CAPMAN

Diversified Financial Services/Finland, October 26, 2023 News Flash

# Fairly decent quarter

EVLI

CapMan's net sales in Q3 amounted to EUR 13.7m, below our estimates and below consensus (EUR 17.3m/17.3m Evli/cons.). EBIT amounted to EUR 4.8m, also below our estimates and below consensus (EUR 7.0m/7.2m Evli/cons.). Apart from carried interest, CapMan's Q3 profitability was fairly in line with expectations.

- Revenue in Q3 was EUR 13.7m (EUR 15.9m in Q3/22), below our estimates and consensus estimates (EUR 17.3m/17.3m Evli/Cons.). Growth in Q3 amounted to -14% y/y.
- Operating profit in Q3 amounted to EUR 4.8m (EUR 12.7m in Q3/22), below our estimates and consensus estimates (EUR 7.0m/7.2m Evli/cons.), at a margin of 35.1%. The main difference to our estimates came from carried interest (EUR 0.3m/EUR 2.0m actual/Evli).
- EPS in Q3 amounted to EUR 0.02 (EUR 0.06 in Q3/22), slightly below our estimates and consensus estimates (EUR 0.03/0.03 Evli/cons.).
- Revenue in Management Company business in Q3 was EUR 11.1m vs. EUR 14.6m Evli. Operating profit in Q3 amounted to EUR 3.6m vs. EUR 5.4m Evli.
- Revenue in Investment business in Q3 was EUR 0.0m vs. EUR 0.0m Evli. Operating profit in Q3 amounted to EUR 0.9m vs. EUR 1.4m Evli.
- Revenue in Services business in Q3 was EUR 2.5m vs. EUR 2.5m Evli. Operating profit in Q3 amounted to EUR 1.4m vs. EUR 1.6m Evli.
- Capital under management by the end of Q3 was EUR 5.02bn (Q3/22: EUR 5.04bn). Real estate funds: EUR 3.05bn, private equity & credit funds: EUR 0.97bn, infra funds: EUR 0.55bn, and wealth management funds: EUR 0.46bn.

Rating				E E	BUY
Q3/23	Actual	Evli	Cons.	Q3/22	
Net sales	13.7	17.3	17.3	15.9	-
EBIT	4.8	7.0	7.2	12.7	
EPS	0.02	0.03	0.03	0.06	
Deviation	Actual	Evli	Cons.	Q3/22	_
Net sales		-21 %	-21 %	-14 %	
EBIT		-31 %	-33 %	-62 %	
EPS		-34 %	-30 %	-65 %	
*Consensus b	oy Factset				
Share price, EUR closing price)	(Last trading	day's			2.17
Target price, EUR					2.8
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# PRE-REPORT KEY FIGURES

	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR
2021	52.8	44.6	84.6%	11.1	0.22	13.9	9.5	11.2	2.3	0.15
2022	67.5	53.1	78.6%	3.0	0.25	10.8	7.0	8.9	0.7	0.17
2023E	68.7	22.5	32.7%	17.1	0.11	20.1	5.8	17.7	4.9	0.18
2024E	83.2	47.8	57.4%	38.7	0.25	8.8	4.7	8.1	11.2	0.19
2025E	94.5	59.0	62.5%	49.5	0.31	6.9	3.9	6.2	14.4	0.20
Market cap	o, EURm		345 E	V per share 20	23E, EUR		35.6 CAGR	EPS 2022-2	5,%	7.7
Net debt 2	023E, EURm		47 F	rice/book 2023	3E		2.6 CAGR	sales 2022-	25, %	11.8
Enterprise	value, EURm		397 E	vividend yield 2	2023E, %		8.3 ROE 2	023E, %		12.7
Total asset	s 2023E, EURn	า	272 T	ax rate 2023E,	0/0		5.9 ROCE	2023E, %		9.5
Goodwill 2	023E, EURm		8 E	quity ratio 202	23E, %		48.7 PEG, F	P/E 23/CAGR		0.4

All the important disclosures can be found on the last pages of this report.

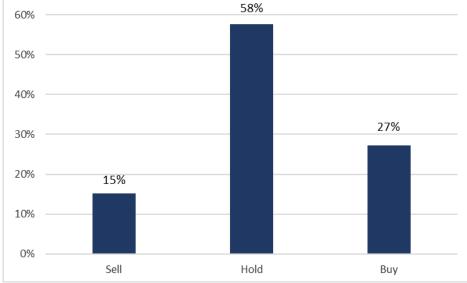
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Target price compared to share priceRecommendation< -10 %SELL-10 - (+10) %HOLD> 10 %BUY

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#### Name(s) of the analyst(s): Salokivi

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