

Diversified Financial Services/Finland, February 7, 2024 News Flash

### EBIT weakness driven by FV changes

CapMan's net sales in Q4 amounted to EUR 14.1m, below our estimates and below consensus (EUR 15.9m/18.7m Evli/cons.). EBIT also below expectations, at EUR -4.8m (EUR 5.1m/7.3m Evli/cons.). Dividend proposal: CapMan proposes a dividend of EUR 0.10 per share (EUR 0.09/0.09 Evli/Cons.).

- Revenue in Q4 was EUR 14.1m (EUR 19.7m in Q4/22), below our estimates and consensus estimates (EUR 15.9m/18.7m Evli/Cons.). Growth in Q4 amounted to -29% v/v.
- Operating profit in Q4 amounted to EUR -4.8m (EUR 7.5m in Q4/22), below our estimates and consensus estimates (EUR 5.1m/7.3m Evli/cons.
- EPS in Q4 amounted to EUR -0.04 (EUR 0.03 in Q4/22), below our estimates and consensus estimates (EUR 0.02/0.03 Evli/cons.).
- Revenue in Management Company business in Q4 was EUR 11.0m vs. EUR 12.7m Evli. Operating profit in Q4 amounted to EUR 0.5m vs. EUR 3.5m Evli.
- Revenue in Investment business in Q4 was EUR 0.0m vs. EUR 0.0m Evli. Operating profit in Q4 amounted to EUR -4.5m vs. EUR -0.4m Evli.
- Revenue in Services business in Q4 was EUR 2.8m vs. EUR 2.9m Evli. Operating profit in Q4 amounted to EUR 1.6m vs. EUR 1.7m Evli.
- Dividend proposal: CapMan proposes a dividend of EUR 0.10 per share (EUR 0.09/0.09 Evli/Cons.).
- Capital under management by the end of Q4 was EUR 5.0bn (Q4/22: EUR 5.04bn). Real estate funds: EUR 2.93bn, private equity & credit funds: EUR 1.02bn, infra funds: EUR 0.56bn, and other funds: EUR 0.49bn.
  - Guidance for 2024: CapMan expects assets under management and fee profit to grow in 2024 (excl. possible IAC).

Rating		<b>■</b> BUY					
Q4/23  Net sales EBIT EPS DPS  Deviation Net sales EBIT EPS DPS	Actual  14.1  -4.8  -0.04  0.10  Actual	Evli 15.9 5.1 0.02 0.09 Evli -11 %	Cons.  18.7  7.3  0.03  0.09  Cons.  -25 %  -  11 %	Q4/22 19.7 7.5 0.03 0.17 Q4/22 -29 % - - -41 %			
*Consensus by Bloomberg  Share price, EUR(Last trading day's closing price)  2.2							
Latest change in Latest report or Research paid be No. of shares of No. of shares fur Market cap, EUI Free float, % Exchange rate & Reuters code Bloomberg code Average daily we Next interim re Web site	n n company by issuer: utstanding, illy diluted, Rm EUR e olume, EUR	'000's	2.4 30-Apr-21 27-Oct-23 YES 158,823 158,823 349 64.0 1.000 CAPMAN.HE CAPMAN FH 0.25 07-Feb-24 capman.com/shareholders				
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■ BUY □ HOLD ■ SELL

PRE-REPORT KEY FIGURES										
	Sales EURm	EBIT EURm	EBIT	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield	DPS EUR
2021	52.8	44.6	84.6%	11.1	0.22	13.9	9.5	11.2	2.3	0.15
2022	67.5	53.1	78.6%	3.0	0.25	10.8	7.0	8.9	0.7	0.17
2023E	61.2	13.7	22.4%	9.8	0.06	35.6	6.7	29.9	2.8	0.09
2024E	75.3	37.3	49.6%	30.2	0.19	11.4	5.2	10.5	8.7	0.11
2025E	85.6	52.8	61.7%	44.8	0.28	7.8	4.3	6.9	12.8	0.13
Market cap, EURm 349 B		BV per share 2023E, EUR			43.6 CAGR EPS 2022-25, %					
Net debt 2	023E, EURm		54 P	rice/book 2023	3E		2.8 CAGR	sales 2022-	25, %	8.2
Enterprise	value, EURm		410 D	ividend yield 2	2023E, %		4.1 ROE 2	023E, %		7.5
Total asset	s 2023E, EURr	n	263 T	3 Tax rate 2023E, %		6.4 ROCE 2023E, %				5.9
Goodwill 2023E, EURm 8 All the important disclosures can be found on the last p			Equity ratio 2023E, % pages of this report.		47.6 PEG, P/E 23/CAGR			0.5		



# **CAPMAN**

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CapMan Q4/23	Actual	Evli	vs. Evli	Consensus	vs. cons	Q4/22	vs. Q4/22
Net sales	14.1	15.9	-11.5%	18.7	-24.7%	19.7	-28.5%
-Management Company business	11.0	12.7	-13.2%		,	17.1	-35.5%
-Investment business	0.00	0.00	-			0.00	-
-Services business	2.8	2.9	-4.1%			2.4	15.9%
-Other	0.3	0.3	-10.0%			0.3	-10.0%
EBIT	-4.8	5.1	-	7.3	-	7.5	-
-Management Company business	0.5	3.5	-85.5%			7.6	-93.3%
-Investment business	-4.5	1.8	-			3.7	-
-Services business	1.6	1.7	-5.9%			-1.9	-
-Other	-2.4	-1.9	-25.7%			-1.9	-25.7%
EPS	-0.04	0.02	-	0.03	-	0.03	-
DPS	0.10	0.09	11.1%	0.09	11.1%	0.17	-41.2%

Consensus by Bloomberg

#### Important Disclosures

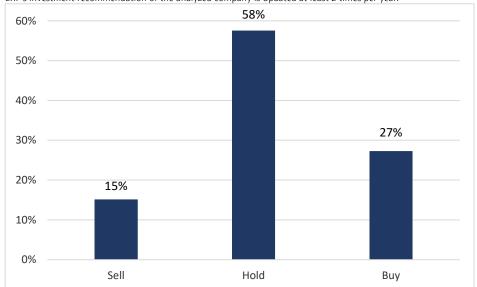
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Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

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