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## EVLI BANK PLC

Evli Bank Plc is an independent investment bank whose clients are entrepreneurs, corporate executives and investment professionals.

Evli was established in 1985, and has ever since been a pioneer and trailblazer in the rapidly developing capital markets. Evli owes its leading position to its strong expertise and experience, and its ability to find new solutions for clients in fluctuating markets.

Evli's primary market is the Baltic Sea region. In this area, the company operates in Finland, Sweden, the Baltic countries and Poland. Evli also has offices in Luxembourg and through its joint venture Nordic Partners, Inc. in New York.

In order to create the maximum added value for its clients, Evli builds long-term relationships based on mutual trust.

Evli Group's equity capital totals EUR 68.5 million and the BIS capital adequacy ratio stood at 16.0% on 30 Sep 2007. Evli Group employs approximately 360 people.

## EVLI SET TO GROW IN THE BALTIC COUNTRIES Suprema Securities is now Evli Securities

Evli Bank aims for substantial growth in the Baltic area by offering high-quality investment banking and wealth management services to entrepreneurially minded investors.

Evli Securities, Evli's fully-owned subsidiary formerly known as Suprema Securities, continues to operate as the most experienced Baltic investment bank offering full corporate finance, brokerage and asset management services. Evli Securities has offices in Estonia, Latvia and Lithuania and through its subsidiary also in Poland.

Evli Bank acquired Suprema Securities in 2002. Together Evli and Suprema formed the only Nordic investment bank with local presence both in the Nordic countries and in each of the Baltic countries.

Now Evli is determined to gain market share through relationship banking, as distinct from traditional 'transactional' banking. Relationship banking is based on long-term partnerships and proactive interaction on multiple levels with selected clients.

"Private banking has historically been about conservation of wealth. Our focus is on those who are looking to create new wealth in the Baltics and elsewhere: corporate executives, entrepreneurs and investment professionals," says Maunu Lehtimäki, CEO of Evli Bank Plc.

According to Mr. Lehtimäki, there is a new breed of investors who are private individuals but act as institutional investors, buying stakes and voting power. "They want to participate hands-on in the companies they invest in, enhancing growth and increasing the value of the company. This particular entrepreneurial mindset is characteristic of independent and privately-owned Evli and its 360 employees."

Renaming Suprema as Evli is part of the Group's long-term-plan to strengthen and unify its presence in the Baltic countries. The new official company names are: Evli Securities AS (in Estonia), Evli Securities IBS AS (in Latvia) and FMI UAB Evli Securities (in Lithuania).

"The basis for the name change is the growing number and significance of internationally active clients as well as the expanding selection of international products and services. In order to utilize Evli's potential to the full, we need to appear under one, common Evli brand," says Aidas Galubickas, CEO of Evli Securities.

Clients benefit from Evli Bank's performance by getting full access to the Nordic-Baltic market through Evli's and its international partners' expertise and local professionals in seven countries.

### Further information:

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