



Diversified Financial Services/Finland, May 6, 2024 Company update

### Positive fundraising development

CapMan's Q1 clearly beat our estimates driven by carried interest and positive fair value changes, but the highlight was still the successful fundraising in Infra II and Growth III.

Clear earnings beat driven by carried interest and FV changes CapMan reported Q1 results well above our estimates. Turnover in Q1 amounted to EUR 18.4m (EUR 14.8m/15.1m Evli/Cons.), growing some 22% y/y. The operating profit amounted to EUR 7.3m (EUR 1.2m/3.4m Evli/Cons.). The difference to our estimates is largely attributable to carried interest (EUR 3.5m/0.3m act./Evli) and positive fair value changes (EUR 2.3m/-1.0m act./Evli). IAC in Q1 amounted to some EUR 1.3m. Other underlying figures did not deviate substantially from our estimates. AUM was up to EUR

5.7bn (Q1/23: 5.0bn), with the growth attributable solely to

#### Successful fundraising provides further support for 2024

Natural Capital funds following the Dasos acquisition.

An in our view key highlight was the successful final closes of the Infra II (EUR 375m) and Growth III (EUR 130m) funds. Although largely in our estimates, we see this as a positive given the more challenging fund-raising market along with Infra II closing at double the size of the first fund. Along with the Dasos acquisition, these will provide good growth to fee-based profitability in 2024. The absolute earnings impact of Dasos will be much clearer in 2025 given the inclusion in March and acquisition-related expenses. We expect AUM growth to be on the slower side during mid-2024, relying upon open-ended funds, before the first closing of NRE IV (target 2024), where fundraising has started. With the good start to 2024, we see potential for CapMan to progress toward an average quarterly operating profit of +EUR 10m, should the near-term carry potential materialize, while also highlighting the good progress made in fee-based profitability.

#### BUY with a target price of EUR 2.4 (2.2)

CapMan's valuation in our view continues to remain fairly attractive, with the share of fee-based profitability set to grow. We note the continued market softness, but the newly raised funds provide added confidence. We raise our TP to EUR 2.4 (2.2).



■ BUY □ HOLD ■ SELL

KEY FIGL	JRES									
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2022	67.5	53.1	78.6%	3.0	0.25	10.8	7.0	8.9	0.7	0.17
2023	59.4	4.7	7.9%	10.3	0.01	276.0	7.1	90.5	2.8	0.10
2024E	75.8	37.4	49.3%	0.7	0.15	14.2	5.4	10.9	0.2	0.11
2025E	80.9	44.7	55.3%	34.5	0.19	10.8	4.9	8.8	9.3	0.13
2026E	89.1	53.0	59.4%	41.5	0.23	9.0	4.2	7.1	11.2	0.14
Market cap	o, EURm		370 G	earing 2024E, <sup>c</sup>	<b>%</b> o		21.1 CAGR E	EPS 2023-26	, %	204.1
Net debt 2	024E, EURm		34 Pr	ice/book 2024	E		2.3 CAGR s	ales 2023-2	6, %	14.5
Enterprise	value, EURm		408 D	vidend yield 20	024E, %		5.3 ROE 20	24E, %		19.2
Total asset	s 2024E, EURn	n	301 Ta	x rate 2024E, <sup>c</sup>	<b>%</b>		14.1 ROCE 2	024E, %		16.3
Goodwill 2024E, EURm 31			31 Ec	quity ratio 2024	4E, %		53.2 PEG, P/	0.8		

All the important disclosures can be found on the last pages of this report.



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CapMan	2022	01/'23	02/'23	03/'23	04/'23	2023	01/'24	02/'24E	Q3/'24E	Q4/'24E	2024E	2025E	2026E
Revenue	67.5	15.1	16.5	13.7	14.1	59.4	18.4	16.6	18.1	22.7	75.8	80.9	89.1
change, %	27.9%	6.4%	-6.8%	-13.8%	-28.7%	-12.1%	21.5%	1%	32%	62%	27.7%	6.7%	10.1%
Other operating income	0.0	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.1
Materials and services	-1.0	-0.3	-0.5	-0.5	-0.5	-1.9	-0.6	-0.5	-0.5	-0.5	-2.1	-2.2	-2.3
Personnel expenses	-34.7	-8.9	-8.1	-7.0	-9.9	-34.0	-8.5	-9.4	-7.7	-10.2	-35.9	-36.7	-38.8
Other operating expenses	-11.2	-2.6	-3.0	-2.0	-3.7	-11.4	-3.9	-2.9	-2.5	-3.7	-11.8	-12.4	-13.0
Depreciation and amortisation	-4.1	-0.4	-0.4	-0.4	-0.4	-1.5	-0.5	-0.7	-0.7	-0.7	-2.6	-2.9	-3.0
Fair value changes	36.5	-2.4	-0.3	0.9	-4.3	-6.1	2.3	2.5	3.0	6.0	13.8	18.0	21.0
Operating profit	53.1	0.5	4.2	4.8	-4.8	4.7	7.3	5.7	10.5	13.9	37.4	44.8	53.0
Operating profit margin, %	78.6%	3.3%	25.3%	35.1%	-34.2%	7.9%	39.7%	34.3%	<i>57.9%</i>	61.1%	49.3%	55.3%	59.5%
Items affecting comparability	2.6	0.0	0.0	0.0	2.0	2.0	1.3	0.3	0.3	0.3	2.2	1.2	1.2
Adj. operating profit	55.7	0.5	4.2	4.8	-2.8	6.7	8.6	6.0	10.8	14.2	39.6	46.0	54.2
Net financials	-5.5	-0.5	-0.3	-0.1	0.3	-0.7	-0.9	-0.6	-0.6	-0.6	-2.7	-2.5	-2.1
Pre-tax profit	47.6	0.0	3.8	4.7	-4.5	4.0	6.4	5.1	9.9	13.3	34.7	42.3	50.9
Income taxes	-6.6	0.8	0.2	-1.1	-0.4	-0.6	-1.5	-0.6	-1.2	-1.6	-4.9	-6.0	-7.2
Minority interest	-1.4	-0.5	-0.7	-0.2	0.0	-1.4	-2.4	-0.1	-0.6	-0.6	-3.7	-2.1	-2.5
Profit for the period	39.6	0.3	3.3	3.4	-5.0	2.1	2.5	4.4	8.1	11.1	26.1	34.2	41.2
EPS, EUR	0.25	0.00	0.02	0.02	-0.03	0.01	0.01	0.02	0.05	0.06	0.15	0.19	0.23
Assets under management	5039	5070	5010	5021	5005	5005	5672				6000	6400	6800
Management Company business	2022	01/'23	02/'23	03/'23	Q4/'23	2023	01/'24	02/'24E	Q3/'24E	Q4/'24E	2024E	2025E	2026E
Revenue	55.9	12.5	13.7	11.1	11.0	48.3	15.4	13.4	15.2	19.3	63.3	67.0	73.7
-Fee income	46.2	12.5	10.9	10.8	10.9	45.1	11.8	13.1	12.2	13.4	<i>50.5</i>	56.6	62.3
-Carried interest	9.6	0.0	2.8	0.3	0.1	3.2	3.5	0.3	3.0	5.9	9.5	10.4	11.4
Operating profit	22.3	3.2	5.0	3.6	0.5	12.2	6.3	3.6	7.1	8.1	25.1	26.2	30.8
Investment business	2022	01/'23	02/'23	03/'23	04/'23	2023		02/'24E	Q3/'24E	Q4/'24E	2024E	2025E	2026E
Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating profit	35.7	-2.6	-0.4	0.9	-4.5	-6.6	2.1	2.4	2.9	5.9	13.2	17.3	20.3
Services business	2022	Q1/'23	02/'23	03/'23	Q4/'23	2023	01/'24	02/'24E	Q3/'24E	Q4/'24E	2024E	2025E	2026E
Revenue	11.1	2.6	2.7	2.5	2.8	10.6	2.9	3.1	2.8	3.1	11.9	13.2	14.6
Operating profit	3.0	1.5	1.5	1.4	1.6	6.0	1.7	1.8	1.6	1.9	7.0	7.8	8.8
<b>Other</b>	2022	Q1/'23	02/'23	03/'23	04/'23	2023	01/'24	02/'24E	Q3/'24E	Q4/'24E	2024E	2025E	2026E
Revenue	0.6	0.0	0.1	0.1	0.3	0.5	0.2	0.1	0.1	0.3	0.7	0.7	0.7
Operating profit	-7.9	-1.6	-1.9	-1.1	-2.4	-7.0	-2.8	-2.0	-1.1	-1.9	-7.8	-6.5	-6.8

Source: CapMan, Evli Research estimates

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	2.10 PV of Free Cash Flow	311 Long-term growth, %	1.5 Risk-free interest rate, %	2.25
DCF share value	3.81 PV of Horizon value	435 WACC, %	7.9 Market risk premium, %	5.8
Share price potential, %	81.8 Unconsolidated equity	-5 Spread, %	0.5 Debt risk premium, %	2.8
Maximum value	4.2 Marketable securities	41 Minimum WACC, %	7.4 Equity beta coefficient	1.10
Minimum value	3.5 Debt - dividend	-110 Maximum WACC, %	8.4 Target debt ratio, %	30
Horizon value, %	58.3 Value of stock	672 Nr of shares, Mn	176.5 Effective tax rate, %	20

DCF valuation, EURm	2023	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	Horizon
Net sales	59	76	81	89	91	94	96	98	101	103	105	106
Sales growth, %	-12.1	27.7	6.7	10.1	2.5	2.5	2.5	2.5	2.5	2.5	1.5	1.5
Operating income (EBIT)	5	37	45	53	55	56	58	59	60	62	63	64
Operating income margin, %	7.9	49.3	<i>55.3</i>	<i>59.4</i>	60.0	60.0	60.0	60.0	60.0	60.0	60.0	60.0
+ Depreciation+amort.	1	3	3	3	3	3	3	3	3	4	4	
EBITDA	6	40	48	56	58	60	61	62	64	66	67	
- Paid taxes	-3	6	-6	-7	-8	-8	-8	-8	-9	-9	-9	
- Change in NWC	6	-1	0	0	0	0	0	0	0	0	0	
NWC / Sales, %	1.8	2.4	2.6	2.8	2.8	2.9	2.9	2.9	3.0	3.0	3.0	
+ Change in other liabs	3	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	0	0	0	0	0	0	0	0	0	0	0	
opCAPEX / Sales, %	3.1	3.0	3.0	2.9	2.9	3.0	3.0	3.1	3.2	3.2	3.2	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	3	0	0	0	0	0	0	0	0	0	0	
= FCFF	16	45	41	48	50	51	52	54	55	56	57	907
= Discounted FCFF		43	36	39	38	36	34	32	31	29	27	435
= DFCF min WACC		8	36	40	38	37	35	33	32	30	29	493
= DFCF max WACC		8	36	39	37	35	33	31	30	28	26	386

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EVLI ESTIMATES, EURm	2023Q1	2023Q2	2023Q3	2023Q4	2023	2024Q1	2024Q2E	2024Q3E	2024Q4E	2024E	2025E	2026E
Net sales	15.1	16.5	13.7	14.1	59.4	18.4	16.6	18.1	22.7	75.8	80.9	89.1
EBITDA	0.9	4.5	5.2	-4.4	6.2	7.8	6.4	11.2	14.6	39.9	47.6	56.2
EBITDA margin (%)	5.9	27.6	37.6	-31.5	10.4	42.2	38.5	61.8	64.2	52.7	58.8	63.1
EBIT	0.5	4.2	4.8	-4.8	4.7	7.3	5.7	10.5	13.9	37.4	44.7	53.0
EBIT margin (%)	3.3	25.3	35.1	-34.2	7.9	39.7	34.3	57.9	61.1	49.3	55.3	59.4
Net financial items	-0.5	-0.3	-0.1	0.3	-0.7	-0.9	-0.6	-0.6	-0.6	-2.7	-2.5	-2.1
Pre-tax profit	0.0	3.8	4.7	-4.5	4.0	6.4	5.1	9.9	13.3	34.7	42.2	50.9
Tax	0.7	0.2	-1.1	-0.4	-0.6	-1.5	-0.6	-1.2	-1.6	-4.9	-5.9	-7.2
Tax rate (%)	-18,450.0	-3.9	22.7	-9.7	15.5	23.2	12.0	12.0	12.0	14.1	14.1	14.1
Net profit	0.3	3.3	3.4	-5.7	1.3	2.5	4.4	8.1	11.1	26.1	34.2	41.2
EPS	0.00	0.02	0.02	-0.04	0.01	0.01	0.02	0.05	0.06	0.15	0.19	0.23
EPS adjusted (diluted no. of shares)	0.00	0.02	0.02	-0.04	0.01	0.01	0.02	0.05	0.06	0.15	0.19	0.23
Dividend per share	0.00	0.00	0.00	0.00	0.10	0.00	0.00	0.00	0.00	0.11	0.13	0.14
SALES, EURm												
Management Company business	12.5	13.7	11.1	11.0	48.3	15.4	13.4	15.2	19.3	63.3	67.0	73.7
Service business	2.6	2.7	2.5	2.8	10.6	2.9	3.1	2.8	3.1	11.9	13.2	14.6
Other & eliminations	0.0	0.1	0.1	0.3	0.5	0.2	0.1	0.1	0.3	0.7	0.7	0.7
Total	15.1	16.5	13.7	14.1	59.4	18.4	16.6	18.1	22.7	75.8	80.9	89.1
SALES GROWTH, Y/Y %												
Management Company business	6.8	-5.9	-11.9	-35.4	-13.6	23.1	-1.9	37.1	75.0	31.1	5.9	10.0
Service business	4.0	-14.1	-19.3	18.4	-4.6	9.3	13.0	13.0	13.0	12.1	11.0	11.0
Other & eliminations	242.9	1,030.0	-44.9	-16.1	-5.1	529.2	-2.7	-6.8	11.1	27.8	5.0	5.0
Total	6.4	-6.8	-13.8	-28.7	-12.1	21.5	0.5	32.3	61.5	27.7	6.7	10.1
EBIT, EURm												
Management Company business	3.2	5.0	3.6	0.5	12.2	6.3	3.6	7.1	8.1	25.1	26.2	30.8
Investment business	-2.6	-0.4	0.9	-4.5	-6.6	2.1	2.4	2.9	5.9	13.2	17.2	20.2
Service business	1.5	1.5	1.4	1.6	6.0	1.7	1.8	1.6	1.9	7.0	7.8	8.8
Other & eliminations	-1.6	-1.9	-1.1	-2.4	-6.9	-2.8	-2.0	-1.1	-1.9	-7.8	-6.5	-6.8
Total	0.5	4.2	4.8	-4.8	4.7	7.3	5.7	10.5	13.9	37.4	44.7	53.0
EBIT margin, %												
Management Company business	25.3	36.3	32.3	4.6	25.3	40.8	26.9	46.9	42.0	39.7	39.1	41.8
Service business	56.2	56.9	57.1	57.8	57.0	58.9	58.1	58.2	58.9	58.5	59.3	60.0
Other & eliminations	-6,533.3	-1,714.2	-895.8	-884.1	-1,323.6	-1,831.1	-1,856.8	-1,021.6	-633.3	-1,167.1	-925.7	-925.7
Total	3.3	25.3	35.1	-34.2	7.9	39.7	34.3	57.9	61.1	49.3	55.3	59.4

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INCOME STATEMENT, EURm	2019	2020	2021	2022	2023	2024E	2025E	2026E
Sales	49.0	43.0	52.8	67.5	59.4	75.8	80.9	89.1
Sales growth (%)	36.1	-12.2	22.8	27.9	-12.1	27.7	6.7	10.1
EBITDA	25.0	13.9	46.2	57.3	6.2	39.9	47.6	56.2
EBITDA margin (%)	51.0	32.2	87.4	84.8	10.4	52.7	58.8	63.1
Depreciation	-1.4	-1.5	-1.5	-1.6	-1.5	-2.6	-2.9	-3.3
EBITA	23.6	12.3	44.6	55.7	4.7	37.4	44.7	53.0
Goodwill amortization / writedown	-4.2	0.0	0.0	-2.6	0.0	0.0	0.0	0.0
EBIT	19.4	12.3	44.6	53.1	4.7	37.4	44.7	53.0
EBIT margin (%)	39.6	28.7	84.6	78.6	7.9	49.3	<i>55.3</i>	59.4
Reported EBIT	19.4	12.3	44.6	53.1	4.7	37.4	44.7	53.0
EBIT margin (reported) (%)	39.6	28.7	84.6	78.6	7.9	49.3	<i>55.3</i>	59.4
Net financials	-1.8	-3.1	-4.0	-5.5	-0.7	-2.7	-2.5	-2.1
Pre-tax profit	17.6	9.2	40.6	47.6	4.0	34.7	42.2	50.9
Taxes	-1.7	-2.9	-5.2	-6.6	-0.6	-4.9	-5.9	-7.2
Minority shares	-1.9	-1.1	-1.0	-1.4	-2.0	-3.7	-2.1	-2.5
Net profit	14.0	5.1	34.3	39.6	1.3	26.1	34.2	41.2
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								
Assets								
Fixed assets	120	117	131	170	160	172	171	170
Goodwill	15	15	15	8	8	31	31	31
Right of use assets	3	2	1	3	4	4	5	5
Inventory	0	0	0	0	0	0	0	0
Receivables	31	23	25	32	27	35	37	41
Liquid funds	44	58	65	56	41	57	61	67
Total assets	217	219	240	271	242	301	306	315
Liabilities								
Shareholder's equity	127	113	126	140	113	158	173	191
Minority interest	2	1	2	2	2	2	2	2
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	3	2	1	3	4	4	5	5
Deferred taxes	2	3	5	8	6	17	17	17
Interest bearing debt	57	81	82	90	90	86	75	62
Non-interest bearing current liabilities	20	18	24	26	24	31	33	36
Other interest-free debt	5	1	1	1	2	2	2	2
Total liabilities	217	219	240	271	242	301	306	315
CASH FLOW, EURm		-	-					
+ EBITDA	25	14	46	57	6	40	48	56
- Net financial items	-2	-3	-4	-5	-1	-3	-2	-2
- Taxes	-5	-4	-3	-3	-3	6	-6	-7
- Increase in Net Working Capital	-3	-16	5	-10	6	-1	0	0
+/- Other	-16	-3	-33	-32	3	-4	-2	-2
= Cash flow from operations	0	-12	11	6	12	39	37	44
- Capex	-6	-3	0	-3	-2	-38	-2	-3
- Acquisitions	-1	0	0	0	0	0	0	0
+ Divestments	6	0	0	0	0	0	0	0
= Free cash flow	-1	-16	11	3	10	1	34	42
+/- New issues/buybacks	12	-1	2	-1	-1	34	0	0
- Paid dividend	-18	-20	-22	-23	-27	-16	-19	-23
+/- Other	-16 -5	-20 51	-22 16	-23 12	-2 <i>1</i>	-10	-13	-23 -12
Change in cash	-11	14	7	-10	-15	-5 16	4	6
change in cash		17	,	10	13	10	7	J

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KEY FIGURES	2020	2021	2022	2023	2024E	2025E	2026E
M-cap	363	476	428	364	370	370	370
Net debt (excl. convertibles)	26	18	37	53	34	19	0
Enterprise value	391	500	472	423	408	393	374
Sales	43	53	68	59	76	81	89
EBITDA	14	46	57	6	40	48	56
EBIT	12	45	53	5	37	45	53
Pre-tax	9	41	48	4	35	42	51
Earnings	5	34	40	1	26	34	41
Equity book value (excl. minorities)	113	126	140	113	158	173	191
Valuation multiples							
EV/sales	9.1	9.5	7.0	7.1	5.4	4.9	4.2
EV/EBITDA	28.2	10.8	8.2	68.6	10.2	8.2	6.6
EV/EBITA	31.7	11.2	8.5	90.5	10.9	8.8	7.1
EV/EBIT	31.7	11.2	8.9	90.5	10.9	8.8	7.1
EV/OCF	-32.8	45.4	78.1	35.0	10.5	10.6	8.5
EV/FCFF	70.9	14.7	35.5	26.1	47.0	9.6	7.8
P/FCFE	-23.2	42.9	140.8	35.4	533.6	10.7	8.9
P/E	70.6	13.9	10.8	276.0	14.2	10.8	9.0
P/B	3.2	3.8	3.1	3.2	2.3	2.1	1.9
Target EV/EBITDA	0.0	0.0	0.0	0.0	11.5	9.3	7.6
Target EV/EBIT	0.0	0.0	0.0	0.0	12.3	9.9	8.0
Target EV/FCF	0.0	0.0	0.0	0.0	662.6	12.9	10.2
Target P/B	0.0	0.0	0.0	0.0	2.7	2.5	2.2
Target P/E	0.0	0.0	0.0	0.0	16.2	12.4	10.3
Per share measures	0.0	0.0	0.0	0.0	70.2	12.7	10.5
Number of shares	156,459	156,617	158,055	158,823	176,522	176,522	176,522
Number of shares (diluted)	156,459	156,617	158,055	158,823	176,522	176,522	176,522
EPS	0.03	0.22	0.25	0.01	0.15	0.19	0.23
Operating cash flow per share	-0.08	0.07	0.04	0.08	0.22	0.21	0.25
Free cash flow per share	-0.10	0.07	0.02	0.06	0.00	0.20	0.24
Book value per share	0.72	0.80	0.89	0.71	0.89	0.98	1.08
Dividend per share	0.14	0.15	0.17	0.10	0.11	0.13	0.14
Dividend payout ratio, %	426.1	68.5	67.8	1,205.0	74.4	67.1	60.0
Dividend yield, %	6.0	4.9	6.3	4.4	5.3	6.2	6.7
FCF yield, %	-4.3	2.3	0.7	2.8	0.2	9.3	11.2
Efficiency measures							
			0.7	2.0			
,	43				19.2	20.7	22.7
ROE ROCE	4.3 6.4	28.8 21.9	29.8 23.8	1.0	19.2 16.3	20.7 17.7	22.7 20.6
ROE		28.8	29.8	1.0			
ROE ROCE		28.8	29.8	1.0			
ROE ROCE Financial ratios	6.4	28.8 21.9	29.8 23.8	1.0 2.1	16.3	17.7	20.6
ROE ROCE Financial ratios Inventories as % of sales	0.0	28.8 21.9	29.8 23.8 0.0	1.0 2.1	0.0	0.0	20.6
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales	6.4 0.0 54.5	28.8 21.9 0.0 47.9	29.8 23.8 0.0 47.5	1.0 2.1 0.0 45.8	0.0 45.7	0.0 45.6	0.0 45.6
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales	0.0 54.5 41.9	28.8 21.9 0.0 47.9 46.0	29.8 23.8 0.0 47.5 38.2	1.0 2.1 0.0 45.8 40.7	0.0 45.7 40.7	0.0 45.6 40.7	0.0 45.6 40.7
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, %	0.0 54.5 41.9 9.6	28.8 21.9 0.0 47.9 46.0 0.1	29.8 23.8 0.0 47.5 38.2 7.6	1.0 2.1 0.0 45.8 40.7 1.8	0.0 45.7 40.7 2.4	0.0 45.6 40.7 2.6	20.6 0.0 45.6 40.7 2.8
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, %	0.0 54.5 41.9 9.6 8.0	28.8 21.9 0.0 47.9 46.0 0.1 0.7	29.8 23.8 0.0 47.5 38.2 7.6 4.9	1.0 2.1 0.0 45.8 40.7 1.8 3.1	0.0 45.7 40.7 2.4 50.4	0.0 45.6 40.7 2.6 3.0	20.6 0.0 45.6 40.7 2.8 2.9
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	0.0 54.5 41.9 9.6 8.0 7.4 0.4	28.8 21.9 0.0 47.9 46.0 0.1 0.7 0.7	29.8 23.8 0.0 47.5 38.2 7.6 4.9 4.9	1.0 2.1 0.0 45.8 40.7 1.8 3.1 3.1 2.6	0.0 45.7 40.7 2.4 50.4 50.4 0.2	0.0 45.6 40.7 2.6 3.0 3.0	20.6 0.0 45.6 40.7 2.8 2.9 2.9
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	0.0 54.5 41.9 9.6 8.0 7.4	28.8 21.9 0.0 47.9 46.0 0.1 0.7	29.8 23.8 0.0 47.5 38.2 7.6 4.9	1.0 2.1 0.0 45.8 40.7 1.8 3.1 3.1	0.0 45.7 40.7 2.4 50.4 50.4	0.0 45.6 40.7 2.6 3.0 3.0 0.9	20.6 0.0 45.6 40.7 2.8 2.9 2.9
ROE ROCE Financial ratios Inventories as % of sales Receivables as % of sales Non-interest bearing liabilities as % of sales NWC/sales, % Operative CAPEX/sales, % CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	0.0 54.5 41.9 9.6 8.0 7.4 0.4 1.8	28.8 21.9 0.0 47.9 46.0 0.1 0.7 0.7 0.7	29.8 23.8 0.0 47.5 38.2 7.6 4.9 4.9 0.2 0.7	1.0 2.1 0.0 45.8 40.7 1.8 3.1 3.1 2.6 8.6	0.0 45.7 40.7 2.4 50.4 50.4 0.2 0.8	0.0 45.6 40.7 2.6 3.0 3.0 0.9 0.4	20.6 0.0 45.6 40.7 2.8 2.9 2.9 0.9

### **CAPMAN**

#### Diversified Financial Services/Finland, May 6, 2024 Company update

COMPANY DESCRIPTION: CapMan is a leading Nordic asset management and investment company. CapMan manages over EUR 5 billion in assets. The company mainly manages investors' assets but also makes direct investments from its balance sheet, mainly into own funds. Current investments strategies cover Buyout, Growth Equity, Real Estate, Natural Capital, Infra, Credit and Special situations. CapMan also has a growing service business consisting of procurement activities provider CaPs.

INVESTMENT CASE: CapMan is set to continue to grow its earnings and increase earnings stability, but current market conditions have posted challenges. An important driver is the increase in fee-based profitability through growth in capital under management, while still being able to maintain a sound cost structure. Additional earnings potential in the upcoming years is offered by the outlook of several of CapMans funds in an approaching carry. Good cash flows and a healthy balance sheet support continued high dividend payouts.

OWNERSHIP STRUCTURE	SHARES	EURm	9/0
Silvertärnan Ab	22,680,519	47.516	12.8%
Hozainum Partners Oy	9,012,467	18.881	5.1%
Ilmarinen Mutual Pension Insurance Company	8,672,000	18.168	4.9%
Laakkonen Mikko Kalervo	6,934,635	14.528	3.9%
Dolobratos Oy Ab	5,442,698	11.402	3.1%
Varma Mutual Pension Insurance Company	3,675,215	7.700	2.1%
Joensuun Kauppa ja Kone Oy	3,296,466	6.906	1.9%
Vesasco Oy	3,088,469	6.470	1.7%
The State Pension Fund	2,500,000	5.238	1.4%
Danske Invest Finnish Equity Fund	2,369,080	4.963	1.3%
Ten largest	67,671,549	141.772	38%
Residual	108,850,599	228.042	62%
Total	176,522,148	369.814	100%

EARNINGS CALENDAR	
OTHER EVENTS	
COMPANY MISCELLANEOUS	
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CFO: Atte Rissanen	Tel: +358 207 207 500
IR: Linda Tierala	

### Diversified Financial Services/Finland, May 6, 2024 Company update

#### **DEFINITIONS**

P/E	EPS
Price per share	Profit before extraord. items and taxes– income taxes + minority interest
Earnings per share	Number of shares
P/BV	DPS
יטין ו	טוס
Price per share	Dividend for the financial period per share
Shareholders' equity + taxed provisions per share	
Market cap	OCF (Operating cash flow)
Price per share * Number of shares	EBITDA – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
EV (Enterprise value)	FCF (Free cash flow)
Ev (Enterprise value)	Tel (Fee cash how)
Market cap + net debt + minority interest at market value – share of associated companies at market value	Operating cash flow – operative CAPEX – acquisitions + divestments
share of associated companies at market value	
EV/Sales	FCF yield, %
Enterprise value_ Sales	Free cash flow  Market cap
	warket cap
EV/EBITDA	Operative CAPEX/sales
Enterprise value	Capital expenditure – divestments – acquisitions
Earnings before interest, tax, depreciation and amortization	Sales
EV/EBIT	Net working capital
LV/LDII	Net working capital
Enterprise value	Current assets – current liabilities
Operating profit	
Net debt	Capital employed/Share
Interest bearing debt – financial assets	Total assets – non-interest bearing debt
interest ocaling acot inhancial assets	Number of shares
Total assets	Gearing
	Gennig
Balance sheet total	Net debt Equity
	Lyunty
Div yield, %	Debt/Equity, %
Dividend per share_	Interest bearing debt
Price per share	Shareholders' equity + minority interest + taxed provisions
Payout ratio, %	Equity ratio, %
Total dividends  Earnings before extraordinary items and taxes – income taxes + minority interest	Shareholders' equity + minority interest + taxed provisions
verific excessions, residence and and ances income takes i minority interest	Total assets – interest-free loans
ROCE, %	CAGR, %
noct, //	Chon, in
Profit before extraordinary items + interest expenses+ other financial costs	Cumulative annual growth rate = Average growth per year
Balance sheet total – non-interest bearing debt (average)	g. 3 pc. 7.a.

# **CAPMAN**

	ROE, %		
		Profit before extraordinary items and taxes – income taxes	
		Shareholder's equity + minority interest + taxed provisions (average)	
i			
			i e e e e e e e e e e e e e e e e e e e

#### Diversified Financial Services/Finland, May 6, 2024 Company update

#### Important Disclosures

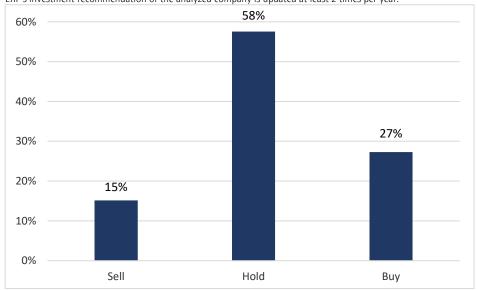
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 times per year.



The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

#### Name(s) of the analyst(s): Salokivi

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#### CAPMAN

#### Diversified Financial Services/Finland, May 6, 2024 Company update

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