



Diversified Financial Services/Finland, April 29, 2022 Company update

Continues to surprise positively

CapMan reported Q1 earnings clearly above our and consensus estimates. Despite current market uncertainty, we still see a good outlook for continued earnings growth. We retain our BUY-rating with a TP of EUR 3.4 (3.2).

Record-level earnings in Q1 driven by investment returns

CapMan reported record-level Q1 earnings aided by strong investment returns. Turnover amounted to EUR 14.2m (EUR 19.6m/17.2m Evli/cons.) and EBIT to EUR 18.9m (EUR 10.7m/4.1m Evli/cons.). Despite the market uncertainty FV changes were at EUR 14.7m (Evli EUR 4.0m). No notable weakness was seen in any of the operating segments. Capital under management grew well to EUR 4.75bn, up some 5.2% q/q and 22.1% y/y. CapMan reported carried interest from the NRE I –fund.

Expectations for 2022 remain good across the board

We have revised our estimates upwards based on the strong Q1 and better than expected outlook for investment returns. We now expect an operating profit of EUR 61.8m (51.6m) in 2022. Headwind from the on-going war in Russia does not appear to have materialized in any notable way for CapMan apart from the write-downs of the remaining fund holdings and receivables in Q1. In the short-term investment returns are still under some uncertainty, while a deterioration of investor sentiment could have a longer-term impact through current fundraising projects. With the catch-up in NRE I our carry expectations are more strongly set for H2, with the Growth Equity fund also approaching carry. Growth in capital under management is providing good support for the recurring fee-based revenues and we expect CapMan to reach a EUR 10m+ quarterly management fee level in 2022.

BUY with a target price of EUR 3.4 (3.2)

Although there clearly is some market uncertainty present, the expected impact currently does not appear too be considerable. With our raised estimates, in no way challenging earnings multiples, and healthy dividend yields, CapMan in our view remains an attractive investment case. We raise our TP to EUR 3.4 (3.2) and retain our BUY-rating.



larget price, Lon	5.т
Latest change in recommendation	29-Apr-21
Latest report on company	26-Apr-22
Research paid by issuer:	YES
No. of shares outstanding, '000's	156,617
No. of shares fully diluted, '000's	156,617
Market cap, EURm	410
Free float, %	64.0
Exchange rate EUR	1.000
Reuters code	CAPMAN.HE
Bloomberg code	CAPMAN FH
Average daily volume, EURm	0.25
Next interim report	04-Aug-22
Web site	capman.com/shareholders
Analyst	Jerker Salokivi

■ BUY □ HOLD ■ SELL

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KEY FIGL	JRES											
	Sales EURm	EBIT EURm	EBIT %	FCF EURm	EPS EUR	P/E (x)	EV/Sales (x)	EV/EBIT (x)	FCF yield %	DPS EUR		
2020	43.0	12.3	28.7%	-15.6	0.03	70.6	9.1	31.7	-4.3	0.14		
2021	52.8	44.6	84.6%	11.1	0.22	13.9	9.5	11.2	2.3	0.15		
2022E	71.2	61.8	86.8%	42.5	0.30	8.7	5.8	6.7	10.4	0.16		
2023E	72.7	53.4	73.4%	40.2	0.26	10.2	5.5	7.5	9.8	0.17		
2024E	77.8	59.1	76.0%	46.3	0.29	8.9	4.9	6.4	11.3	0.18		
Market ca	p, EURm		410 G	earing 2022E,	0/0		-0.8 CAGR EPS 2021-24, %					
Net debt 2	2022E, EURm		-1 P	rice/book 2022	2E		2.7 CAGR	sales 2021-	24, %	13.8		
Enterprise	value, EURm		414 D	ividend yield 2	2022E, %		6.1 ROE 2022E, %					
Total asset	ts 2022E, EURr	n	271 Ta	ax rate 2022E,	0/0			27.9				
Goodwill 2	2022E. EURm		15 E	guity ratio 202	22E. %		55.8 PEG. P/E 22/CAGR					

E-mail

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All the important disclosures can be found on the last pages of this report.



CAPMAN

CapMan	2020	01/'21	02/'21	03/'21	04/'21	2021	01/'22	Q2/'22E	Q3/'22E	Q4/'22E	2022E	2023E	2024E
Management fees	29.0	8.0	8.4	9.6	10.5	36.6	9.3	10.1	10.5	11.0	40.9	43.4	45.6
Sale of services	13.1	3.2	3.2	3.1	3.9	13.3	3.6	3.4	3.4	4.5	14.9	17.1	18.7
Carried interest	0.9	0.0	0.3	2.2	0.3	2.9	1.3	3.0	5.0	6.0	15.3	12.2	13.5
Dividend and interest income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Revenue	43.0	11.3	11.9	14.9	14.7	52.8	14.2	16.5	18.9	21.5	71.2	72.7	77.8
change, %	-12.2%	-5.3%	36.4%	66.9%	9.7%	22.8%	25.7%	38.8%	27.4%	46.3%	34.9%	2.1%	7.0%
Other operating income	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Materials and services	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	0.0	0.0	0.0	-0.2	-0.2	-0.2
Personnel expenses	-23.9	-6.3	-7.8	-7.5	-9.1	-30.6	-7.3	-8.4	-8.4	-9.4	-33.5	-35.1	-36.8
Other operating expenses	-9.7	-2.7	-2.0	-2.1	-3.1	-10.0	-2.3	-2.1	-2.2	-3.3	-9.9	-10.4	-11.0
Depreciation and amortisation	-1.5	-0.4	-0.4	-0.4	-0.4	-1.6	-0.4	-0.4	-0.4	-0.4	-1.6	-1.7	-1.7
Fair value changes	4.4	8.2	9.6	6.0	10.1	33.9	14.7	6.0	7.0	8.0	35.7	28.0	31.0
Operating profit	12.3	10.1	11.3	10.9	12.2	44.6	18.9	11.5	15.0	16.4	61.8	53.4	59.1
Operating profit margin, %	28.7%	89.6%	95.5%	73.4%	83.2%	84.6%	>100 %	70.0%	79.0%	76.1%	86.8%	73.4%	76.0%
Items affecting comparability	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Adj. operating profit	12.3	10.1	11.3	10.9	12.2	44.6	18.9	11.5	15.0	16.4	61.8	53.4	59.1
Net financials	-3.1	-0.9	-1.3	-0.8	-1.1	-4.0	-1.0	-1.0	-1.0	-1.0	-4.0	-5.5	-4.3
Pre-tax profit	9.2	9.3	10.1	10.2	11.1	40.6	17.9	10.5	14.0	15.4	57.8	47.8	54.8
Income taxes	-2.9	-1.5	-1.2	-0.8	-1.7	-5.2	-2.1	-1.3	-1.7	-1.8	-6.9	-6.5	-7.5
Minority interest	-1.1	-0.3	0.0	-0.4	-0.3	-1.0	-0.4	-0.4	-0.4	-0.4	-1.2	-1.2	-1.2
Profit for the period	6.3	7.5	8.8	9.0	9.0	34.3	15.4	8.9	11.9	13.2	49.6	40.1	46.1
EPS, EUR	0.04	0.05	0.06	0.06	0.06	0.22	0.10	0.06	0.08	0.08	0.32	0.26	0.29
Assets under management	3827	3889	4326	4341	4517	4517	4750				5000	5300	5500
Management Company business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	Q2/'22E	Q3/'22E	Q4/'22E	2022E	2023E	2024E
Revenue	33.7	9.0	9.9	12.9	11.8	43.6	11.7	14.2	16.7	18.2	60.8	60.8	64.7
Operating profit	9.5	2.5	2.4	5.1	3.2	13.2	4.4	6.1	8.2	8.9	27.6	25.9	28.1
Investment business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	Q2/'22E	Q3/'22E	Q4/'22E	2022E	2023E	2024E
Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating profit	4.0	7.9	9.4	5.9	9.6	32.7	14.5	5.8	6.8	7.8	34.7	27.0	30.0
Services business	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	Q2/'22E	Q3/'22E	Q4/'22E	2022E	2023E	2024E
Revenue	8.6	2.3	2.0	1.9	2.4	8.6	2.5	2.3	2.2	2.8	9.8	11.3	12.4
Operating profit	4.6	1.2	0.7	1.1	1.2	4.2	1.4	1.0	1.2	1.5	5.1	6.3	7.2
Other	2020	01/'21	02/'21	03/'21	Q4/'21	2021	01/'22	Q2/'22E	Q3/'22E	Q4/'22E	2022E	2023E	2024E
Revenue	0.7	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.0	0.5	0.6	0.6	0.6

CAPMAN

VALUATION RESULTS	BASE CASE DETAILS	VALUATION ASSUMPTIONS	ASSUMPTIONS FOR WACC	
Current share price	2.62 PV of Free Cash Flow	358 Long-term growth, %	2.0 Risk-free interest rate, %	2.25
DCF share value	5.03 PV of Horizon value	476 WACC, %	7.9 Market risk premium, %	5.8
Share price potential, %	92.0 Unconsolidated equity	-4 Spread, %	0.5 Debt risk premium, %	2.8
Maximum value	5.5 Marketable securities	65 Minimum WACC, %	7.4 Equity beta coefficient	1.10
Minimum value	4.6 Debt - dividend	-107 Maximum WACC, %	8.4 Target debt ratio, %	30
Horizon value, %	57.0 Value of stock	788 Nr of shares, Mn	156.6 Effective tax rate, %	20

DCF valuation, EURm	2021	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	Horizon
Net sales	53	71	73	78	80	82	84	86	88	90	92	94
Sales growth, %	22.8	34.9	2.1	7.0	2.5	2.5	2.5	2.5	2.5	2.5	2.0	2.0
,												
Operating income (EBIT)	45	62	53	59	56	57	59	60	62	63	64	66
Operating income margin, %	84.6	86.8	73.4	76.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
+ Depreciation+amort.	2	2	2	2	2	2	2	2	2	2	2	
EBITDA	46	63	55	61	57	59	60	62	64	65	67	
- Paid taxes	-3	-8	-7	-8	-8	-8	-8	-8	-8	-9	-9	
- Change in NWC	5	5	0	0	0	0	0	0	0	0	0	
NWC / Sales, %	0.1	<i>-7.3</i>	<i>-7.3</i>	-7.2	-7.2	-7.2	<i>-7.1</i>	<i>-7.1</i>	<i>-7.1</i>	<i>-7.1</i>	-7.0	
+ Change in other liabs	19	0	0	0	0	0	0	0	0	0	0	
- Operative CAPEX	0	-11	0	0	0	0	0	0	0	0	0	
opCAPEX / Sales, %	0.7	16.5	2.2	2.2	2.2	2.3	2.3	2.4	2.4	2.4	2.4	
- Acquisitions	0	0	0	0	0	0	0	0	0	0	0	
+ Divestments	0	0	0	0	0	0	0	0	0	0	0	
- Other items	-33	0	0	0	0	0	0	0	0	0	0	
= FCFF	34	50	47	52	50	51	52	54	55	56	57	993
= Discounted FCFF		47	42	43	37	36	34	32	31	29	28	476
			•		•		•	•	•			•
= DFCF min WACC		47	42	43	38	36	35	33	32	30	29	543
= DFCF max WACC		47	41	42	37	35	33	31	30	28	26	419

EVLI EQUITY RESEARCH CAPMAN

Diversified Financial Services/Finland, April 29, 2022 Company update

INTERIM FIGURES

Net sales													
BBITDA 10.5 11.7 11.3 12.6 46.2 19.3 11.9 15.4 16.8 63.4 54.9 60.6	EVLI ESTIMATES, EURm	2021Q1	2021Q2	2021Q3	2021Q4	2021	2022Q1	2022Q2E	2022Q3E	2022Q4E	2022E	2023E	2024E
BBITOA margin (%)	Net sales	11.3	11.9	14.9	14.7	52.8	14.2	16.5	18.9	21.5	71.2	72.7	77.8
EBIT 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin (%) 89.6 95.5 72.4 83.2 84.6 132.7 70.0 79.0 76.1 86.8 73.4 76.0 Net financial items -0.9 -1.3 -0.8 -1.1 -4.0 -2.6 -1.0 -1.0 -1.0 -1.0 -5.6 -5.5 -4.3 76.0 Net financial items -0.9 11.3 -0.8 -1.1 -4.0 -2.6 1.0 -1.0 -1.0 -1.0 -5.6 -5.5 -4.3 76.0 Net financial items -1.5 -1.2 -0.7 -1.7 -5.2 -2.9 -1.3 -1.5 -1.7 -1.8 -7.7 -6.5 -7.5 74.8 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	EBITDA	10.5	11.7	11.3	12.6	46.2	19.3	11.9	15.4	16.8	63.4	54.9	60.6
BBIT margin (%)	EBITDA margin (%)	92.8	98.5	76.1	85.9	87.4	135.5	72.4	81.1	77.9	89.0	75.5	78.0
Net financial items	EBIT	10.1	11.3	10.9	12.2	44.6	18.9	11.5	15.0	16.4	61.8	53.4	59.1
Pre-tax profit 9.3 10.1 10.2 11.1 40.6 16.3 10.5 14.0 15.4 56.2 47.8 54.8 Tax -1.5 -1.2 -0.7 -1.7 -5.2 -2.9 -1.3 -1.7 -1.8 -7.7 -6.5 -7.5 Acx rate (%) 16.5 12.4 7.1 12.9 17.7 12.0 12.0 12.0 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.6 13.8 9.0 9.0 3.3 13.3 8.9 11.9 13.2 47.4 40.2 46.1 15.9 10.0 0.00	EBIT margin (%)	89.6	95.5	73.4	83.2	84.6	132.7	70.0	79.0	76.1	86.8	73.4	76.0
Tax rate (%) 16.5 1.2 -0.7 1.7 1.5 2 -2.9 1.3 1.7 1.8 1.7 1.8 1.7 1.6 1.3 1.6 1.3 1.5 1.5 1.2 1.2 1.5 1.2 1.2 1.5 1.2 1.2 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3	Net financial items	-0.9	-1.3	-0.8	-1.1	-4.0	-2.6	-1.0	-1.0	-1.0	-5.6	-5.5	-4.3
Tax rate (%) 16.5 12.4 7.1 15.7 12.9 17.7 12.0 12.0 12.0 13.6 13.6 13.6 Net profit 7.5 8.8 9.0 9.0 34.3 13.3 8.9 11.9 13.2 47.4 40.2 46.1 EPS 0.05 0.06 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.03 0.26 0.29 EPS adjusted (diluted no. of shares) 0.05 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.08 0.03 0.26 0.29 Dividend per share 0.00 0.	Pre-tax profit	9.3	10.1	10.2	11.1	40.6	16.3	10.5	14.0	15.4	56.2	47.8	54.8
Net profit 7.5 8.8 9.0 9.0 34.3 13.3 8.9 11.9 13.2 47.4 40.2 46.1 EPS 0.05 0.06 0.06 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.08 0.30 0.26 0.29 EPS adjusted (diluted no. of shares) 0.05 0.06 0.06 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.30 0.26 0.29 Dividend per share 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	Tax	-1.5	-1.2	-0.7	-1.7	-5.2	-2.9	-1.3	-1.7	-1.8	-7.7	-6.5	-7.5
EPS 0.05 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.30 0.26 0.29 EPS adjusted (diluted no. of shares) 0.05 0.06 0.06 0.06 0.06 0.02 0.09 0.06 0.08 0.08 0.30 0.26 0.29 Dividend per share 0.00 0.00 0.00 0.01 0.00	Tax rate (%)	16.5	12.4	7.1	15.7	12.9	17.7	12.0	12.0	12.0	13.6	13.6	13.6
EPS adjusted (diluted no. of shares) 0.05 0.06 0.06 0.06 0.22 0.09 0.06 0.08 0.08 0.30 0.26 0.29 Dividend per share 0.00 64.7 18.2 60.8 60.8 64.7 Service business 2.3 2.0 1.9 2.4 8.6 2.5 2.3 2.2 2.8 9.8 11.3 12.4 0ther set eliminations 0.0	Net profit	7.5	8.8	9.0	9.0	34.3	13.3	8.9	11.9	13.2	47.4	40.2	46.1
Divided per share 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.16 0.17 0.18	EPS	0.05	0.06	0.06	0.06	0.22	0.09	0.06	0.08	0.08	0.30	0.26	0.29
SALES, EURm 9.0 9.9 12.9 11.8 43.6 11.7 14.2 16.7 18.2 60.8 60.8 64.7 Service business 2.3 2.0 1.9 2.4 8.6 2.5 2.3 2.2 2.8 9.8 11.3 12.4 Other Et eliminations 0.0 0.0 0.0 0.5 0.5 0.0 0.0 0.0 0.5 0.6 0.	EPS adjusted (diluted no. of shares)	0.05	0.06	0.06	0.06	0.22	0.09	0.06	0.08	0.08	0.30	0.26	0.29
Management Company business 9.0 9.9 12.9 11.8 43.6 11.7 14.2 16.7 18.2 60.8 60.8 64.7 Service business 2.3 2.0 1.9 2.4 8.6 2.5 2.3 2.2 2.8 9.8 11.3 12.4 Other & eliminations 0.0 0.0 0.0 0.5 0.5 0.0 0.0 0.0 0.5 0.6 0.6 Total 11.3 11.9 14.9 14.7 52.8 14.2 16.5 18.9 21.5 71.2 72.7 77.8 SALES GROWTH, Y/Y % Management Company business 25.9 52.6 84.5 14.6 41.0 29.3 43.6 29.3 54.5 39.3 0.0 64 SALES GROWTH, Y/Y % Management Company business 25.9 52.6 84.5 14.6 41.0 29.3 43.6 29.3 54.5 39.3 0.0 64 <tr< td=""><td>Dividend per share</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.15</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td>0.16</td><td>0.17</td><td>0.18</td></tr<>	Dividend per share	0.00	0.00	0.00	0.00	0.15	0.00	0.00	0.00	0.00	0.16	0.17	0.18
Service business 2.3 2.0 1.9 2.4 8.6 2.5 2.3 2.2 2.8 9.8 11.3 12.4 Other & eliminations 0.0 0.0 0.0 0.5 0.5 0.0 0.0 0.0 0.5 0.6 <t< td=""><td>SALES, EURm</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	SALES, EURm												
Other Et eliminations 0.0 0.0 0.0 0.5 0.5 0.0 0.0 0.0 0.5 0.6 0.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Management Company business	9.0	9.9	12.9	11.8	43.6	11.7	14.2	16.7	18.2	60.8	60.8	64.7
Total 11.3 11.9 14.9 14.7 52.8 14.2 16.5 18.9 21.5 71.2 72.7 77.8 SALES GROWTH, Y/Y % Management Company business 25.9 52.6 84.5 14.6 41.0 29.3 43.6 29.3 54.5 39.3 0.0 6.4 Service business -52.5 -10.2 7.1 -5.4 -24.1 11.3 15.0 15.0 15.0 14.0 15.0 10.0 Other & eliminations 57.1 -47.6 -90.0 -11.3 -23.0 -36.4 5.0 5.0 5.0 5.0 4.2 5.0 5.0 Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURM Management Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 1.5 5.1 6.3 7.2 Other & eliminations -1.4 -1.2 -1.1 1.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % Management Company business 2.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,9727 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -	Service business	2.3	2.0	1.9	2.4	8.6	2.5	2.3	2.2	2.8	9.8	11.3	12.4
SALES GROWTH, Y/Y % Anangement Company business 25.9 52.6 84.5 14.6 41.0 29.3 43.6 29.3 54.5 39.3 0.0 64 Service business -52.5 -10.2 7.1 -5.4 -24.1 11.3 15.0 15.0 15.0 14.0 15.0 10.0 Other & eliminations 57.1 -47.6 -90.0 -11.3 -23.0 -36.4 5.0 5.0 5.0 4.2 5.0 5.0 Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURm Banagement Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7	Other & eliminations	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.0	0.5	0.6	0.6	0.6
Management Company business 25.9 52.6 84.5 14.6 41.0 29.3 43.6 29.3 54.5 39.3 0.0 6.4 Service business -52.5 -10.2 7.1 -5.4 -24.1 11.3 15.0 15.0 15.0 14.0 15.0 10.0 Other & eliminations 57.1 -47.6 -90.0 -11.3 -23.0 -36.4 5.0 5.0 5.0 4.2 5.0 5.0 Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURm Management Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 <	Total	11.3	11.9	14.9	14.7	52.8	14.2	16.5	18.9	21.5	71.2	72.7	77.8
Service business -52.5 -10.2 7.1 -5.4 -24.1 11.3 15.0 15.0 15.0 16.0 16.0 16.0 Other & eliminations 57.1 -47.6 -90.0 -11.3 -23.0 -36.4 5.0 5.0 5.0 4.2 5.0 5.0 Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURm Wanagement Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations 1.1 11.3 10.9 12.2 <	SALES GROWTH, Y/Y %												
Other & eliminations 57.1 -47.6 -90.0 -11.3 -23.0 -36.4 5.0 5.0 5.0 4.2 5.0 5.0 Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURm Wanagement Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 <td>Management Company business</td> <td>25.9</td> <td>52.6</td> <td>84.5</td> <td>14.6</td> <td>41.0</td> <td>29.3</td> <td>43.6</td> <td>29.3</td> <td>54.5</td> <td>39.3</td> <td>0.0</td> <td>6.4</td>	Management Company business	25.9	52.6	84.5	14.6	41.0	29.3	43.6	29.3	54.5	39.3	0.0	6.4
Total -5.3 36.5 66.9 9.7 22.8 25.7 38.8 27.4 46.3 34.9 2.1 7.0 EBIT, EURm Management Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 -1.8 -5.6 -5.9 -6.2 Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % Management Company business 27.5 24.7	Service business	-52.5	-10.2	7.1	-5.4	-24.1	11.3	15.0	15.0	15.0	14.0	15.0	10.0
EBIT, EURM Management Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations 1.1 1.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % Management Company business 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations 1.2 1.2 1.2 1.3 1.3 1.4 1.5 1.5 1.5 1.5 1.4 55.6 57.7 Other & eliminations 1.2 1.2 1.3 1.3 1.3 1.3 1.3 1.4 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3	Other & eliminations	57.1	-47.6	-90.0	-11.3	-23.0	-36.4	5.0	5.0	5.0	4.2	5.0	5.0
Management Company business 2.5 2.4 5.1 3.2 13.2 4.4 6.1 8.2 8.9 27.6 25.9 28.1 Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 -1.8 -5.6 -5.9 -6.2 Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % **Management Company business** 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 **Service business** 52.5 36.9	Total	-5.3	36.5	66.9	9.7	22.8	25.7	38.8	27.4	46.3	34.9	2.1	7.0
Investment business 7.9 9.4 5.9 9.6 32.7 14.5 5.8 6.8 7.8 34.7 27.0 30.0 Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 -1.8 -5.6 -5.9 -6.2 Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % *** Management Company business 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,972.7 </td <td>EBIT, EURm</td> <td></td>	EBIT, EURm												
Service business 1.2 0.7 1.1 1.2 4.2 1.4 1.0 1.2 1.5 5.1 6.3 7.2 Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 -1.8 -5.6 -5.9 -6.2 Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, %	Management Company business	2.5	2.4	5.1	3.2	13.2	4.4	6.1	8.2	8.9	27.6	25.9	28.1
Other & eliminations -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.3 -1.2 -1.8 -5.6 -5.9 -6.2 Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, % Management Company business 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,972.7 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -1,009.5 -1,009.5	Investment business	7.9	9.4	5.9	9.6	32.7	14.5	5.8	6.8	7.8	34.7	27.0	30.0
Total 10.1 11.3 10.9 12.2 44.6 18.9 11.5 15.0 16.4 61.8 53.4 59.1 EBIT margin, %	Service business	1.2	0.7	1.1	1.2	4.2	1.4	1.0	1.2	1.5	5.1	6.3	7.2
EBIT margin, % Service business 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,972.7 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -1,009.5 -1,009.5 -1,009.5	Other & eliminations	-1.4	-1.2	-1.1	-1.7	-5.4	-1.4	-1.3	-1.2	-1.8	-5.6	-5.9	-6.2
Management Company business 27.5 24.7 39.1 27.3 30.2 37.6 43.1 49.0 49.0 45.4 42.7 43.5 Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,972.7 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -1,009.5 -1,009.5 -1,009.5 -1,009.5	Total	10.1	11.3	10.9	12.2	44.6	18.9	11.5	15.0	16.4	61.8	53.4	59.1
Service business 52.5 36.9 55.2 48.6 48.4 54.4 42.4 55.1 53.1 51.4 55.6 57.7 Other & eliminations -12,972.7 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -1	EBIT margin, %												
Other & eliminations -12,972.7 -10,990.9 -10,720.0 -340.1 -1,011.6 -19,814.3 -11,155.4 -11,328.6 -334.6 -1,009.5 -1,009.5 -1,009.5	Management Company business	27.5	24.7	39.1	27.3	30.2	37.6	43.1	49.0	49.0	45.4	42.7	43.5
	Service business	52.5	36.9	55.2	48.6	48.4	54.4	42.4	55.1	53.1	51.4	55.6	57.7
Total 89.6 95.5 73.4 83.2 84.6 132.7 70.0 79.0 76.1 86.8 73.4 76.0	Other & eliminations	-12,972.7	-10,990.9	-10,720.0	-340.1	-1,011.6	-19,814.3	-11,155.4	-11,328.6	-334.6	-1,009.5	-1,009.5	-1,009.5
	Total	89.6	95.5	73.4	83.2	84.6	132.7	70.0	79.0	76.1	86.8	73.4	76.0

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INCOME STATEMENT, EURm	2017	2018	2019	2020	2021	2022E	2023E	2024E
Sales	34.8	36.0	49.0	43.0	52.8	71.2	72.7	77.8
Sales growth (%)	30.6	3.3	36.1	-12.2	22.8	34.9	2.1	7.0
EBITDA	21.2	12.2	25.0	13.9	46.2	63.4	54.9	60.6
EBITDA margin (%)	61.0	33.8	51.0	32.2	87.4	89.0	<i>75.5</i>	78.0
Depreciation	-0.3	-0.2	-1.4	-1.5	-1.5	-1.6	-1.5	-1.6
EBITA	21.0	12.0	23.6	12.3	44.6	61.8	53.4	59.1
Goodwill amortization / writedown	-1.5	0.0	-4.2	0.0	0.0	0.0	0.0	0.0
EBIT	19.5	12.0	19.4	12.3	44.6	61.8	53.4	59.1
EBIT margin (%)	55.9	33.2	39.6	28.7	84.6	86.8	73.4	76.0
Reported EBIT	19.5	12.0	19.4	12.3	44.6	61.8	53.4	59.1
EBIT margin (reported) (%)	55.9	33.2	39.6	28.7	84.6	86.8	73.4	76.0
Net financials	-3.3	-2.7	-1.8	-3.1	-4.0	-5.6	-5.5	-4.3
Pre-tax profit	16.2	9.3	17.6	9.2	40.6	56.2	47.8	54.8
Taxes	-0.8	-0.8	-1.7	-2.9	-5.2	-7.7	-6.5	-7.5
Minority shares	0.0	-0.4	-1.9	-1.1	-1.0	-1.1	-1.1	-1.1
Net profit	15.3	8.1	14.0	5.1	34.3	47.4	40.2	46.1
Cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Non-cash NRIs	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
BALANCE SHEET, EURm								-
Assets								
Fixed assets	93	88	120	117	131	141	141	142
Goodwill	5	5	15	15	15	15	15	15
Right of use assets	0	3	3	2	1	1	1	1
Inventory	0	0	0	0	0	0	0	0
Receivables	89	57	31	23	25	28	29	31
Liquid funds	23	55	44	58	65	83	98	82
Total assets	211	209	217	219	240	271	287	273
Liabilities	2	200	2.,	2.0	2.0	27.	207	2,0
Shareholder's equity	127	121	127	113	126	150	165	184
Minority interest	0	0	2	1	2	2	2	2
Convertibles	0	0	0	0	0	0	0	0
Lease liabilities	0	3	3	2	1	1	1	1
Deferred taxes	9	3	2	3	5	5	5	5
Interest bearing debt	48	60	57	81	82	80	80	44
Non-interest bearing current liabilities	27	17	20	18	24	33	33	36
Other interest-free debt	1	5	5	1	1	1	1	1
Total liabilities	211	209	217	219	240	271	287	273
CASH FLOW, EURm				-	-		-	
+ EBITDA	21	12	25	14	46	63	55	61
- Net financial items	-3	-3	-2	-3	-4	-6	-6	-4
- Taxes	-2	-3	-5	-4	-3	-8	-7	-7
- Increase in Net Working Capital	-2	-7	-3	-16	5	5	0	0
+/- Other	-18	-4	-16	-3	-33	-1	-1	-1
= Cash flow from operations	-4	-5	0	-12	11	54	42	48
- Capex	-1	2	-6	-3	0	-12	-2	-2
- Acquisitions	0	-8	-0 -1	-3 0	0	-12	0	-2
+ Divestments	0	0	6	0	0	0	0	0
= Free cash flow	-4	-11	-1	-16	11	43	40	46
+/- New issues/buybacks	-4	2	12	-10	2	0	0	0
- Paid dividend	-13	-16	-18	-20	-22	-23	-25	-27
+/- Other	-13 -1	-16 56	-16 -5	-20 51	-22 16	-23 -2	-25 0	-36
Change in cash	-22	31	-5 -11	14	7	-2 17	15	-36 -16
Change in Cash	-22	31	-11	14	,	17	10	-10

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KEY FIGURES	2018	2019	2020	2021	2022E	2023E	2024E
M-cap	216	354	363	476	410	410	410
Net debt (excl. convertibles)	8	16	26	18	-1	-16	-36
Enterprise value	225	377	391	500	414	398	378
Sales	36	49	43	53	71	73	78
EBITDA	12	25	14	46	63	55	61
EBIT	12	19	12	45	62	53	59
Pre-tax	9	18	9	41	56	48	55
Earnings	8	14	5	34	47	40	46
Equity book value (excl. minorities)	121	127	113	126	150	165	184
Valuation multiples			-	-			
EV/sales	6.3	7.7	9.1	9.5	5.8	5.5	4.9
EV/EBITDA	18.5	15.1	28.2	10.8	6.5	7.3	6.2
EV/EBITA	18.9	15.9	31.7	11.2	6.7	7.5	6.4
EV/EBIT	18.9	19.4	31.7	11.2	6.7	7.5	6.4
EV/OCF	-48.1	-1,037.5	-32.8	45.4	7.6	9.5	7.9
EV/FCFF	4.9	23.7	70.9	14.7	8.3	8.4	7.3
P/FCFE	-19.3	-404.4	-23.2	42.9	9.6	10.2	8.9
P/E	26.8	25.4	70.6	13.9	8.7	10.2	8.9
P/B	1.8	2.8	3.2	3.8	2.7	2.5	2.2
Target EV/EBITDA	0.0	0.0	0.0	0.0	8.4	9.4	8.2
Target EV/EBIT	0.0	0.0	0.0	0.0	8.6	9.7	8.4
Target EV/FCF	0.0	0.0	0.0	0.0	12.5	12.9	10.8
Target P/B	0.0	0.0	0.0	0.0	3.6	3.2	2.9
Target P/E	0.0	0.0	0.0	0.0	11.2	13.3	11.5
Per share measures	0.0	0.0	0.0	0.0	11.2	13.5	11.5
Number of shares	147,116	153,755	156,459	156,617	156,617	156,617	156,617
Number of shares (diluted)	147,116	153,755	156,459	156,617	156,617	156,617	156,617
EPS	0.05	0.09	0.03	0.22	0.30	0.26	0.29
Operating cash flow per share	-0.03	0.00	-0.08	0.22	0.35	0.27	0.23
Free cash flow per share	-0.08	-0.01	-0.10	0.07	0.27	0.26	0.30
Book value per share	0.82	0.83	0.72	0.80	0.27	1.05	1.18
Dividend per share	0.12	0.13	0.14	0.15	0.16	0.17	0.18
Dividend payout ratio, %	218.9	143.1	426.1	68.5	52.9	66.3	61.1
Dividend yield, %	8.2	5.6	6.0	4.9	6.1	6.5	6.9
FCF yield, %	-5.2	-0.2	-4.3	2.3	10.4	9.8	11.3
Efficiency measures	-3.2	-0.2	-4.5	2.5	10.4	3.0	11.3
ROE	6.5	11.3	4.3	28.8	34.4	25.6	26.4
ROCE	6.7	10.4	6.4	21.9	27.9	22.2	
Financial ratios	0.7	10.4	0.4	21.3	27.5	22.2	24.6
Inventories as % of sales	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Receivables as % of sales	157.6	63.2	54.5	47.9	40.0	40.0	40.0
Non-interest bearing liabilities as % of sales	46.7 96.8	41.2 12.9	41.9	46.0	46.0	46.0	46.0
NWC/sales, %			9.6	0.1	-7.3	-7.3	-7.2
O				0.7	10.5	2.2	
Operative CAPEX/sales, %	-5.2	12.0	8.0	0.7	16.5	2.2	2.2
CAPEX/sales (incl. acquisitions), %	-5.2 -28.6	12.0 10.9	8.0 7.4	0.7	16.5	2.2	2.2
CAPEX/sales (incl. acquisitions), % FCFF/EBITDA	-5.2 -28.6 3.8	12.0 10.9 0.6	8.0 7.4 0.4	0.7 0.7	16.5 0.8	2.2 0.9	2.2 0.9
CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	-5.2 -28.6 3.8 0.7	12.0 10.9 0.6 0.7	8.0 7.4 0.4 1.8	0.7 0.7 0.4	16.5 0.8 0.0	2.2 0.9 -0.3	2.2 0.9 -0.6
CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted Debt/equity, market-weighted	-5.2 -28.6 3.8 0.7 0.3	12.0 10.9 0.6 0.7 0.2	8.0 7.4 0.4 1.8 0.2	0.7 0.7 0.4 0.2	16.5 0.8 0.0 0.2	2.2 0.9 -0.3 0.2	2.2 0.9 -0.6 0.1
CAPEX/sales (incl. acquisitions), % FCFF/EBITDA Net debt/EBITDA, book-weighted	-5.2 -28.6 3.8 0.7	12.0 10.9 0.6 0.7	8.0 7.4 0.4 1.8	0.7 0.7 0.4	16.5 0.8 0.0	2.2 0.9 -0.3	2.2 0.9 -0.6

CAPMAN

Diversified Financial Services/Finland, April 29, 2022 Company update

COMPANY DESCRIPTION: CapMan is a leading Nordic asset management and investment company. CapMan manages over EUR 4.5 billion in assets. The company mainly manages investors' assets but also makes direct investments from its balance sheet, mainly into own funds. Current investments strategies cover Buyout, Growth Equity, Real Estate, Infra, Credit and Special situations. CapMan also has a growing service business that includes procurement activities, reporting and analysis services and fund management services.

INVESTMENT CASE: CapMan is set to continue to grow its earnings and increase earnings stability. An important driver is the increase in fee-based profitability through growth in capital under management, while still being able to maintain a sound cost structure. Additional earnings potential in the upcoming years is offered by the outlook of several of CapMans funds approaching carry. Good cash flows and a healthy balance sheet support continued high dividend payouts.

OWNERSHIP STRUCTURE	SHARES	EURm	%
Silvertärnan Ab	16,226,519	42.513	10.4%
Ilmarinen Mutual Pension Insurance Company	10,318,326	27.034	6.6%
Laakkonen Mikko Kalervo	6,378,320	16.711	4.1%
Oy Inventiainvest AB	4,286,860	11.232	2.7%
Varma Mutual Pension Insurance Company	3,675,215	9.629	2.3%
Joensuun Kauppa ja Kone Oy	3,289,502	8.618	2.1%
Vesasco Oy	3,088,469	8.092	2.0%
Nordea Funds	2,532,535	6.635	1.6%
The State Pension Fund	2,500,000	6.550	1.6%
Momea Invest Oy	2,150,000	5.633	1.4%
Ten largest	54,445,746	142.648	35%
Residual	102,171,547	267.689	65%
Total	156,617,293	410.337	100%

EARNINGS CALENDAR		
August 04, 2022	Q2 report	
October 27, 2022	Q3 report	
OTHER EVENTS		

COMPANY MISCELLANEOUS	
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CFO: Atte Rissanen	Tel: +358 207 207 500
IR: Linda Tierala	

CAPMAN

Diversified Financial Services/Finland, April 29, 2022 Company update

DEFINITIONS

fore extraord. items and taxes– income taxes + minority interest Number of shares
Dividend for the financial period per share
ng cash flow)
A – Net financial items – Taxes – Increase in working capital – Cash NRIs ± Other adjustments
h flow)
cash flow – operative CAPEX – acquisitions + divestments
Free cash flow Market cap
PEX/sales
pital expenditure – divestments – acquisitions Sales
capital
Current assets – current liabilities
oyed/Share
Total assets – non-interest bearing debt Number of shares
Net debt Equity
%
Interest bearing debt nolders' equity + minority interest + taxed provisions
%
olders' equity + minority interest + taxed provisions Total assets - interest-free loans
ative annual growth rate = Average growth per year
a

Diversified Financial Services/Finland, April 29, 2022 Company update

Important Disclosures

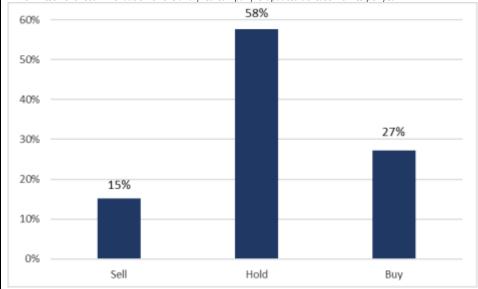
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Investment recommendations are defined as follows:

Target price compared to share price Recommendation

< -10 % SELL -10 - (+10) % HOLD > 10 % BUY

ERP's investment recommendation of the analyzed company is updated at least 2 times per year.



The graph above shows the distribution of ERP's recommendations of companies under coverage in 11th of May 2020. If recommendation is not given, it is not mentioned here.

Name(s) of the analyst(s): Salokivi

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