt (excl. convertibles)</td><td>-20</td><td>-19</td><td>-28</td><td>-21</td><td>-20</td><td>-25</td><td>-42</td></td<>	Net debt (excl. convertibles)	-20	-19	-28	-21	-20	-25	-42
BEITDA         20         12         14         9         14         21         26           BEIT         17         9         11         6         10         17         21           Pre-tax         16         8         11         5         10         17         21           Earnings         12         7         9         5         8         13         16           Equity book value (excl. minorities)         32         7         9         5         8         13         16           Equity book value (excl. minorities)         34         4         4         45         2.3         17         8         9         65           Vibration multiples         11         27.3         29.0         25.0         13.7         8.9         6.5         5         13         18         8.9         6.5         6.5         18         3.0         9.9         18.3         10.8         8.0         6.5         18         18         10.8         18.0         18.2         18.3         10.8         8.0         6.5         18         18         19         18.2         18.2         18.2         18.2         18.2         18.2 <th< td=""><td>Enterprise value</td><td>348</td><td>324</td><td>402</td><td>227</td><td>189</td><td>184</td><td>167</td></th<>	Enterprise value	348	324	402	227	189	184	167
EMT	Sales	103	82	90	99	109	124	136
Pe-tax	EBITDA	20	12	14	9	14	21	26
Pe-tax   Final Stamings   Final Stami	EBIT	17	9	11	6	10	17	21
Enrings	Pre-tax	16	8		5	10	17	21
Valuation multiples	Earnings	12	7	9	5	8	13	16
Valuation multiples	Equity book value (excl. minorities)	58	58	74	73	78	87	96
Elysies	1 .				-	-		
PURBITIA		3.4	4.0	4.5	2.3	1.7	1.5	1.2
EVERTA         204         37.1         38.0         39.2         18.3         10.8         8.0           EVIREIT         204         37.1         38.0         39.2         18.3         10.8         8.0           EVIRCIF         40.0         43.1         56.4         -77.5         20.2         11.7         6.4           EVIRCIF         41.7         65.2         78.5         -119.0         98.4         19.1         6.9           PIRCIFE         41.7         65.2         78.5         -119.0         98.4         22.4         8.6           PIE         29.5         51.0         46.4         4.0         25.3         15.7         12.7           PIB         63         5.9         5.8         3.4         2.2         4.2         2.2           PIB         63         5.9         5.8         3.4         2.7         2.4         2.2           Arget EVIEBIT         60         0.0         0.0         0.0         0.0         0.0         2.0         2.9         2.2         2.2         3.0         2.2         2.2         3.0         2.2         2.2         2.2         2.2         2.2         2.2         3.0								
EV/ERIT         20.4         37.1         38.0         38.2         18.3         10.8         8.0           EV/OCF         30.0         43.1         56.4         -772.5         20.2         11.7         6.4           EV/ECF         41.7         65.2         78.5         1-30.0         78.7         19.1         6.9           PIFCE         48.7         77.4         74.5         128.9         98.4         22.4         8.6           PIE         48.7         77.4         74.5         128.9         98.4         22.4         8.6           PIE         48.7         77.4         74.5         128.9         98.4         22.4         8.6           PIE         6.0         2.0         0.0         0.0         0.0         15.5         10.7         2.7           PIE         6.0         0.0         0.0         0.0         0.0         10.1         22.5         8.0           Target PIE/EMI         0.0         0.0         0.0         0.0         10.1         22.5         8.0           Target PIE/EMI         0.0         0.0         0.0         0.0         10.2         22.5         8.0           Target PIE/EMI	•							
EV/OCF         30.0         43.1         56.4         -77.5         20.2         11.7         6.4           EV/FCFF         41.7         65.2         78.5         -139.0         78.7         19.1         6.3           PICE         48.7         77.4         77.4         1-128.9         98.4         22.4         8.6           PIE         9.9         51.0         44.4         46.0         25.3         15.7         12.7           PIB         6.3         5.9         9.8         3.4         2.7         2.4         22.2           Target EV/EBITOA         0.0         0.0         0.0         0.0         20.8         17.2         9.3           Target EV/EBITO         0.0         0.0         0.0         0.0         20.0         20.0         22.5         8.0           Target EV/EBIT         0.0         0.0         0.0         0.0         20.0         30.0         12.2         22								
EV/IFCFF         41,7         65,2         78,5         -139,0         78,7         19,1         6,9           P/FCFE         48,7         77,4         74,5         -128,3         98,4         22,4         8,6           P/E         29,5         51,0         46,4         46,0         92,3         17,7         12,7           P/B         63,3         59,9         58,8         3,4         2,7         2,4         22,2           Target EV/EBITA         0,0         0,0         0,0         0,0         20,0         17,2         24,9         29,3           Target EV/EG         0,0         0,0         0,0         0,0         20,0         17,2         22,5         8,0           Target FV/EG         0,0         0,0         0,0         0,0         20,0         12,2         22,5         8,0           Target FV/EG         0,0         0,0         0,0         0,0         20,0         12,2         25,0         8,0           Target EV/EG         0,0         0,0         0,0         0,0         20,0         10,1         22,2         8,0           Target EV/EG         0,0         0,0         0,0         0,0         0,0         1								
P/FCFE         48.7         77.4         74.5         -128.9         98.4         22.4         8.6           P/E         29.5         5.10         46.4         46.0         25.3         15.7         12.7           P/B         6.3         5.9         8.8         3.4         46.7         24.4         22.2           Target EV/EBITOA         0.0         0.0         0.0         0.0         0.0         20.8         12.3         9.3           Target EV/EBITOA         0.0         0.0         0.0         0.0         0.0         20.8         12.3         9.3           Target EV/EBITOA         0.0         0.0         0.0         0.0         0.0         20.0         20.0         20.0         20.3         12.2         9.3           Target EV/EBITOA         0.0         0.0         0.0         0.0         0.0         0.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         20.0         12.0         12.0         14.0         14.0         14.0         14.0         14.0         14.0         14.0         14.0         14.0         14.0								
P/E         29.5         51.0         46.4         46.0         25.3         15.7         12.7           P/B         63.3         5.9         5.8         3.4         2.7         2.4         2.2           Target EV/EBITDA         0.0         0.0         0.0         0.0         0.0         20.0 </td <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	•							
P/B         6.3         5.9         5.8         3.4         2.7         2.4         2.2           Target EVEBITDA         0.0         0.0         0.0         0.0         0.0         15.5         1.0         7.5           Target EVEBT         0.0         0.0         0.0         0.0         0.0         20.8         12.3         9.3           Target PVEF         0.0         0.0         0.0         0.0         0.0         3.0         2.7         2.4           Target PVEF         0.0         0.0         0.0         0.0         3.0         2.7         2.4           Target PVEF         0.0         0.0         0.0         0.0         2.0         1.4,656         14,656         14,656         14,656         14,656         14,656         14,656         14,656         14,656         14,656         15,156         15,156         15,156         15,156         15,156         15,156         15,156								
Target EV/EBITDA   0.0   0.								
Target EV/EBIT         0.0         0.0         0.0         0.0         0.0         10.1         22.5         8.0           Target EV/FCF         0.0         0.0         0.0         0.0         0.0         10.1         22.5         8.0           Target F/F         0.0         0.0         0.0         0.0         20.0         29.3         18.2         14.7           Per share measures         4.7         14.875         14.875         14.656         14.656         14.556         15,156 <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	•							
Target EV/FCF         0.0         0.0         0.0         0.0         0.0         2.0         2.2         2.2           Target P/B         0.0         0.0         0.0         0.0         2.3         1.2         2.4           Target P/F         0.0         0.0         0.0         2.3         1.2         2.4           Per share measures         14,375         14,375         14,656 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Pages P/B   Pag								
Per share measures								
Per share measures   Number of shares   14,375   14,375   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   14,656   15,156	<i>y</i> .							
Number of shares         14,375         14,656         14,656         14,656         14,656         14,656         14,656         14,656         14,656         14,656         15,156		0.0	0.0	0.0	0.0	23.3	10.2	14.7
Number of shares (diluted)         14,875         14,875         15,156 <td></td> <td>14 275</td> <td>14 275</td> <td>14 656</td> <td>14 656</td> <td>14 656</td> <td>14 CEC</td> <td>14 656</td>		14 275	14 275	14 656	14 656	14 656	14 CEC	14 656
EPS         0.87         0.47         0.63         0.34         0.54         0.91         1.12           Operating cash flow per share         0.81         0.52         0.49         -0.02         0.64         1.07         1.79           Free cash flow per share         0.53         0.31         0.39         -0.13         0.14         0.64         1.65           Book value per share         0.08         4.06         5.02         4.96         5.31         5.92         6.62           Dividend per share         0.38         0.28         0.55         0.20         0.30         0.50         0.62           Dividend payout ratio, %         43.9         59.7         55.4         58.0         55.0         55.0         55.0           Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures         2.27         11.5         14.0         6.9         10.7         12.7         19.2         21.0           ROE         2.2.7         11.5         14.0         6.9         10.7								
Operating cash flow per share         0.81         0.52         0.49         -0.02         0.64         1.07         1.79           Free cash flow per share         0.53         0.31         0.39         -0.13         0.14         0.64         1.65           Book value per share         4.06         4.06         5.02         4.96         5.31         5.92         6.54           Dividend per share         0.38         0.28         0.35         0.20         0.30         0.50         0.62           Dividend payout ratio, %         4.39         59.7         55.4         58.0         55.0         55.0         55.0           Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures           ROE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROE         22.7         11.5         14.0         6.9         10.6         16.2         12.0           ROE         22.7         11.5         <								
Free cash flow per share         0.53         0.31         0.39         -0.13         0.14         0.64         1.65           Book value per share         4.06         4.06         5.02         4.96         5.31         5.92         6.54           Dividend per share         0.38         0.28         0.35         0.20         0.30         0.50         0.62           Dividend payout ratio, %         43.9         59.7         55.4         58.0         55.0         45.0         16.2         11.0         4.0         6.9         10.0         4.5         11.0         16.0         18.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Book value per share         4.06         4.06         5.02         4.96         5.31         5.92         6.54           Dividend per share         0.38         0.28         0.35         0.20         0.30         0.50         0.62           Dividend payout ratio, %         43.9         59.7         55.4         58.0         55.0         55.0         55.0           Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures         22.7         11.5         14.0         6.9         10.6         16.2         21.0           ROCE         22.7         11.5         14.0         6.9         10.6         16.2         21.0           ROCE         22.7         11.5         14.0         6.9         10.6         16.2         21.0           ROCE         22.7         11.5         14.0         6.9         10.6         16.2         17.0           ROCE         22.7         13.8         19.5         24.8         25.2         25.0         24.0         17.0								
Dividend per share         0.38         0.28         0.35         0.20         0.30         0.50         0.62           Dividend payout ratio, %         43.9         59.7         55.4         58.0         55.0         55.0         55.0           Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures           ROE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           Financial ratios           Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35	•							
Dividend payout ratio, %         43.9         59.7         55.4         58.0         55.0         55.0           Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures         2.27         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios         3.5         3.0         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.8         15.1         14.3         16.0         14.0         14.0           CAPEX/sales, (%         3.9         3.8         1.5         1.7         6.6         5.1         1.5	•							
Dividend yield, %         1.5         1.2         1.2         1.2         2.1         3.5         4.3           FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures           ROE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios         28.5         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %	·							
FCF yield, %         2.1         1.3         1.3         -0.8         1.0         4.5         11.6           Efficiency measures         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios         Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6								
Efficiency measures           ROE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios           Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0	• •							
ROE         22.7         11.5         14.0         6.9         10.6         16.2         18.0           ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios           Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0 <td></td> <td>2.1</td> <td>1.3</td> <td>1.3</td> <td>-0.8</td> <td>1.0</td> <td>4.5</td> <td>11.6</td>		2.1	1.3	1.3	-0.8	1.0	4.5	11.6
ROCE         28.5         13.6         15.1         7.7         12.7         19.2         21.9           Financial ratios           Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted	•	00.7		440		40.0	100	
Financial ratios           Inventories as % of sales         13.8         19.5         24.8         25.2         25.0         24.0         17.0           Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales, %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Inventories as % of sales   13.8   19.5   24.8   25.2   25.0   24.0   17.0     Receivables as % of sales   25.9   30.1   34.8   36.2   35.5   30.0   30.0     Non-interest bearing liabilities as % of sales   12.1   13.4   17.1   14.3   16.0   14.0   14.0     NWC/sales, %   27.0   35.6   41.3   45.6   43.2   38.8   31.9     Operative CAPEX/sales, %   3.9   3.8   1.5   1.7   6.6   5.1   1.5     CAPEX/sales (incl. acquisitions), %   3.9   3.8   1.5   1.7   6.6   5.1   1.5     FCFF/EBITDA   0.4   0.4   0.4   -0.2   0.2   0.5   1.0     Net debt/EBITDA, book-weighted   -1.0   -1.6   -2.0   -2.3   -1.4   -1.2   -1.6     Debt/equity, market-weighted   0.0   0.0   0.0   0.0   0.0     Equity ratio, book-weighted   76.6   77.9   80.4   80.2   74.1   79.6   80.5		28.5	13.6	15.1	7.7	12.7	19.2	21.9
Receivables as % of sales         25.9         30.1         34.8         36.2         35.5         30.0         30.0           Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales, %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         80.5           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5								
Non-interest bearing liabilities as % of sales         12.1         13.4         17.1         14.3         16.0         14.0         14.0           NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales, %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0         0.0           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5								
NWC/sales, %         27.0         35.6         41.3         45.6         43.2         38.8         31.9           Operative CAPEX/sales, %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5								
Operative CAPEX/sales, %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5	3							
CAPEX/sales (incl. acquisitions), %         3.9         3.8         1.5         1.7         6.6         5.1         1.5           FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0         0.0           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5								
FCFF/EBITDA         0.4         0.4         0.4         -0.2         0.2         0.5         1.0           Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0           Equity ratio, book-weighted         76.6         77.9         80.4         80.2         74.1         79.6         80.5	· ·							
Net debt/EBITDA, book-weighted         -1.0         -1.6         -2.0         -2.3         -1.4         -1.2         -1.6           Debt/equity, market-weighted         0.0	•							
Debt/equity, market-weighted         0.0	•							1.0
Equity ratio, book-weighted 76.6 77.9 80.4 80.2 74.1 79.6 80.5								
	Debt/equity, market-weighted		0.0	0.0	0.0	0.0	0.0	0.0
Gearing, % -34.9 -33.2 -37.6 -28.3 -25.4 -28.5 -43.4	Equity ratio, book-weighted	76.6	77.9	80.4	80.2	74.1	79.6	80.5
	Gearing, %	-34.9	-33.2	-37.6	-28.3	-25.4	-28.5	-43.4

### **EVLI EQUITY RESEARCH**

## **DETECTION TECHNOLOGY**

Electronic Equipment & Instruments/Finland, July 31, 2023
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COMPANY DESCRIPTION: Detection Technology is a global provider of off-the-shelf and customized X-ray imaging solutions for medical, security and industrial applications. DT's product portfolio ranges from photodiodes to complete detector systems with ASICs, electronics, mechanics and software. The company was established in 1991 and it listed on Nasdaq First North Finland in 2015. The company is headquartered in Finland and has volume production in Beijing, China. Detection Technology has ~450 employees in Finland, China, France and USA, serving 370 active customers in over 40 countries.

INVESTMENT CASE: Demand for Detection Technology's detector solutions is increasing due to expansion of healthcare to a wider share of population in the emerging economies, aging population, growth in travelling and freight transport, urbanization, increased security concerns and increasing need for X-ray imaging applications in industrial inspection. We see investment case attractive due to strong market drivers, especially in China, as well as DT's compelling strategy and execution capabilities, which should enable DT to grow faster than the market and maintain above target level margins. However, DT is currently valued with quite hefty price tag and thus we don't see much return opportunities in short-term despite bright long-term outlook.

OWNERSHIP STRUCTURE	SHARES	EURm	0/0
Ahlstrom Capital Bv	5,280,167	75.242	36.0%
OP-Finland Fund	617,376	8.798	4.2%
Sijoitusrahasto Aktia Capital	548,762	7.820	3.7%
Varma Mutual Pension Insurance Company	515,000	7.339	3.5%
Ilmarinen Mutual Pension Insurance Company	435,737	6.209	3.0%
Martola Hannu Veikko	431,690	6.152	2.9%
OP-Finland Small Firms Fund	360,317	5.135	2.5%
Säästöpankki Kotimaa	260,000	3.705	1.8%
Evli Finnish Small Cap Fund	244,920	3.490	1.7%
Veritas Pension Insurance Company Ltd.	243,000	3.463	1.7%
Ten largest	8,936,969	127.352	61%
Residual	5,718,961	81.495	39%
Total	14,655,930	208.847	100%

EARNINGS CALENDAR	
August 03, 2023	Q2 report
October 27, 2023	Q3 report
OTHER EVENTS	

001404111/	MICOELLANIEGUE
COMPANY	MISCELLANEOUS

CEO: Hannu Martola CFO: Petri Hiljanen IR: Johanna Tarkiainen Elektroniikkatie 10, 90590 Oulu Tel: +358 20 766 9700

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### **DEFINITIONS**

P/E	EPS
Price per share Earnings per share	Profit before extraord. items and taxes – income taxes + minority interest  Number of shares
P/BV	DPS
Price per share Shareholders' equity + taxed provisions per share	Dividend for the financial period per share
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
EV/Sales	FCF yield, %
Enterprise value Sales	Free cash flow Market cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value Earnings before interest, tax, depreciation and amortization	Capital expenditure – divestments – acquisitions Sales
EV/EBIT	Net working capital
Enterprise value Operating profit	Current assets – current liabilities
Net debt	Capital employed/Share
Interest bearing debt – financial assets	Total assets – non-interest bearing debt  Number of shares
Total assets	Gearing
Balance sheet total	<u>Net debt</u> Equity
Div yield, %	Debt/Equity, %
Dividend per share Price per share	Interest bearing debt Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividends  Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions  Total assets – interest-free loans
ROCE, %	CAGR, %
Profit before extraordinary items + interest expenses+ other financial costs  Balance sheet total – non-interest bearing debt (average)	Cumulative annual growth rate = Average growth per year
ROE, %	
Profit before extraordinary items and taxes – income taxes  Shareholder's equity + minority interest + taxed provisions (average)	

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Preview

#### Important Disclosures

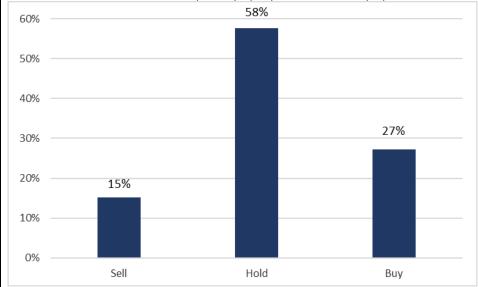
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 times per year.



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### Name(s) of the analyst(s): Heikura

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### **EVLI EQUITY RESEARCH**

## DETECTION TECHNOLOGY

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